| High: | 47.0 | 52.0 | 37.9 | 49 |
| :--- | :--- | :--- | :--- | :--- |


|  | 3 Q2011 | 4Q2011 | QQ2012 |
| :--- | ---: | ---: | ---: |
| to Buy | 199 | 195 | 226 |
| to Sell | 198 | 200 | 196 |
| Hld's $(000)$ | 140205 | 144246 | 146385 |
| 1096 | 1997 |  |  |


| $\mathbf{1 9 9 6}$ | $\mathbf{1 9 9 7}$ | $\mathbf{1 9 9 8}$ | $\mathbf{1 9 9 9}$ | $\mathbf{2 0 0 0}$ | $\mathbf{2 0 0 1}$ | $\mathbf{2 0 0}$ |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| 30.10 | 30.07 | 30.74 | 30.94 | 32.27 | 31.00 |  |
| 1.93 | 2.93 | 2.45 | 2.49 | 3.26 | 3.36 |  |
| 1.09 | 2.11 | 1.54 | 1.52 | 2.22 | 2.31 |  |
| .73 | .77 | .83 | .87 | .90 | .94 |  |
| .89 | .83 | .64 | .88 | .70 | .66 |  |
| 8.79 | 6.85 | 7.54 | 8.27 | 8.65 | 9.83 |  |
| 88.72 | 88.99 | 88.77 | 88.95 | 85.19 | 84.66 |  |
| 26.1 | 19.5 | 26.8 | 18.6 | 11.7 | 16.6 |  |
| 1.63 | 1.12 | 1.39 | 1.06 | .76 | .85 |  |
| $2.6 \%$ | $1.9 \%$ | $2.0 \%$ | $3.1 \%$ | $3.5 \%$ | $2.4 \%$ |  |

CAPITAL STRUCTURE as of $3 / 31 / 12$ Total Debt $\$ 3639.4$ mill. Due in 5 Yrs $\$ 1744.6$ mill. LT Debt $\$ 2905.7$ mill. LT Interest $\$ 88.0$ mill. (Total interest coverage: 3.8 x )
(29\% of Capital)
Leases, Uncapitalized Annual rentals $\$ 123.0$ mill.
Pension Assets-12/11 \$1788.9 mill. Oblig. $\$ 2466.7$ mill.

Preferred Stock None
Common Stock 170,891,595 shares as of $4 / 19 / 12$
MARKET CAP: $\$ 10.3$ billion (Large Cap)

| CURRENT POSITION | 2010 | 2011 | $3 / 31 / 12$ |
| :--- | :--- | :--- | :--- | Cash Assets Receivables Receivables

Inventory (LIFO)
Other
Current Assets
Accts Payable Debt Due
Current Liab.
Current Liab.

| ANNUAL RATES | Past | Past | Est'd '09.'11 |
| :--- | ---: | ---: | ---: |
| of change (per sh) | 10 Yrs. | 5 Yrs. | to'15.'17 |
| Sales | $5.5 \%$ | $4.5 \%$ | $5.0 \%$ |
| "Cash Flow" | $7.5 \%$ | $6.5 \%$ | $8.5 \%$ |
| Earnings | $7.0 \%$ | $4.5 \%$ | $12.0 \%$ |
| Dividends | $4.5 \%$ | $4.5 \%$ | $3.0 \%$ |
| Book Value | $15.0 \%$ | $16.5 \%$ | $21.0 \%$ |


| Cal- <br> endar | QUARTERLY SALES (\$ mill.) ${ }^{\text {A }}$ <br> Mar.Per Jun.Per Sep.Per Dec.Per |  |  |  | $\begin{aligned} & \text { Full } \\ & \text { Year } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 2009 | 913.0 | 919.2 | 935.5 | 969.4 | 3737.1 |
| 2010 | 1263 | 2365 | 2369 | 2412 | 8409.5 |
| 2011 | 2362 | 2603 | 2619 | 2792 | 10376 |
| 2012 | 2652 | 2913 | 2880 | 2895 | 11340 |
| 2013 | 2785 | 3025 | 2995 | 2995 | 11800 |
| $\begin{gathered} \text { Cal- } \\ \text { endar } \\ \hline \end{gathered}$ | EARNNGS PERSHARE ABMar.Per Jun.Per Sep.Per Dec.Per |  |  |  | $\begin{aligned} & \text { Full } \\ & \text { Year } \\ & \hline \end{aligned}$ |
| 2009 | 48 | 89 | . 77 | . 58 | 2.72 |
| 2010 | . 70 | 1.24 | 97 | 1.05 | 3.96 |
| 2011 | 1.08 | 1.46 | 1.34 | 1.36 | 5.24 |
| 2012 | 1.09 | 1.57 | 1.63 | 1.61 | 5.90 |
| 2013 | 1.34 | 1.75 | 1.80 | 1.76 | 6.65 |
|  | QUARTERLY DIVIDENDS PAID Ca |  |  |  | Full |
| endar | Mar. 31 | Jun. 30 | Sep. 30 | Dec. 31 | Year |
| 2008 | . 31 | .31 | .32 | . 32 | 1.26 |
| 2009 | . 32 | 32 | 33 | . 33 | 1.30 |
| 2010 | . 33 | . 33 | . 34 | . 34 | 1.34 |
| 2011 | . 41 | 41 | . 41 | 41 | 1.64 |
| 2012 | . 41 | 41 |  |  |  |

883.6
1725.8
1589

$\begin{array}{rrr}1745.4 & 906.9 & 883.6 \\ 1417.1 & 1553.2 & 1725.8 \\ 1272.0 & 1438 & 1589.7\end{array}$ $\begin{array}{lll}1417.1 & 1553.2 & 1725.8 \\ 1272.0 & 1438.6 & 1589.7\end{array}$ | 381.1 | $\frac{424.0}{4315.6}$ | $\frac{404.2}{4322.7}$ |
| :--- | :--- | :--- |
| 4603.3 |  |  | $\begin{array}{lll}998.6 & 1312.6 & 1417.5 \\ 417 . & 526 & 733\end{array}$ $\begin{array}{lll}1325.9 & 1429.3 & 1285.9\end{array}$ $\begin{array}{lll}\frac{1325.9}{2742.2} & \frac{1429.3}{3268.5} & \frac{1285.9}{3437.1}\end{array}$

## Past

BUSINESS: Stanley Black \& Decker is a diversified global provider of hand tools, power tools and related accessories, mechanical access solutions, and more. The construction and DIY segment ( $51 \%$ of '11 sales) makes hand and pneumatic tools, etc. The Industrial division ( $24 \%$ of ' 11 sales) manufactures professional mechanics and hydraulic tools, storage systems, etc. The Security Solutions

## Stanley Black \& Decker recently

 celebrated the second anniversary of its formation. This $\$ 10.4$ billion global industrial leader, which provides hand tools, power tools, mechanical-access solutions, and more, was created two years ago this past March 12th, and the marriage, thus far, has been a swimming success. Indeed, we look for the company to post earnings of just under $\$ 6.00$ a share this year, on a solid $8 \%-10 \%$ top-line advance, as SWK's fortunes reap the rewards of healthy demand for its lineup of products (despite an uninspiring economic situation), a number of recent acquisitions, and sizable merger synergies (see below) related to the creation of the company.The company's margins ought to benefit from considerable mergerrelated synergies. Stanley Black \& Decker is in the final stages of achieving annualized cost synergies of about $\$ 485$ million, up substantially from the original forecast of approximately $\$ 350$ million. This comes as no great surprise, given that Stanley has proven itself quite adept at the M\&A game. Indeed, prior to the

[^0]unit ( $25 \%$ of ' 11 sales) provides access and security systems. Has about 44,700 employees. Officers \& directors own 2.2\% of common; BlackRock, Inc. 6.7\%; MA Financial Services, 5.7\% (3/12 proxy). President \& CEO: John F. Lundgren. Incorporated: Connecticut. Address: 1000 Stanley Drive, New Britain, CT 06053. Telephone: 860-225-5111. Internet: www.stanleyblackanddecker.com.
Stanley had spent about $\$ 2.8$ billion in acquisitions since 2002.
An ongoing share-repurchase program should help boost earnings over the long haul. As of the end of the March quarter, there were 7.8 million shares of common stock available for buyback under the current authorization, which should certainly boost shareholder value going forward.
Another dividend hike seems to be in the offing. SWK has racked up a rather impressive history of increasing its dividend every year, and management recently mentioned that it is reviewing a "meaningful dividend increase" during the second half of the year.
At the recent quotation, investors need not jump in. Despite the aforementioned pullback in its price, SWK stock's 3to 5 -year capital appreciation potential is still below the median equity under Value Line review. What's more, based on recent price and earnings momentum, this goodquality issue is merely ranked to run in tandem with the broader market averages over the year ahead.
Kenneth A. Nugent


[^0]:    A) Year end on Saturday closest to Dec. 31st (B) Based on average shares thru '96; diluted ( thereafter. Quarterly EPS may not sum due to (\$2.64). Next earnings report due late July. (C) $\$ 10037.1$ mill., $\$ 59.20$ a share. (E) In millions. rounding. Excludes nonrecurring: '97, (\$2.58); Div'd. historically paid in late March, June, (F) Stanley/Black\&Decker merger completed.

