

13.0% 17.5% Sales 'Cash Flow' 16.5% Earnings Dividends Book Value Nil 15 5%

BOOK Value				1	- 15.5%	
Cal- endar	QU/ Mar.31	ARTERLY : Jun.30		mill.) Dec.31	Full Year	
2012	856.1	820.1	884.1	986.3	3546.6	
2013	1068.4	1095.8	1541.7	2063.7	5769.6	
2014	1886.2	2041.1	2056.2	2280.0	8263.5	
2015	2200	2300	2400	2600	9500	
2016	2500	2500	2600	2900	10500	
Cal-	EARNINGS PER SHARE A Full					
endar	Mar.31	Jun.30	Sep.30	Dec.31	Year	
2012	1.14	1.01	1.15	1.22	4.51	
2013	1.30	1.34	1.43	2.15	6.24	
2014	1.76	1.91	2.11	2.58	8.34	
2015	2.30	2.50	2.70	3.00	10.50	
2016	2.60	2.90	3.10	3.40	12.00	
Cal-	QUARTERLY DIVIDENDS PAID Full					
endar	Mar.31	Jun.30	Sep.30	Dec.31	Year	
2011			-			
2012	NO CASH DIVIDENDS					
2013	BEING PAID					
2014						

back following its failed attempt to buy Allergan last year. On February 22nd, Valeant put the questions to rest when it announced its \$158-a-share offer to acquire North Carolina-based Salix. After a brief bidding war with Endo International, Valeant upped its all-cash offer to \$173 a share (\$11.1 billion) in mid-March to get the deal done. The big prize here for Valeant is *Xifaxan*, Salix's gastrointestinal drug that many analysts believe has block-buster potential. Management indicated that it is counting on *Xifaxan* to receive U.S. FDA approval by May.

There is a lot to like with this deal.

The purchase of Salix greatly enhances Valeant's capabilities in the gastrointestinal space and provides some nice diversity to its product portfolio. Besides Xifaxan, the company also gains access to Apriso, Uceris, and Relistor (Salix has 22 products in total of which they actively promote 13). On the financial side, management estimates that combining the two companies

share this year, and give a 20% boost in

Management is guiding for firstquarter earnings of \$2.30 a share. The figure reflects same-store organic growth of 10%-15%, driven by continued outperformance in several of its U.S. businesses, including dermatology, contact lens, consumer, and dentistry, partially offset by foreign exchange headwinds. Continued momentum in the 2014 product launches of Jublia, Ultra, and Retin-A Micro should also provide some support, in addition to the first-quarter debut of Onexton, which management says is off to a great start.

The stock has been downgraded a notch for Timeliness, to 3 (Average). While we are encouraged with the company's prospects in the year ahead, a 40%+ surge in the equity's price since January has discounted much of the near-term upside.

Michael Ratty

2016.

April 10, 2015

2015 (A) Fully-diluted earnings. Next earnings report due early May. May not sum due to change in

(B) In millions.

Company's Financial Strength Stock's Price Stability B++ 30 Price Growth Persistence NMF **Earnings Predictability** NMF