

ting income), Production Enhancement (48%, 47%), and Reservoir Management (11%, 9%). Revenue 72% from services, 28% from product sales. Sales outside the U.S.: 52% in '14.. Employs about

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131.5 131.9 Past Est'd '12-'14 **ANNUAL RATES** Past 10 Yrs. 12.5% 24.0% 5 Yrs. 8.5% of change (per sh) to '18-'20 6.0% 7.0% 7.5% Revenues "Cash Flow" 13.0% 14.5% 33.0% Earnings Dividends Book Value 30.0% 12.5% 21.0%

303.9

50.8

85.0

135.8

301.8

47.1

256.7

51.0

Current Assets

Accts Payable Debt Due

Current Liab

Cal- endar			VENUES (Sep. 30		Full Year
2012	234.2	247.0	245.4	254.5	981.1
2013	260.9	263.1	273.2	276.3	1073.5
2014	262.9	267.6	276.1	278.6	1085.2
2015	213.6	197	200	214.4	825
2016	210	220	230	240	900
Cal-	Cal- EARNINGS PER SHARE A				
endar	Mar.31	Jun. 30	Sep. 30	Dec. 31	Full Year
2012	1.13	1.11	1.14	1.17	4.54
2013	1.22	1.29	1.35	1.42	5.28
2014	1.35	1.42	1.50	1.51	5.77
2015	.72	.77	.83	.93	3.25
2016	.90	1.00	1.05	1.05	4.00
Cal-	al- QUARTERLY DIVIDENDS PAID B Full				
endar	Mar.31	Jun.30	Sep.30	Dec.31	Year
2011	.25	.25	.25	.25	1.00
2012	.28	.28	.28	.28	1.12
2013	.32	.32	.32	.32	1.28
2014	.50	.50	.50	.50	2.00
2015	.55				

Core Laboratories is optimistic that the oil market will come into balance by yearend, driving earnings higher in 2016. There is a case to be made in that regard. The oversupply situation arising from domestic shale drilling is on course to right itself. The exact timing of a bottoming out in the industry is imprecise, of course. But a substantial amount of drilling has been suspended more quickly than had been thought possible, and far fewer new wells are being brought on line. Assuming these corrective measures continue, and a projected one million barrels of additional global oil demand materializes, we look for improved results next year.

The services provider still needs to get through the currently weak period of business activity. A workforce reduction of around 12%, or 600 employees, will help put a floor under margins. That move cost the company \$0.14 a share in the first quarter (included in our presentation). All told, we look for a steep profit decline in 2015, in conjunction with a 20%-25% drop in revenues. For its part, Wall Street seems to be starting to look past the business slump, as oil prices have bounced

off of their lows. Nevertheless, it will be important to see if sales and profits do, in fact, bottom out in the coming months.

productivity remains exhigh. In fact, ongoing share Capital tremely buybacks create an interesting situation wherein equity is likely to be eliminated or even go negative as stock is purchased well above book value. Core has indicated that negative net worth does not affect any contracts or debt covenants. It does look a little odd, since most investors associate negative equity with a company that is posting large taking big losses or writedowns. That is most certainly not the case here, though, as Core Laboratories continues to generate excess cash. Note the recent dividend hike, as well.

There is a good case to be made for a long-term position in the stock. Core operates in a specialized niche in the industry that emphasizes analysis and know-how above capital-intensive products. We figure the company will do very well as business recovers in the coming years. But the stock is poorly ranked (4) for Timeliness, currently.

Robert Mitkowski, Jr.

May 8, 2015

(A) Diluted earnings. Excludes per-share non-recurring gains, '09, 9¢. Next earnings report due late July. Earnings may not sum due to changes in shares outstanding.

37.5¢; '10, 65¢. Dividends subject to 15% (D) In millions, adjusted for stock split.

(B) Includes special dividends. Dividends Dutch withholding tax. normally paid late Feb., late May, Aug., and Nov. Per-share special dividends '08, 50¢; '09, \$4.02 a share.

Company's Financial Strength Stock's Price Stability B++ 45 Price Growth Persistence 100 **Earnings Predictability** 90

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