

sold primarily on the prescription, or recommendation, of physicians; Diagnostic Products (10.8%) diagnostic systems and tests for blood banks, hospitals, labs, physicians' offices, etc.; NutriEmploys about 69,000. Chairman & CEO: Miles D. White. Incorporated: IL. Address: 100 Abbott Park Road, Abbott Park, IL 60064. Telephone: 847-937-6100. Internet: www.abbott.com

ANNUAL RATES Past Est'd '08-'10 Past to '14-'16 7.5% 8.5% 10.0% 5 Yrs. 9.5% of change (per sh) 10 Yrs. 9.0% 9.0% 8.0% Sales "Cash Flow" 10.0% 9.5% Earnings Dividends Book Value 9.0% 9.0%

23313.9 22317.5

1535.8 6394.8

9331.8

17262.4

1280.5

5189 6

13049.5

24132.2

1448.6 5591.3

8800.0

15839.9

Current Assets

Accts Payable Debt Due

Current Liab.

Cal- endar	QU/ Mar.31	ARTERLY : Jun.30		mill.) Dec.31	Full Year
2008	6765	7314	7498	7951	29528
2009	6718	7496	7761	8790	30765
2010	7698	8826	8675	9968	35167
2011	9041	9616	9580	10363	38600
2012	9450	9850	9800	11150	40250
Cal-	EARNINGS PER SHARE A Full				
endar	Mar.31	Jun.30	Sep.30	Dec.31	Year
2008	.60	.85	.69	.89	3.03
2009	.73	.89	.92	1.18	3.72
2010	.81	1.01	1.05	1.30	4.17
2011	.91	1.12	1.18	1.46	4.67
2012	1.00	1.22	1.26	1.52	5.00
Cal-	QUARTERLY DIVIDENDS PAID B=				Full
endar	Mar.31	Jun.30	Sep.30	Dec.31	Year
2007	.295	.325	.325	.325	1.27
2008	.325	.36	.36	.36	1.41
2009	.36	.40	.40	.40	1.56
2010	.40	.44	.44	.44	1.72
2011	44	48			l

Abbott Laboratories is on track for another year of double-digit earnings growth in 2011. Second-quarter share improved 11%, to \$1.12. which matched our expectation. The top line advanced 9%, though constant-currency growth was only 4.4%. The softer organic growth was attributable to lower contributions from a few segments, particularly the Established Pharmaceuticals division. Importantly, Humira demand remained robust with sales climbing 19% in the U.S. and 31% (19% excluding currency effects) internationally. Meanwhile, market performance remains strong.

We have raised our 2011 share-net estimate by \$0.05, to \$4.67. Our revised estimate is in the upper end of management's updated guidance range of \$4.58-\$4.68. The top-line outlook is a little more favorable, with a higher projected contribution from Humira and a boost from currency translation.

The long-term outlook remains solid. Investor concerns regarding the potential impact of competition on Humira sales appear to be overblown. Humira will likely eventually have to deal with competing

products that offer the benefit of oral administration. However, it should still have the market to itself for a few years, and ought to remain a significant contributor to earnings at least through the 2014-2016 period. Meanwhile, ABT has time to allow its segment and geographic diversification strategy to play out. The company has invested heavily to expand its presence in higher-growth emerging markets, like India. Emerging market sales climbed 23% in the recent period, to \$2.6 billion (27% of total sales). The region represents a substantial avenue of growth, and accounted for 58% of the Established Pharmaceuticals segment and 42% of Nutritionals in the recent quarter. Notably, emerging market nutritionals sales should exceed \$2 billion this year, and are projected to double over the next five years.

These shares maintain an Above-Average (2) Timeliness rank. ABT's valuation remains attractive at a P/E ratio of 10.6, and the shares have decent appreciation potential. Moreover, investors should find the solid dividend yield and top rank for Price Stability appealing Joel Schwed October 14, 2011

(A) Primary earnings thru '96, diluted earnings thereafter. Excludes nonrecurring gain/ (losses): '99, (9¢); '01, (89¢); '02, (28¢); '03, (46¢); '04, (21¢); '05, (34¢); '06, (\$1.40); '07,

vember. Dividend reinvestment plan avail-

(53¢); '08, 19¢; '10, (\$1.21). Next earnings report due late January. (B) Dividends historically paid in February, May, August, and No- (D) In millions.

Company's Financial Strength Stock's Price Stability A++ 100 Price Growth Persistence **Earnings Predictability** 100

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