GE	NER	AL I	MILL	S NYS	E-GIS			ecent Rice	40.82	P/E Rati	₀ 15 .	3 (Traili Media	ng: 15.3 an: 16.0)	RELATIV P/E RATI		5 DIV'D YLD	3.2	%	/ALUI LINE	Ξ	
TIMELIN		2 Raised	12/28/12	High: Low:	26.4 18.6	25.9 18.7	24.8 20.7	25.0 21.5	26.9 22.3	29.6 23.5	30.8 27.1	36.0 25.5	36.0 23.2	39.0 33.1	40.8 34.5	41.9 36.8				t Price 2016	
SAFET		Raised		LEGEN	NDS 2.0 x "Casl	h Flow″ps													2015	2010	128
	CAL 、	3 Lowered	11/16/12	2-for-1 sp	olit 6/10	e Strength															96
		= Market)	ONS	Options: Shaded	areas indi	cate recess	ions) for 1							80 64
	Price		nn'l Total Return											2-for-1							48
ligh ∟ow	60 (50 (+45%) +20%)	13% 8%								<u>''''''''</u>			ՠՠՠՠՠ	աստ		-				32
Inside	r Decis FMA		ASO	HII ^{IIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIII}	10 parti	արորդո	''''''''''''''''''''''''''''''''''''''		¹¹			10 · ·	կու								24
to Buy Options	0 0 0 0 0 1		0 0 0 0 3 9 3	ווי ייתי −	-	\sim						•									-16
to Sell	0 0 2	0 0 5	292		••••	•••••						••	*••**	•••				% TO	Retur		_12
	1Q2012		3Q2012	Percent	t 15 -				•••••	*******	••••••				••••	**************************************		4	STOCK	/L ARITH.* INDEX	L
to Buy to Sell	370 402	351	398 329	shares traded	10 - 5 -													1 yr. 3 yr. 5 yr.	3.3 25.2 64.9	17.4 40.1 40.9	F
1996	445191 1997	400257 1998	447300 1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013		UE LINE PI		15-17
8.52	8.77			11.75	12.41	10.83	14.20	14.60	15.24	16.35	18.30	20.23	22.40	22.54	23.08	25.69	27.40	Sales p	ersh A		33.50
1.04 .75	1.03 .75		1.25 .90	1.44 1.00	1.52	1.19 .85	1.85 1.33	1.97 1.43	2.09 1.37	2.13 1.45	2.30 1.59	2.50 1.76	2.78	3.09 2.30	3.30 2.48	3.47 2.56	3.65 2.67		low" per : s per sh ^A		4.80 3.50
.48	.51	.53	.54	.55	.55	.55	.55	.55	.62	.67	.72	.79	.86	.96	1.12	1.22	1.32	Div'ds [ecl'd per	sh ⊂∎	1.65
.27 .48	.32 .77		.46 .27	.47 d.51	.54 .09	.69 4.87	.96 5.64	.83 6.92	.56 7.69	.51 8.11	.68 7.82	.77 9.21	.86 7.89	.99 8.23	1.01 9.87	1.04 9.90	1.10 10.35		pending po Nue per sl		1.25 12.95
636.00	639.60			570.00	570.40	734.00	740.00	758.00		712.00	680.00	675.00	656.00	656.50	644.80	648.50	640.00		n Shs Out		600.00
18.5	20.1	21.8	20.4	19.0	17.9	27.2	16.6	16.2	17.5	16.8	17.6	16.5	15.2	14.3	14.7	15.1		-	n'I P/E Rat		16.0
1.16 3.4%	1.16 3.4%		1.16 2.9%	1.24 2.9%	.92 2.8%	1.49 2.4%	.95 2.5%	.86 2.4%	.93 2.6%	.91 2.8%	.93 2.6%	.99 2.7%	1.01 2.9%	.91 2.9%	.93 3.1%	.96 3.2%			P/E Ratio		1.05 2.9%
			as of 11/2			7949.0	10506	11070	11244	11640	12442	13652	14691	14796	14880	16658	17525	Sales (\$			20100
			Due in 5 \ LT Interes			19.7% 296.0	22.5% 365.0	22.4% 399.0	21.7% 443.0	20.8%	19.9% 418.0	19.3% 459.2	18.9% 453.6	21.0% 457.1	20.8% 472.6	19.5% 541.5	19.6% 570		ng Margin ation (\$mi	:11\	21.0% 650
(Total in	iterest co	overage:	8.5x)	(45% o	of Cap'l)	581.0	1002.0	1094.0		424.0	1144.0	1228.7	1366.9	1571.5	1652.0	1707.3	1775		fit (\$mill)		2225
Leases, Uncapitalized Annual rentals \$337.7 mill. 36.1% 35								35.0%	34.2%	34.5%	34.3%	36.1%	33.8%	34.3%	31.6%	30.2%	31.0%		Tax Rate		33.0%
Plan Assets-5/12 \$4.4 bill. Oblig. \$5.0 bill. 7.3% 9.5 d2310 d269								9.9% 458.0	9.8% d1129	9.4% d2962	9.2% d2791	9.0% d1236	9.3% d71.1	10.6% d289.1	11.1% 242.8	10.2% d151.8	10.1% d900		it Margin Cap'l (\$n	nill)	<u>11.1%</u> 200
Pfd Stock None 5591.0 751								7410.0	4255.0	2415.0	3218.0	4348.7	5754.8	5268.5	5542.5	6161.9	5500	Long-Te	rm Debt (\$mill)	5150
Commo as of 12		(646,595	5,998 shs.			3576.0 7.8%	4175.0 10.4%	5248.0 10.7%	5676.0 13.0%	5772.0 14.8%	5319.0 14.7%	6215.8 13.3%	5174.7 13.8%	5402.9 16.2%	6365.5 15.3%	6421.7 14.9%	6640 16.0%		uity (\$mill) on Total C		7760
(Options	s exercis	able: 6.7		•		16.2%	24.0%	20.8%	19.4%	18.9%	21.5%	19.8%	26.4%	29.1%	26.0%	26.6%	26.5%	Return	on Shr. Eq	uity	28.5%
	NT POS		llion (Larg 2011	ge Cap) 2012 1 [.]	1/25/12	6.2% 62%	14.3% 41%	13.0% 38%	11.3% 42%	10.5% 44%	12.0% 44%	11.2% 43%	15.2% 42%	17.2% 41%	14.5% 44%	14.1% 47%	13.5% 49%		d to Com I Is to Net F	•	15.0% 47%
(\$MI Cash A	LL.)			471.2	734.9				Is, Inc. pr										ex, 2/97.		
Receiva Invento	ables ry (LIFC	1	162.3 1		1673.8 1770.2				(excl. joint					Cereal	Partners	Worldwi	de with	Nestle.	Has 35,0	00 empl	lys. Of-
Other	Assets	_		417.8	386.6 4565.5	nues);	İnt'l (25%	6); and B	aking/sna akeries &	Foodse	ervice (12	?%). Well	known						ock; State ndall J. P		
	ayable		995.1 1	148.9	1244.9 2760.7				ties, Total, ait, and Pr										Minneap nills.com.	olis, MN	55426
Other		1	<u>321.5</u> 1	426.6	1730.8 5736.4		• ·		s po	•			•					-	oo, th	e cor	npa-
	LIAD.		659.2 3	st Est'd		expe	ected	resu	lts in	the	fisca	ıl sec	ond	ny's	effort	to g	ain n	narke	t sha	re in	the
of change	e (per sh)	10 Yrs	ε. 5Υι	rs. to'	'15-'17				ed No ew fac										challe npetit		
Sales 7.5% 7.6% 7.0% "Cash Flow" 9.0% 8.5% 8.0% Farpings 9.5% 10.5% 7.5%							There were a few factors behind the up- side, most notably a significant contribu- tion from businesses acquired in 2012. The sales fell 5% in the November												y. Yop	olait	
Earnings 9.5% 10.5% 7.5% Dividends 7.0% 10.5% 8.5% Book Value 20.0% 3.5% 7.0%									unted										ement		
Fiscal QUARTERLY SALES (\$ mill) A Full points of the 6% growth in total sales. Also 10% drop recorded in																					
Ends Aug.Per Nov.Per Feb.Per May Per Year S0.86 a share. excluding items reducing during it last conference call that																					
2009 2010	3497 3519	4011 4078	3537 3629	3646 3570	14691 14796	comp	oatibil	ity, ve	ersus o	ur es	stimat	e of \$	0.8Ŏ						e high		
2011	3533	4066	3646	3635	14880	incor	ne fro	om joi	ırlier t nt ven	tures	s, a lo	wer ii	nter-						anwhil aggre		
2012 2013	3848 4051	4624 4882	4120 4300	4066 4292	16658 17525	est e	expens	se, an	d a re	duct	ion in	spen	ding						ent f		
Fiscal Year	EA	RNINGS P	ER SHARE r Feb.Per	ABE May Der	Full Fiscal Year	But	we s	till h	nd pror ave o u	ur ce	oncer								s in fi 100-ca		
Ends 2009	Aug.Pe .48	r Nov.Pe .68	r Feb.Per .40	.43	Year 1.99				r of f					sion	of its	s Yop	<i>lait</i> G	reek	yogur	t. In	the
2010 2011	.64	.77	.49	.40	2.30	have	only	adde	oned d \$0.0	$\frac{2}{2}$ to	our	full fi	scal-						duce a st bra		
2012	.64 .64	.76 .76	.56 .55	.52 .60	2.48 2.56	year	share	e-net	estima	te, w	hich i	includ	es a	Nut	Cheer	<i>ios</i> . T	'he co	mpan	y also) plar	is to
2013	.66	.86	.59	.56	2.67				-year mary					ing ĥ	ehind	the n	ew pr	oduct		• •	
Cal- endar	QUAR Mar.31		VIDENDS P Sep.30		Full Year	outlo	ok is	the	continu	ied s	strugg	les of	the	High	-qual	lity (Gene	ral N	1ills		
2009	.215	.215	.235	.235	.90				G cer oducts										e) fo divid		
2010 2011	.245 .28	.245 .28	.28 .305	.28 .305	1.05	the o	compa	iny's f	lagshij	o cer	eal ur	nit fell	2 %	and t	otal-r	eturn	poter	ntial f	or con		
2012	.305			.33	1.27				quarte gory a							ented <i>Ferg</i>			anuar	y 25,	2013
			Sun. in Ma		 (17¢	-			(6¢); '11, ext egs. r		-					-	npany's	Financia	al Strengt	0	A+
			1997, dil	. thereafte 5¢; '00, 1	er. '12,	(21¢); '1	3 Q1-Q2	2, 12¢. Ň livids his	ext egs. i	eport	\$13.6 bil	I., \$20.51 to total	/sh. (E)	Quarterly rounding/o	egs. ma	ay Sto	ck's Pric ce Growt				100 55

(b) Finitaly egs. tribugin 1997, dit. therearder. 12, (21¢), is dir-dz, ivex egs. teport 153.6 bit, \$20.51781. (c) duartery egs. tribugin 2005, 1781. (c) duarter

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