

May 27, 2014

Certain Potential Business Risks And Issues With Valeant Pharmaceuticals International, Inc.



Important Information

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Introduction

- As Allergan's Board of Directors stated on May 12, 2014, the Valeant/Pershing Square unsolicited proposal
 of April 22, 2014 substantially undervalues Allergan <u>regardless</u> of the consideration mix
- Over the course of the past several weeks since the Valeant/Pershing Square proposal, we have met with many of our stockholders and stock analysts
- During those conversations, many stockholders and stock analysts expressed serious concerns about the sustainability of Valeant's business model. Some of the key themes included:
 - Valeant's low organic sales growth (driven mostly by price increases)
 - Sustainability of acquisitions strategy
 - Low R&D investment and the impact on future growth
 - Market share erosion due to lack of sales and marketing infrastructure and investment
 - Lack of transparency in financial reporting and sustainability of tax structure
- Given that the Valeant unsolicited proposal includes a substantial amount of Valeant stock in exchange for acquiring Allergan, this is a serious concern for Allergan stockholders
- In order to respond to concerns expressed by some of our stockholders, Allergan engaged two
 independent, third party consultants and forensic accountants to conduct an initial review of Valeant based
 on publicly available information
 - Alvarez & Marsal and FTI Consulting have reviewed this analysis and confirmed key components presented herein

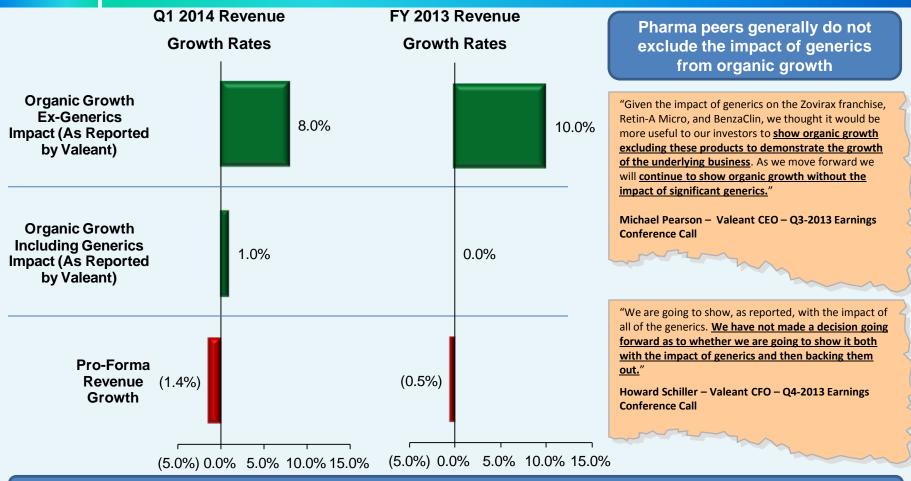


Key Questions About Valeant That All Of Allergan's Stockholders Should Consider

- What is Valeant's real organic growth?
- How have the two largest Valeant acquisitions (Bausch & Lomb and Medicis) performed under Valeant's ownership? How have other acquisitions performed?
- Does Valeant have any experience promoting products of Allergan's scale?
- How stable is Valeant's management team?
- Can Valeant cut \$2.7bn of Allergan's expenses without disrupting the performance of the business?
- What is the relative distribution strength of Allergan vs. Valeant in prescription ophthalmology in significant emerging markets (BRIC)?
- Is Valeant's stated tax rate achievable and sustainable?
- Are Valeant's accounting practices consistent with others in the industry?
- Is a business model centered on a serial acquisition and cost cutting strategy sustainable?
- What do Allergan's stockholders "gain" by merging with Valeant?



What is Valeant's Real Organic Revenue Growth? Dissecting Organic Growth Rates



The pro-forma revenue growth from Valeant's SEC filings paints a picture far different from what is communicated to the investors and management seems to change reporting methodology when convenient

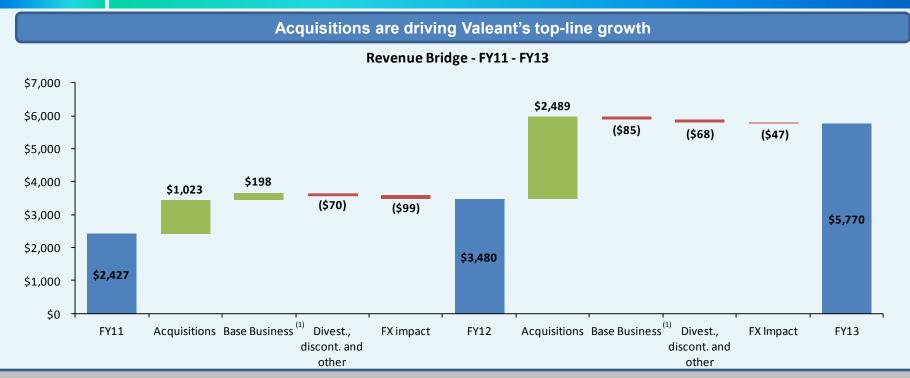
Source: Valeant SEC public filings.

Note: Permission to use guotes was neither sought nor received.

Note: Pro-forma revenue reviewed by independent consultants and forensic accountants. Presents unaudited consolidated results of operations, as if the acquisitions had occurred at the beginning of the fiscal period as disclosed in the 10-Ks and 10-Qs. From footnotes to Valeant 10-Q, first quarter 2014 pro-forma revenue of \$1,889.9mm decreased from first quarter pro-forma 2013 revenue of \$1,917.1mm. From footnotes to Valeant 10-K, full year 2013 pro-forma revenue of \$7,665.9mm decreased from 2012 full year pro-forma revenue of \$7,700.6mm.



What are the Drivers of Valeant's Top-Line Growth and How Transparent is the Sales Reporting?



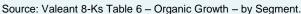
•Valeant realigned its segment reporting structure 3 times in the past 3 years, decreasing the level of disaggregation each time
•In a survey conducted by an independent consultant, Valeant was the only pharmaceutical company that organizes segments on a geographic basis with no product detail

2011 2012 2013

- US Neurology and Other
- US Dermatology
- Canada and Australia
- Branded Generics Europe
- Branded Generics Latin America

- US Neurology and Other
- US Dermatology
- Canada and Australia
- Emerging Markets

- Developed Markets
- Emerging Markets



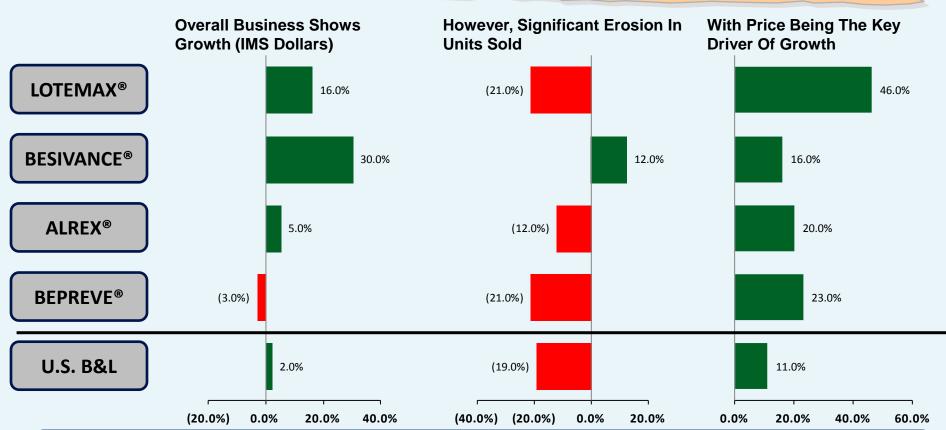
Note: Reviewed by independent consultants and forensic accountants. 2012 acquisitions include: Medicis, certain assets of Johnson & Johnson Consumer Companies, certain assets of QLT Inc. and QLT Ophthalmics, OraPharma Topco Holdings, certain assets of University Medical Pharmaceuticals, certain assets of Atlantis Pharma, certain assets of Gerot Lannach and Probiotica Laboratorios. 2013 acquisitions include: B&L, Obagi Medical products, Certain assets of Eisai and Natur Produkt International. (1) Base business includes amounts Valeant categorizes as organic, developed markets, and other.



How Has The Prescription Ophthalmology Business of **Bausch & Lomb Performed In The U.S. Post Acquisition?**

"This morning we reported Valeant's fourth quarter results for 2013, which were driven by strong sales growth and profitability across all our regions, including continued outperformance from Bausch & Lomb, since the August 5 close."

Michael Pearson, CEO, 02/27/14



IMS Data Suggests That Most Of Bausch & Lomb's Growth Is Attributable To What We Believe Are Unsustainable **Price Increases**

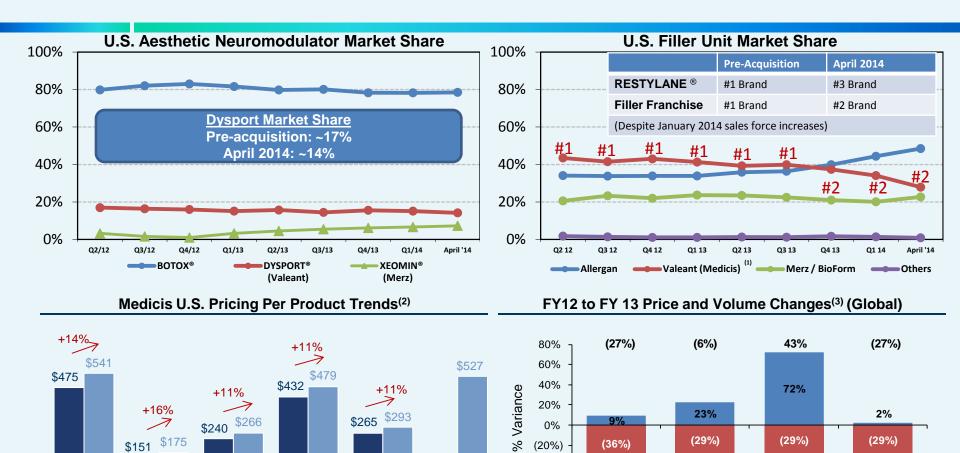


Source: Analysis based upon IMS FIRST Q4 2013 vs. Q4 2012. Total U.S. Bausch & Lomb sales represents Eye Care. Note: Individual products listed denote products that were launched after 2012.

Note: Permission to use quotes was neither sought nor received.

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How Has Medicis Performed Post Acquisition?



Rapid erosion of durable Medicis business within a short time following acquisition

PERLANE®

2.0mL

Products listed are registered trademarks. Source: Guidepoint Global (historical figures Q1'14 and prior based upon the March 2014 panel). April 2014 figures based on April 2014 panel.

(40%) (60%)

SOLODYN®

ZIANA®

Price Volume

LIDEMOL®/

VANOS®

(1) Includes all Valeant (Medicis) fillers, including the RESTYLANE® brand.

PERLANE®

1.0mL

(2) Pre-Acquisition indicates pricing data prior to Medicis acquisition by Valeant. Post-Acquisition indicates pricing data for 01-Mar-2013 for all products except DYSPORT® (01-Apr-2014). Price per vial / syringe.

(3) Source: IMS per list pricing.

2.0mL

Post-Acquisition

RESTYLANE® RESTYLANE® RESTYLANE®

1.0mL

Pre-Acquisition

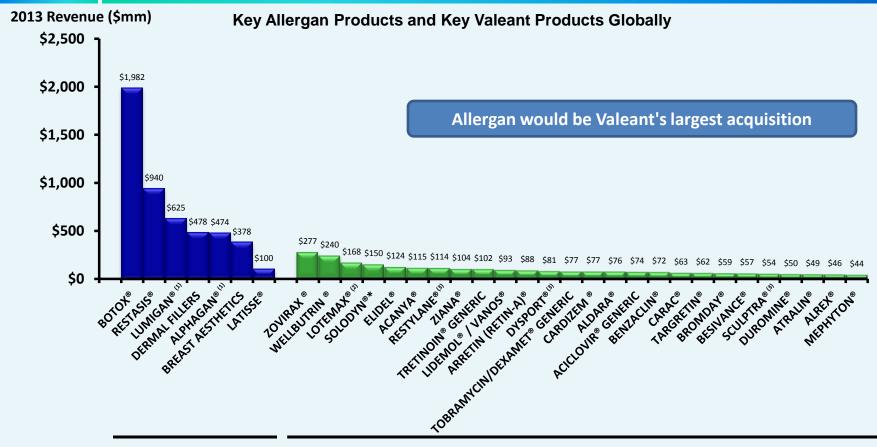


DYSPORT®

ALDARA®

0.5mL

Does Valeant Have Any Experience Promoting Products Of Allergan's Scale?



Allergan At Net Prices

Valeant At Gross Prices

Valeant's limited experience with large, global scale products represents a material execution risk attempting to grow Allergan's categories and launching significant new large products through existing channels

Note: Allergan data represents 2013 reported net sales per SEC filings.

Note: Valeant data per IMS NPA data, IMS Analytic Link, IMS FIRST which is at WAC pricing and is reported at gross.

- * Based on industry sources. \$425mm at gross but affected by alternative fulfillments.
- (1) LUMIGAN® and ALPHAGAN® represent both franchises, respectively.
- (2) LOTEMAX® sales include LOTEMAX® solution and LOTEMAX® gel.
- (3) DYSPORT®, RESTYLANE® and SCULPTRA® represent net sales, based on Allergan estimates triangulated with Guidepoint Global data.



How Stable is Valeant's Management Team?

Significant Management Turnover
Lack of Reimbursed Pharmaceutical Experience
Lack Of Experience Managing Complex Global Businesses

2011 Executive Officers *	2012	2013	Present Executive Officers
J. Michael Pearson	J. Michael Pearson	J. Michael Pearson	J. Michael Pearson
Robert R. Chai-Onn	Robert R. Chai-Onn	Robert R. Chai-Onn	Robert R. Chai-Onn
Rajiv De Silva	Rajiv De Silva	Rajiv De Silva -	Rajiv De Silva
PhilipW. Leberg	PhilipW. Loborg	PhilipW. Loberg	PhilipW. Loberg
Mark Durham	Mark Durham	Mark Durham	Mark Durham
Richard Masterson	Richard Mastersen	Richard Masterson	Richard Masterson
	Howard B. Schiller	Howard B. Schiller	Howard B. Schiller
	Dr. Susan Hall	Dr. Susan Hall	Dr. Sucan Hall
		Brian M. Stolz	Brian M. Stolz
		Ryan H. Weldon	Ryan H. Weldon
		Jacon D. Hansen (1)	Jacen D. Hansen
			Daniel Weehsler (2)
			Ari Kellen
			Laizer D. Kornwasser
			Dr. Pavel Mirovsky

In Addition, Recently Three Board Members (3) Replaced, Citing "Potential Conflicts" For Two Of Them, One Of Them
Withdrawing After A Tenure Of Less Than A Year



Source: Company Filings, press releases.

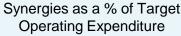
^{*} As disclosed on 2011 proxy.

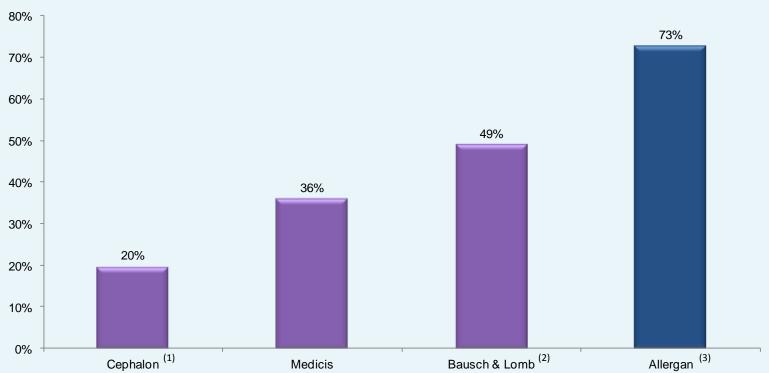
⁽¹⁾ Entered into a separation agreement with Valeant on May 8, 2013. Remained as consultant for a period of two months.

⁽²⁾ Previously at Bausch & Lomb, left after <1 year.

⁽³⁾ Left Valeant Board due to having full-time investment jobs that could limit their professional effectiveness.

How do Valeant's Announced Synergies for Allergan Compare to Other Transactions that Valeant has Announced?





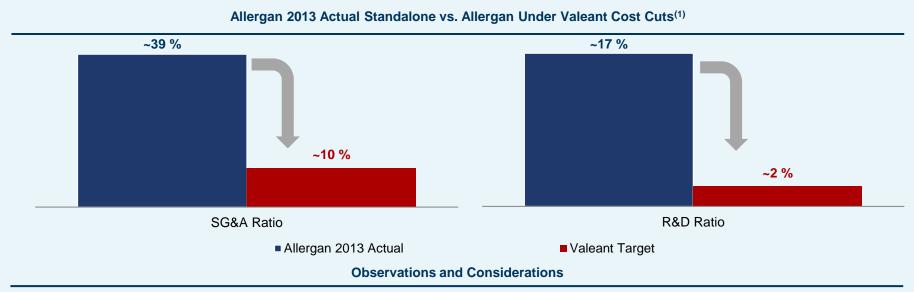
Valeant's Synergy Estimates for Allergan Are Much Higher Than What It Has Announced for Other Acquisitions – Valeant Is Incentivized To Overstate Synergies Given Significant Stock Component In Its Offer



Source: Company Filings, Wall Street research, the Wall Street Journal and FactSet as of 05/02/14.

- Indicates a failed hostile bid.
- (2) Based on 2012A Operating expenditures per B&L filings and announced synergies of \$800mm.
- Based on mid-point of Allergan's guidance as of 05/07/14.

Is Allergan's Core Business At Risk Under Valeant Ownership?



- Valeant will only be able to achieve a fraction of stated SG&A and R&D synergies without destroying Allergan's long-term value
- Valeant drastically understates R&D spend required for post approval and maintenance, product line extensions and late phase projects
- Valeant's purported SG&A synergies are unrealistic given the company's stated goals:
 - "I want to reassure all of you that we remain committed to investing in you and in the fields of Dermatology, Aesthetics and Eye Care"
 - Michael Pearson Letter to customers on 5/19/14
 - "Investment in sales professionals to drive long-term relationships and create brand equity with medical stakeholders". "Valeant focuses on selling over marketing".
 - Per Presentation Made on 4/22/14

A Significant Portion of Valeant's Proposed Synergies are Already Captured in Allergan's Strategic Plan,
But in a Measured Way That Will Enable Sustainable Growth



Are Valeant's Purported R&D Synergies Achievable?

Valeant's CEO has Committed to More R&D Projects than it Can Afford Under the Purported R&D Budget

- "... What we will do is formulation work, line extension work, and with BOTOX® we'll try to get as many indications as we possibly can" (Source: 22-Apr-2014 Valeant Investor Presentation)
- "As we've mentioned to you all, we're going to spend around \$300 million [on R&D] this year. But as we told you, we'd be at a \$200 million run rate at the end of the year."

(Source: 22-Apr-2014 Valeant Investor Presentation)

"We will focus on developing late-stage compounds and evolving our products through lifecycle management."

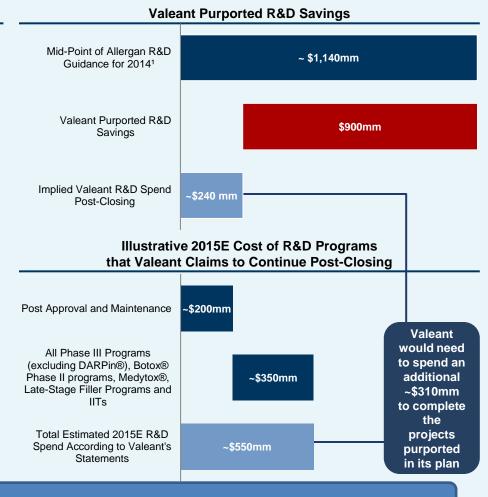
(Source: 13-May-2014 Valeant Customer Letter)

- "As we have shown following our acquisitions of Bausch + Lomb and Medicis, we expect to maintain all late-state development programs in both companies and all new indication work for BOTOX®." (Source: 13-May-2014 Valeant Customer Letter)
- "We recognize the value of Investigator-Initiated Studies (IITs) and we expect to increase our activities in this area across Dermatology, Aesthetics and Eye Care to further our understanding of the benefits of our products in clinical practice."
 (Source: 19-May-2014 Valeant Customer Letter)
- "We intend to retain their key programs like Brilliant Distinctions®, maintain investment in direct to consumer campaigns that bring patients into your offices, and invest in those R&D programs across both companies that will deliver new products for your patients and practices.

(Source: 19-May-2014 Valeant Customer Letter)

"We remain committed to support high potential R&D programs and new product launches"

(Source: 19-May-2014 Valeant Customer Letter)

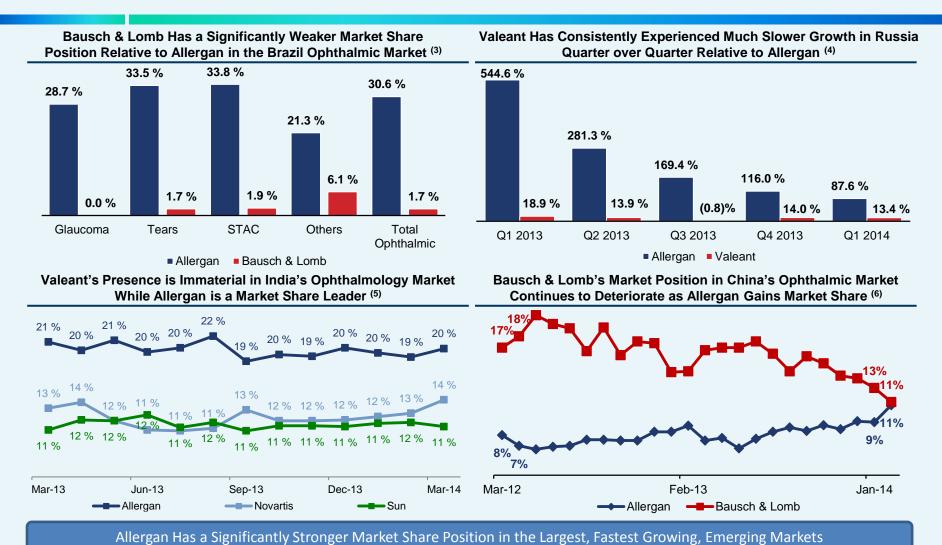


Valeant's Purported \$900mm of R&D Cuts is Unrealistic Given Its Stated Objectives in Continuing Certain R&D Projects Post-Closing



What is the Relative Distribution Strength of Allergan vs. Valeant for Eye Care (1) In The Important Emerging Markets?

Relative performance in BRIC: FY 2013 Allergan's Sales In BRIC Countries Are \$184mm Compared To \$43mm Of Valeant (2)





- (1) Excludes Retina.
- (2) Source: IMS market data. Eye Care excluding Retina.
- (3) Source: IMS market share data YTD as of Mar-2014.
- (3) Source. IIVIS market share data 11D as of Mai-2014.
- (4) Source: IMS market share data YTD as of Mar-2014. US\$ @ 2014

Our pursuit. Life's potential. Budget Rates, Ex-Manufacturer Prices.

Is Valeant's Stated Tax Rate Achievable and Sustainable?

Tax Observations – Headlines For Investors Based on Analysis Conducted by Independent Consultants

Tax Deferral Structures and Audit Risk

- Valeant's recent spate of acquisitions and restructurings appear to have resulted in multiple off-shore tax deferral structures
- Although some companies can manage the heavy burden and heightened scrutiny of one deferral structure, using so
 many is provocatively aggressive, difficult to sustain and compounds risk in multiple jurisdictions
- Taxing authorities are likely to heavily scrutinize Valeant's tax-deferral structures and transfer pricing

Undisclosed
Cash Tax Cost
to Achieve
"Tax
Synergies"

- Valeant's offer indicates that certain tax synergies can be achieved to obtain a "high single digit" cash tax rate for the combined group
- Valeant has not publicly disclosed the potential cash tax cost of achieving these synergies but it is likely that Valeant anticipates migrating certain Allergan IP into one of its offshore tax-deferral structures
- The upfront cash tax cost of migrating IP could be substantial and such cost could take over a decade to recover through the low-taxed earnings of the migrated IP. The cash tax cost could also have a significant impact on the cash flows of the combined company while it is highly levered, which calls into question the true benefit and viability of obtaining and sustaining a "high single digit" combined tax rate

Tax Treatment of Transaction to Shareholders

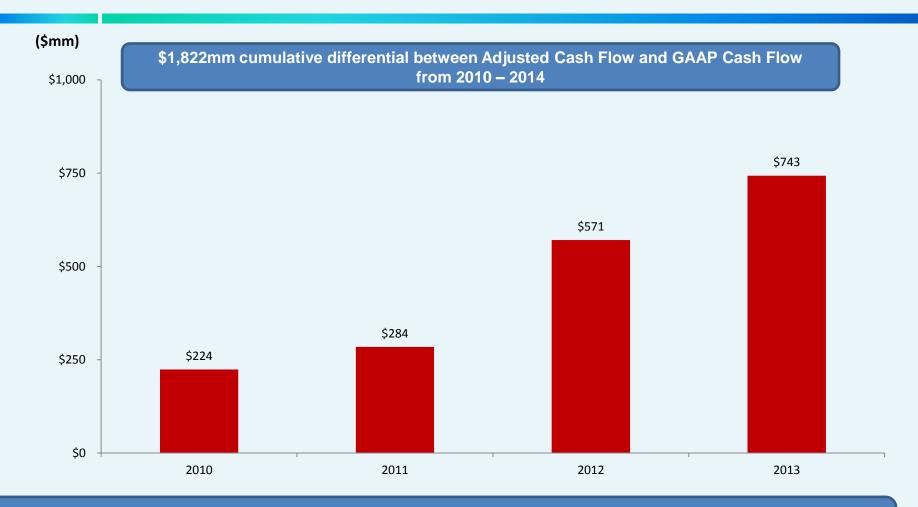
- Valeant's offer as currently structured will result in the transaction being fully taxable to Allergan's shareholders
- Legislators in both the House and Senate have recently proposed changes to current US tax law which could make
 the resulting Valeant/Allergan entity a US tax resident, regardless of its place of incorporation, subjecting the
 combined Valeant/Allergan group and all of their subsidiaries to the US worldwide tax regime

Significantly Lower Tax Rate vs. Re-domiciled Pharma Peers (1)

Company	Tax Rate	Company	Tax Rate
Endo	~20%	Actavis	~16%
Jazz	18.5%	Valeant / Allergan	"High Single-Digit"
Perrigo	"High Teens"	Valeant Standalone	"Low Single-Digit"



What Is The Difference Between Valeant's Reported And Adjusted Cash Flow?

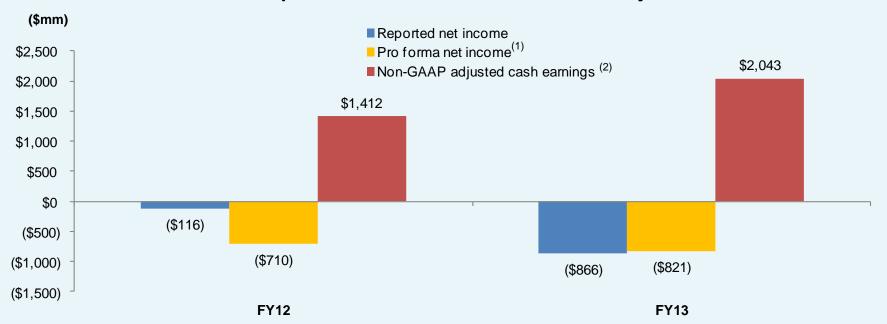


Incrementally growing difference between Adjusted Cash Flow and GAAP Cash Flow points towards eroding cash flow generating abilities



How Does Valeant Bridge the Significant Gap Between Reported and Adjusted Earnings?

FY12 to FY13 Reported vs. Pro Forma vs. Valeant's Adj. Net Income



Valeant's adjusted earnings represent a much rosier picture than reported earnings

Source: Valeant 10-K and 10-Q.

Note: Reviewed by independent consultants and forensic accountants.

- (1) This calculation of pro forma net income as disclosed in the 10-Ks and 10-Qs presents unaudited pro forma consolidated results of operations, as if the 2013 acquisitions had occurred as of January 1, 2012 and the 2012 acquisitions had occurred as of January 1, 2011.
- 2) Valeant's non-GAAP adjusted cash earnings disclosure reflects reported net income plus addbacks for certain expenses which Management claims to be either non-cash or non-recurring.



Are Roll Ups Sustainable?

"We're short [Valeant] because it's a rollup. And <u>roll ups present a unique set of problems</u>. Roll ups are generally <u>accounting-driven</u>, and we certainly think <u>that's the case in [Valeant]</u>. We think [Valeant] is playing some very aggressive accounting games when they buy companies, write down the assets, and also engaged in what we call spring-loading."

"But really, for us, and we were short before the [Allergan] announcement, a roll up is a roll up. And you have to analyze a company that's **not growing organically** and has to deliver value by doing bigger and bigger acquisitions, and **usually the companies do an acquisition too far.**"

Jim Chanos (Kynikos Associates), CNBC May 15, 2014

"What about the business? Managing the business gets half of management's time; M&A opportunities absorb the rest, according to the Chief Financial Officer, Howard Bradley Schiller."

Grant's Interest Rate Observer, March 7, 2014



The Tyco Roll Up Did Not End Well – Is History Repeating Itself?

Significant Acquisitions During Dennis Kozlowski's Tenure as CEO of Tyco (Jul-1992 to Jun-2002)

Announced Date	Target	Size (\$bn)	Market Cap @ Close (\$bn)
Jul-1994	Kendall International	\$ 1.4bn	\$ 6.5bn
Mar-1997	ADT Limited	\$ 5.3bn	\$ 11.8bn
Dec-1997	American Home Products	\$ 1.8bn	\$ 28.7bn
May-1998	United States Surgical Corp	\$ 3.3bn	\$ 29.9bn
Nov-1998	AMP Incorporated	\$ 12.5bn	\$ 60.3bn
May-1999	Raychem Corporation	\$ 3.3bn	\$ 81.8bn
Sep-1999	Siemens – Electromechemical	\$ 1.1bn	\$ 70.8bn
Jun-2000	Mallinckrodt	\$ 4.2bn	\$ 76.0bn
Nov-2000	Lucent Technologies	\$ 2.5bn	\$ 93.5bn
Dec-2000	Simplex Time Recorder Co.	\$ 1.2bn	\$ 94.4bn
Mar-2001	CIT Group	\$ 9.2bn	\$ 99.4bn
Aug-2001	Sensormatic Electronics	\$ 2.3bn	\$ 104.7bn
Oct-2001	TyCom	\$ 0.9bn	\$ 108.5bn

May-2001: Dennis Kozlowski (former CEO) outlines a five-year plan of adding another \$50bn of acquisitions and reaching \$100bn in sales

Following its tumultuous decline, Tyco eventually split into three companies

Significant Acquisitions During Michael Pearson's Tenure as CEO of Valeant (Feb-2008 to Present)

Announced Date	Target	Size (\$bn)	Market Cap @ Close (\$bn)
Jun-2010	Biovail Corporation	\$ 3.8bn	\$ 7.7bn
Feb-2011	PharmaSwiss	\$ 0.5bn	\$ 11.9bn
May-2011	Sanitas AB	\$ 0.5bn	\$ 11.9bn
Jul-2011	Dermik Laboratories	\$ 0.4bn	\$ 13.5bn
Jul-2011	Ortho Dermatologics	\$ 0.3bn	\$ 13.8bn
Nov-2011	iNova	\$ 0.7bn	\$ 13.5bn
Jun-2012	OraPharma	\$ 0.4bn	\$ 13.8bn
Sep-2012	Medicis Pharmaceutical	\$ 2.6bn	\$ 17.7bn
Mar-2013	Obagi Medical Products	\$ 0.4bn	\$ 22.4bn
May-2013	Bausch & Lomb	\$ 8.7bn	\$ 31.8bn
Dec-2013	Solta Medical	\$ 0.3bn	\$ 45.0bn
N/A	>100 Total Acquisitions Announced (1)	?	N/A

...And Continuing

"We did set an aspirational target to be a top five pharma company by the end of 2016...that would be about \$150 billion market cap roughly."

- Michael Pearson, CEO of Valeant, 07-Jan-2014

Privately Michael Pearson has suggested that he may break Valeant into smaller companies – Is this true?



What do Allergan Stockholders "Gain" by Merging with Valeant?

Allergan Currently Has...

- Strong, long-term organic growth fueled by innovation and marketing excellence
- An extensive R&D engine that has a longstanding track record of producing a +25x return on cumulative R&D spend
- Promotion, sales and marketing effort focused on physician customer loyalty and service
- Consumer awareness campaigns
- Potential to commercialize rich pipeline with billions of revenue and profit potential
- Long-tailed blockbuster products
- Leading positions in some of the largest and fastest growing emerging markets
- Strong and stable management team and Board of Directors
- A positive net cash position and investment grade credit rating of A+ / A3
- An effective tax rate of ~26%

By Merging With Valeant, Allergan "Gains"...

- Anemic growth driven by what we believe are unsustainable price increases – not volume
- Subscale Valeant products losing their market share
- A depleted R&D engine cut by \$900mm; abandonment or sale of pipeline
- Thin sales coverage focused on detailing only
- Elimination of value added marketing programs
- A decreased P/E multiple driven by reduced growth prospects and increased uncertainty
- Neglected coverage of key specialty areas including urology and plastic surgery, among others
- Emerging market growth in smaller countries with less revenue potential
- Increased pro forma debt and a high yield credit rating
- Lower tax regime with questionable sustainability





May 27, 2014

Certain Potential Business Risks And Issues With Valeant Pharmaceuticals International, Inc.

