

Royal Caribbean Cruises Ltd.

March 2012



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Forward Looking Statements

This presentation contains forward looking statements. Please note that actual results could differ materially from those contained herein. For a full discussion regarding the risks, uncertainties and other factors that could impact these statements, please see RCL's annual and quarterly SEC filings or the company's Investor Website –

www.rclinvestor.com



RCL Today

- Second largest cruise company
- 40 Ships – 95,000 berths
- 3 ships on order in Germany
- 6 brands serving over 400 ports of call
- Guests carried in 2011 – 4.9 million
- 2011 Revenue - \$7.5 billion





Long-Term Strategy & Thesis are Strong

- “It’s the Revenue Stupid”
 - Unbeatable Hardware
 - Revitalizing and Retro-fitting Best Practices
 - Customer Engagement
 - Global Demand Expansion
 - Slowing Capacity Growth
- Controlling Costs / Reducing Fuel Usage
- Focus on ROIC / Balance Sheet



Continued Recovery During 2011

	As-Reported	Constant-Currency
Net Revenue Yield	4.1%	2.4%
Net Cruise Costs/APCD	3.7%	2.7%
Net Cruise Costs/APCD (Excluding Fuel)	2.3%	1.3%
EPS	\$2.77*	

** Versus 2010 EPS of \$1.98 excluding legal settlement gain*



Revenue Focus Working

	% of Capacity		YOY Yield Change
Asia	2%	} 13%	Down Significantly
Eastern Med	11%		
Western Med	16%	} 77%	Up Modesty
Southern Hemisphere	7%		Up Mid Single Digits
Caribbean	46%		Up Significantly
Baltic	3%		Up Double Digits
Alaska	4%		Up Double Digits



Costa Concordia Introduced Near- Term Uncertainty

- Unthinkable & Rare Tragedy
- Pre-Grounding
 - Booking Volumes +5% on 2% Capacity Growth
 - Stronger Order Book at Higher Pricing
 - Net Yield Guide anticipated +4% to +6%
- Post-Grounding
 - Booking Volume Declines, No Increase in Cancellations
 - Gradual Recovery but still not fully stable
 - Largest Impact Q2 - Q3 '12
 - Q4 '12, 2013 & Long-term Trajectory Healthy



2012 Full Year Guidance

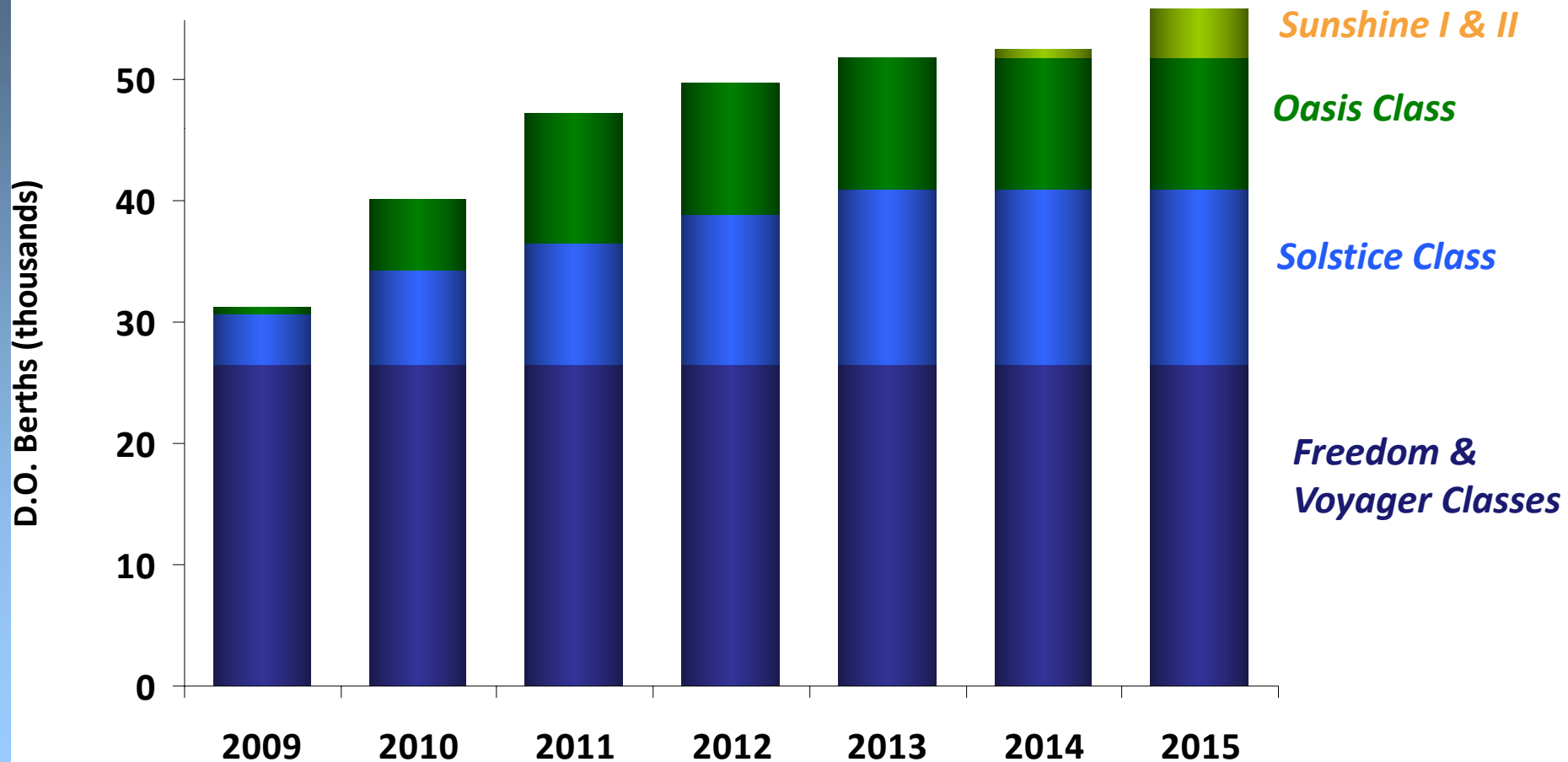
	As-Reported	Constant-Currency
Net Revenue Yield	Flat to 4%	1% to 5%
Net Cruise Costs/APCD	5% to 6%	6% to 7%
Net Cruise Costs/APCD (Excluding Fuel)	3% to 4%	4% to 5%
EPS	\$1.90 - \$2.30	

Based upon February 2, 2012 guidance.



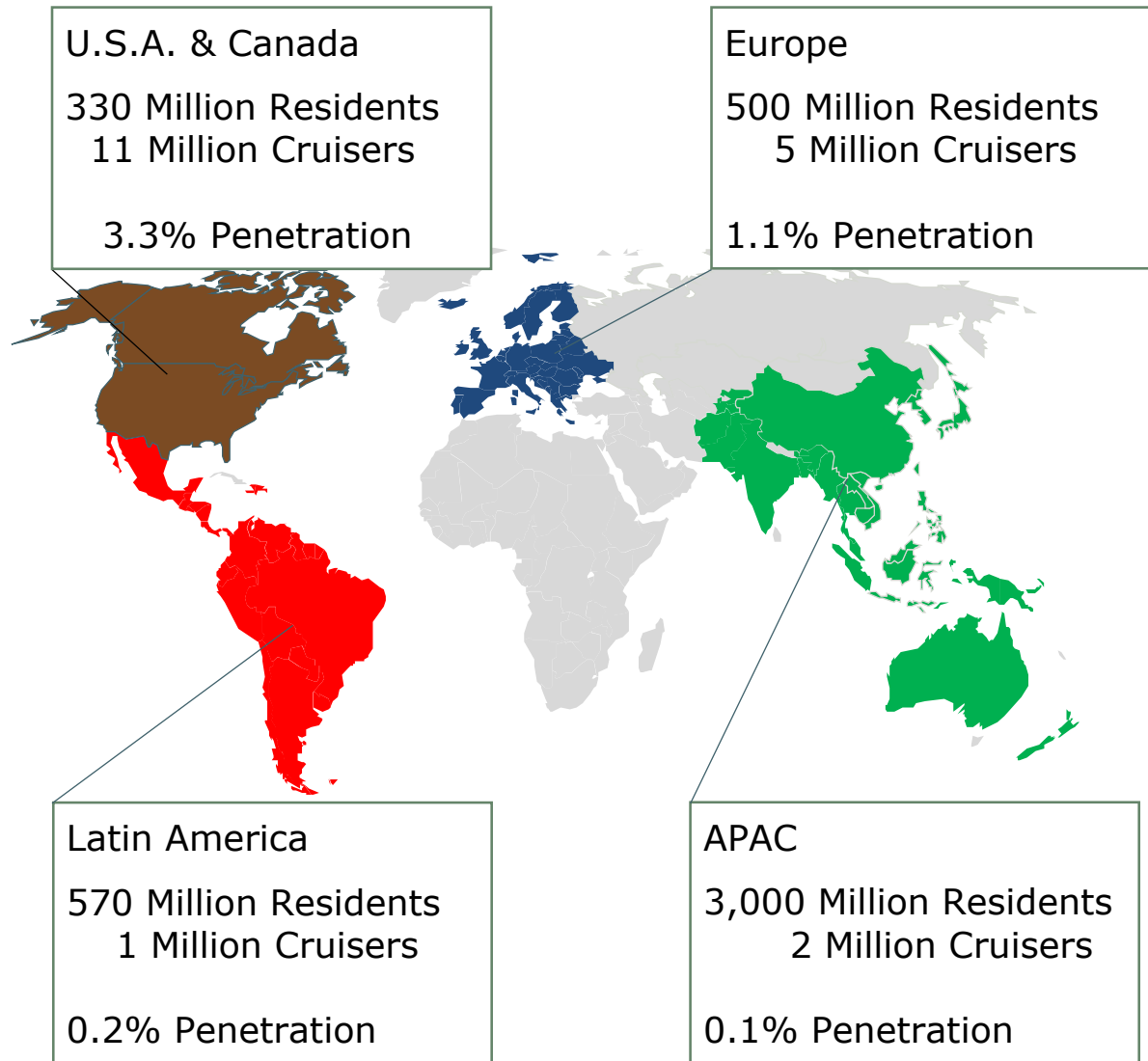
Superior Fleet

40% *Percent of Fleet* **+55%**





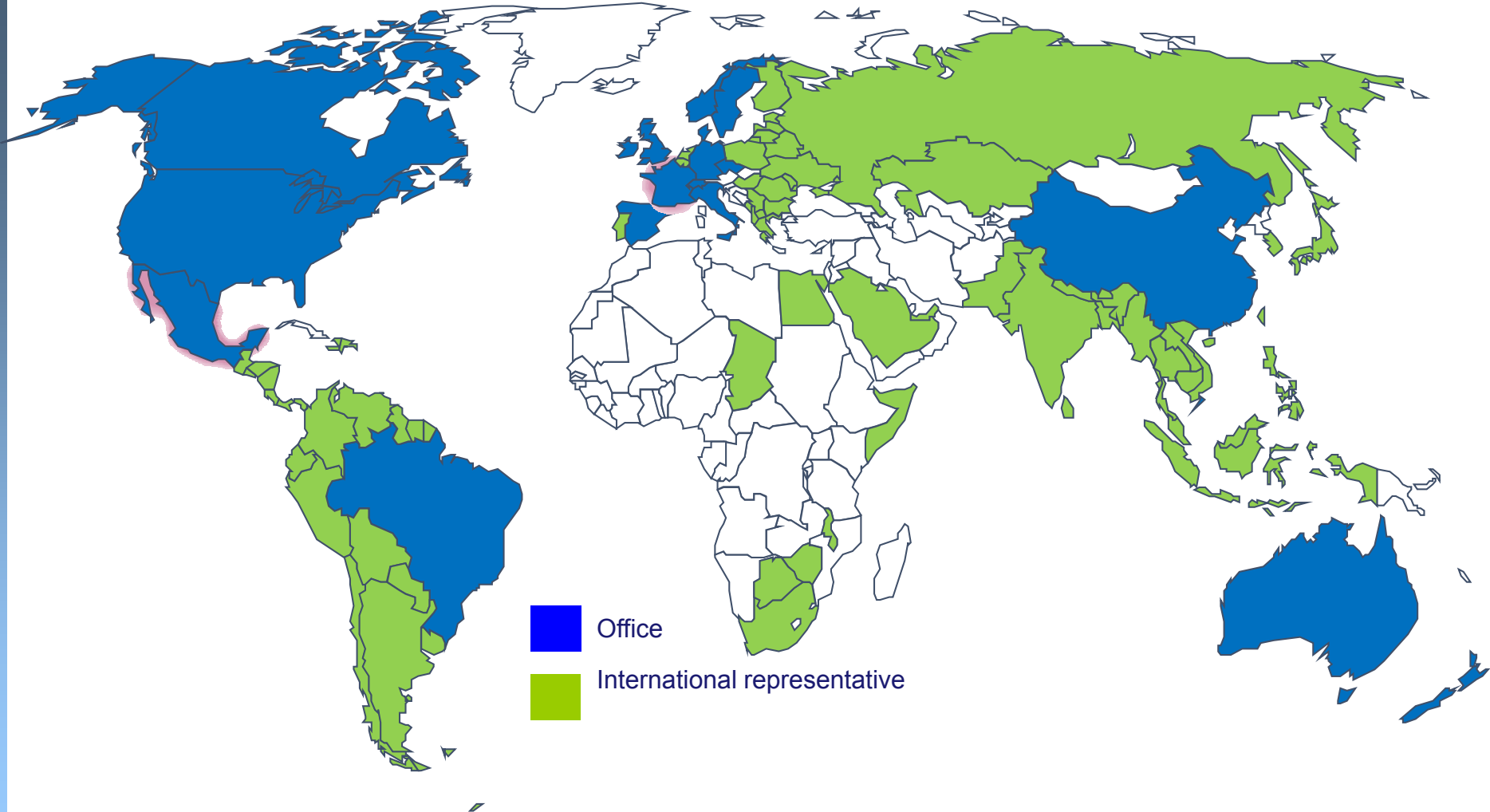
International Markets Under-penetrated



Annual Cruise Penetration. G.P. Wild from PSA, CLIA, ECC, Abremar, ICCA and other sources.
In markets where no industry association exists, used internal estimate



Most Recently, Offices in Mexico & France





Evolving Deployment

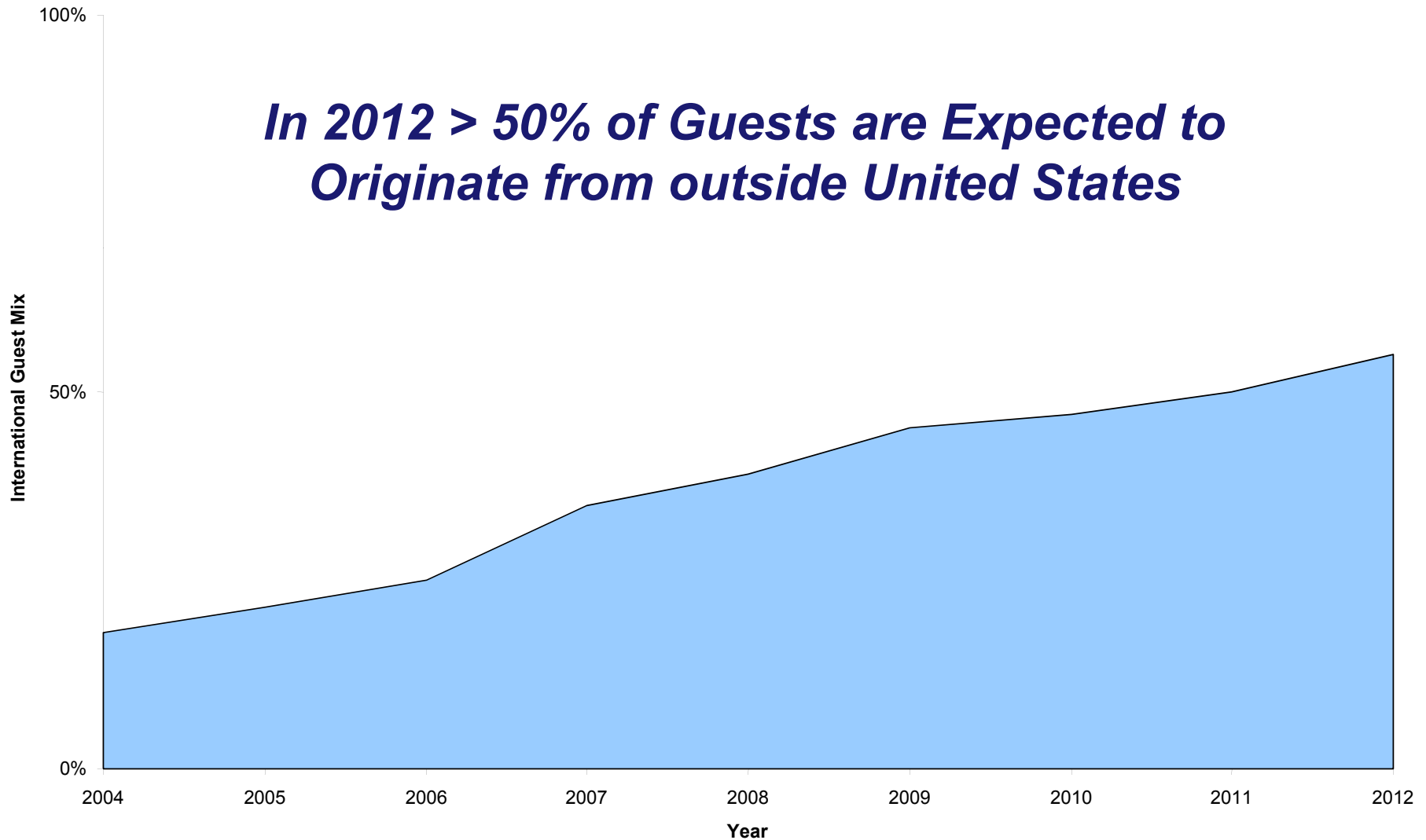
Caribbean → Europe → Developing Markets

Product	2007	2012
Caribbean	50%	42%
Europe	21%	29%
Alaska	7%	4%
Bermuda/Canada	4%	4%
Asia/Australia/S. America	3%	13%
Other	15%	8%
Total	100%	100%



Rapid Expansion in International Markets

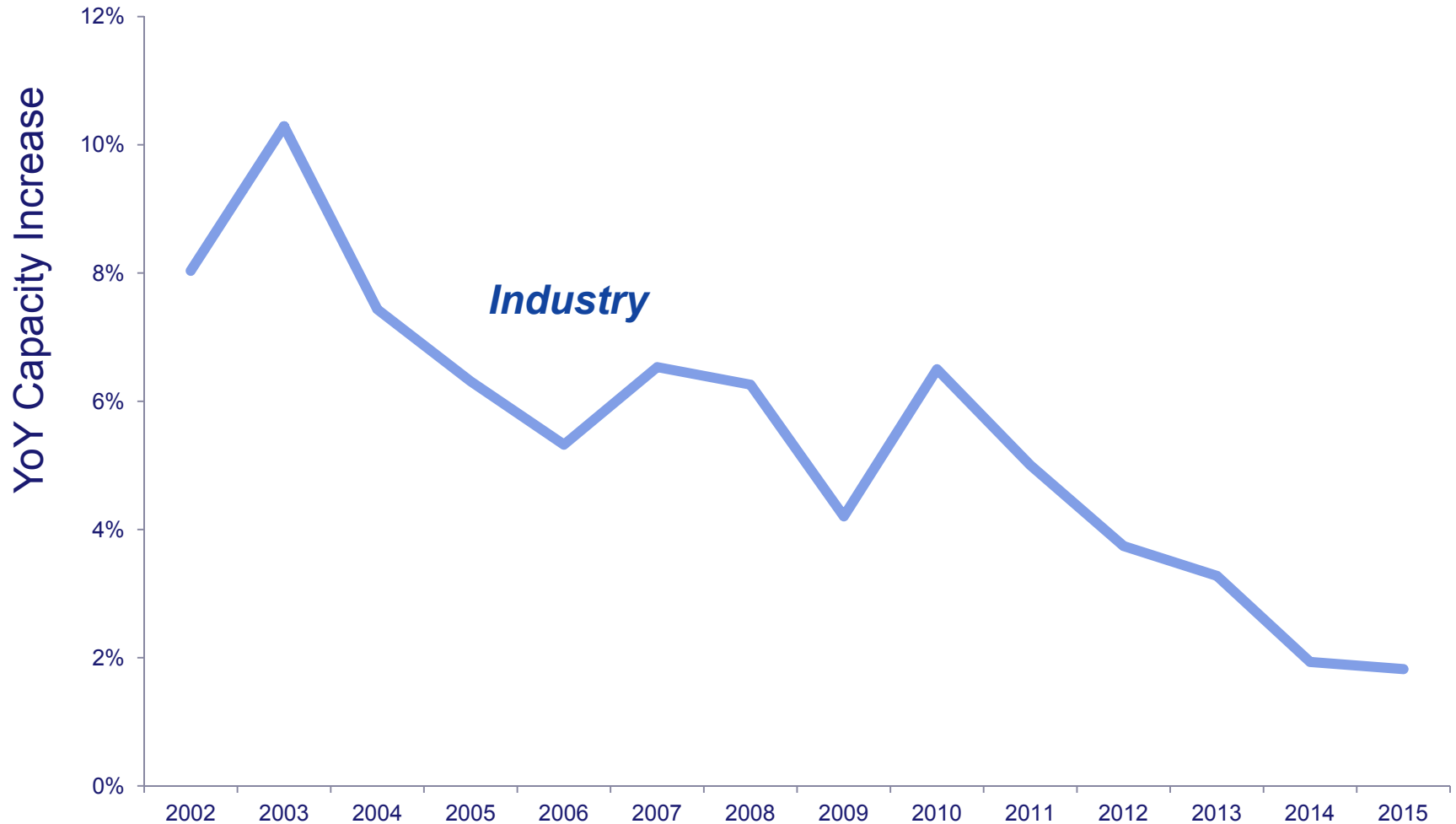
In 2012 > 50% of Guests are Expected to Originate from outside United States





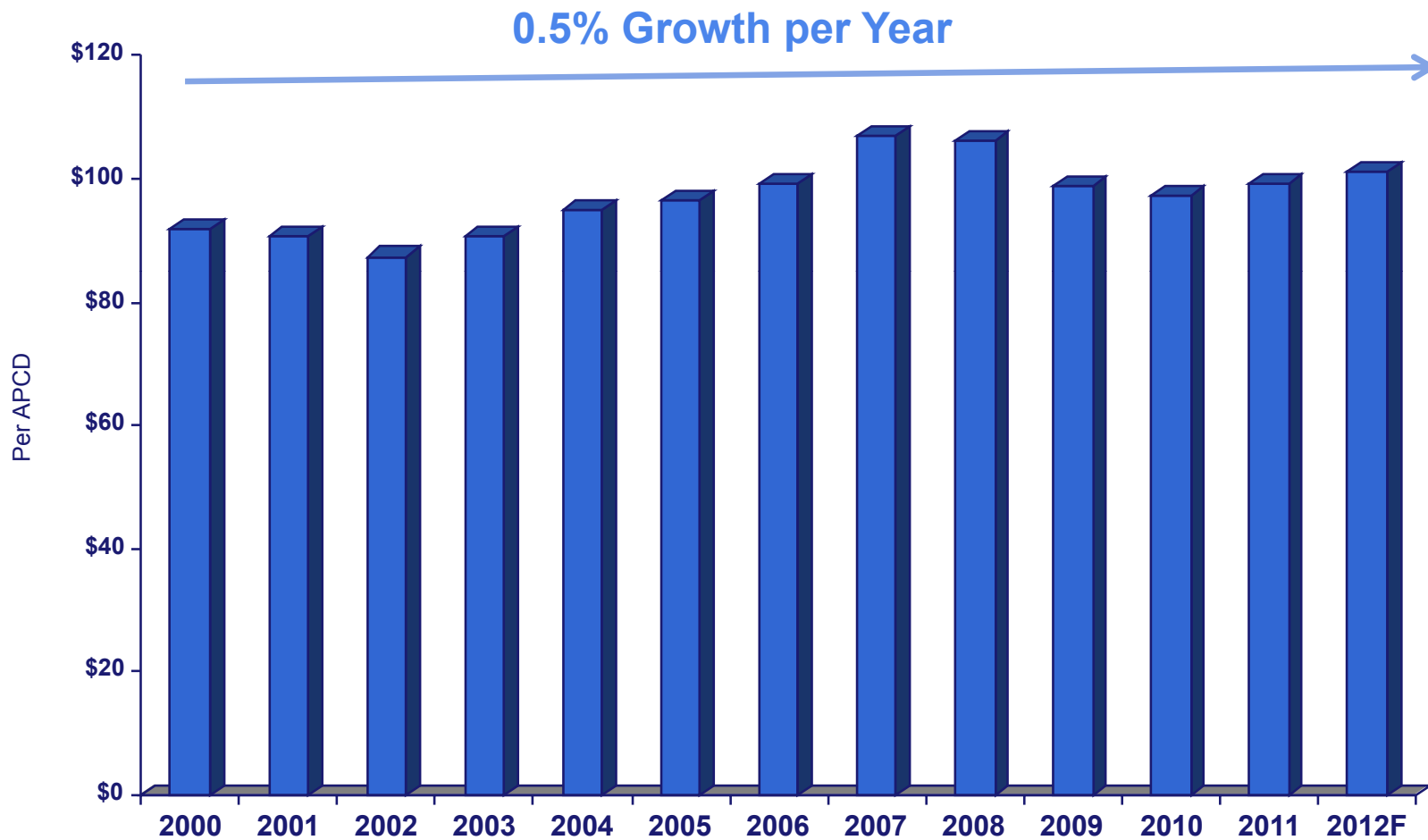
Slower Supply Growth

RCL's 2012 to 2015 CAGR is 3.4%





Costs (ex Bunker) – Capacity Adjusted

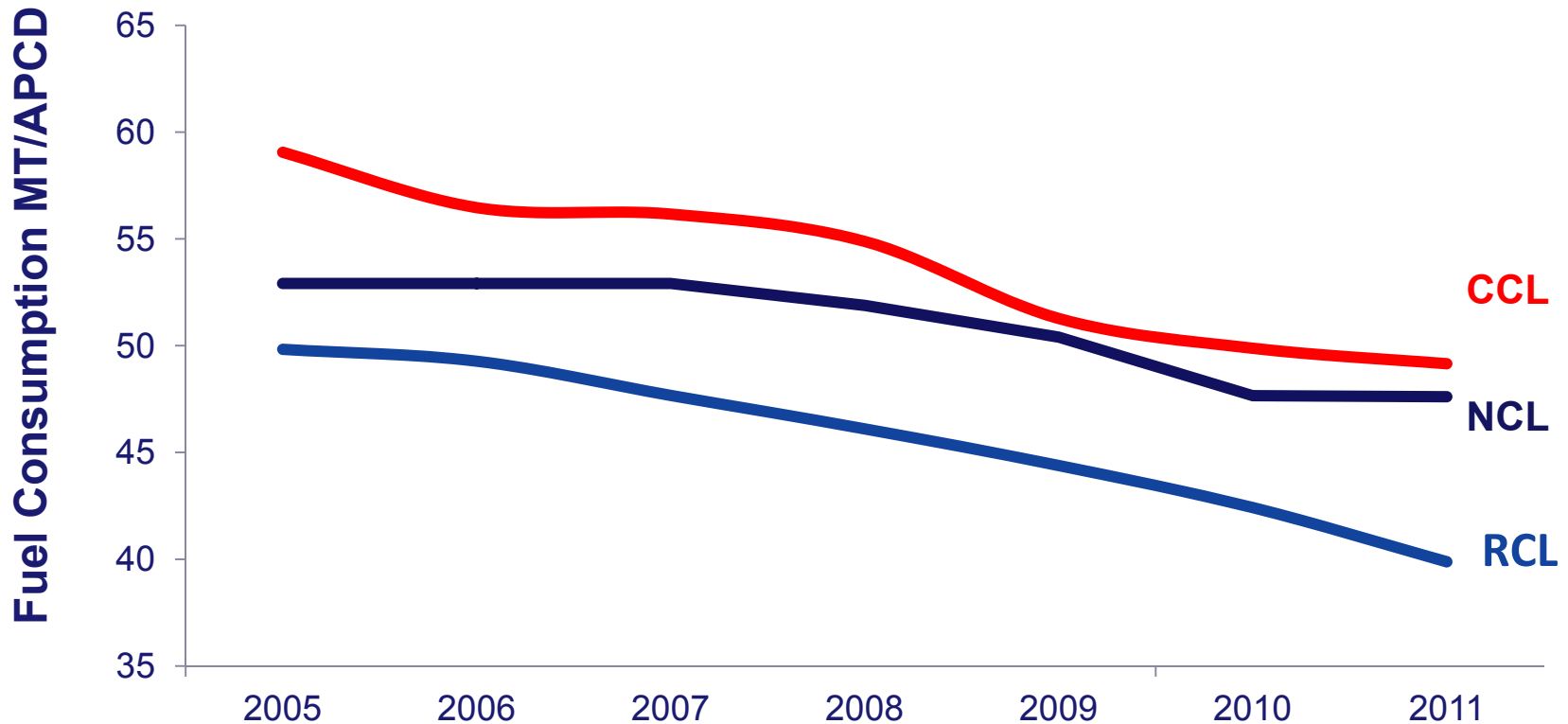


Based upon February 2, 2012 guidance.



Fuel Investments Paying Off

Approximately 18% more fuel efficient than our competitors

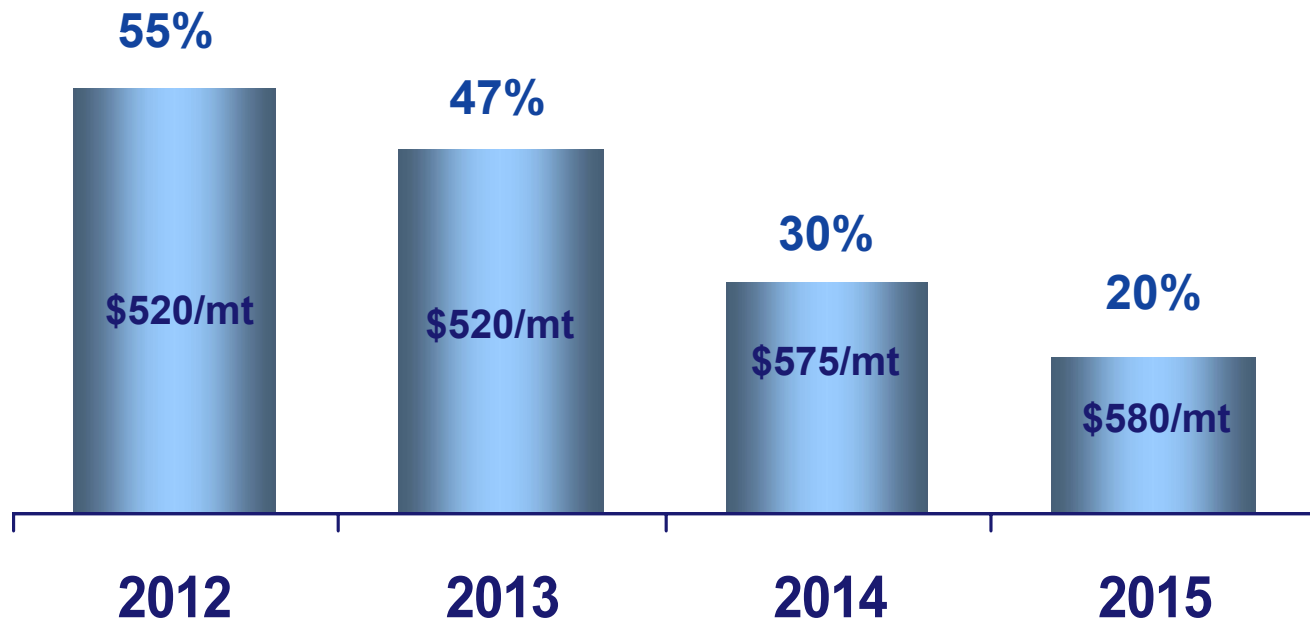


Based upon February 2, 2012 guidance.



Hedging Initiatives

*% of estimated consumption/
hedged cost per metric ton*



Based upon February 2, 2012 guidance.



Summary – Recovery Continues

- Focus on Double-digits ROIC
 - Revenue Yields
 - 1% Change in Yield is \$0.27 in EPS
 - Maintain Cost Controls
 - Fuel Consumption Reduction/Hedging
- Continued Diversification of Guest Sourcing
- Engaging Customers
- Revitalizing and Retro-fitting Best Practices
- Progress toward Investment Grade