| $\text { FAOEBOOK } I \mathrm{NG}_{1} N D Q-F B$ |  |  |  |  | $\begin{aligned} & \text { RECENT } 1025 \\ & \text { PRICE } \end{aligned} 102$ |  | $\begin{array}{lll} \text { PPE } & 877\left(\begin{array}{l} \text { Trailing:NMF } \\ \text { RATIO } \\ \text { Median:NMF } \end{array}\right) \end{array}$ |  |  |  | $\begin{aligned} & \text { RELATIVE } 4.77 \\ & \text { PFE RATIO } \end{aligned}$ |  | $\begin{aligned} & \hline \text { DIV'D } \\ & \text { YLD } \end{aligned}$ |  |  | $\begin{aligned} & \text { VALUE } \\ & \text { LINE } \end{aligned}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| TIMELINESS 1 Raised 11／13／15 |  |  |  |  |  |  |  |  | High： Low： | $\begin{aligned} & \hline 45.0 \\ & 17.5 \end{aligned}$ | $\begin{aligned} & 58.6 \\ & 22.7 \end{aligned}$ | $\begin{aligned} & \hline 82.2 \\ & 51.8 \end{aligned}$ | $\begin{array}{r} 105.1 \\ 72.0 \end{array}$ |  |  | Target Price $2018 \mid 2019$ | Range 2020 |
| SAFETY 3 New 8／17／12 <br> TECHNICAL 4 Lowered $11 / 13 / 15$ | LEGENDS <br> … Relative Price Strength Options：Yes <br> Shaded area indicates recession |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| BETA .75 （ $1.00=$ Market） |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | － | －120 |
| 2018－20 PROJECTIONS    <br> Price   Gain <br> Ann＇। Total Return   <br> High 130 $(+25 \%)$ $6 \%$ <br> Low 85 $(-15 \%)$ $-4 \%$ |  |  |  |  |  |  |  |  |  |  |  |  | ， $11{ }^{10}$ |  |  | －－ | －100 |
|  |  |  |  |  |  |  |  |  |  |  |  | $\\|\left._{1,1}\right\|^{\prime \prime \prime}$ |  |  |  |  | 60 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 50 |
|  |  |  |  |  |  |  |  |  |  |  | ｜1 |  |  |  |  |  | 40 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 30 |
|  |  |  |  |  |  |  |  |  |  | 1 | Tl1， |  |  |  |  |  | － |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | \％TOT RETURN 10／15－15 |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Institutional Decisions    <br>  402014 102015 202015 <br> to Buy 685 698 764 <br> to Sesll 427 461 422 <br> Hlds＇s（000） 146690514981931539911   <br> Facer    | Percent shares traded |  |  |  |  |  |  |  |  |  |  |  | $\therefore * *$ |  |  \％TOT．RETURN 10／15  <br>  THIS． VLARITH．＊ <br>  STOCK IINDEX <br> 1 yr． 36.0 <br> 3 yr． -1.3  <br> 383.0 49.3  <br> 5 yr． - 73.5 |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  | 听林叫 | － |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Facebook was founded by Mark Zucker－ berg and fellow students at Harvard Univer－ sity in 2004．The company was incorporated in Delaware in July of 2004．Facebook com－ pleted its initial public offering on the NAS－ DAQ Global Select Market in May of 2012. The total offering comprised $421,233,615$ shares of Class A stock，initially priced at $\$ 38$ per share．Morgan Stanley was the lead manager． |  |  | 2005 | 2006 | 2007 | 2008 | $20092010^{\text {D } 2011 ~}{ }^{\text {D }}$ |  |  | 2012 | 2013 | 2014 | 2015 | 2016 | © VALUE LINE PUB．LLC |  | 18－20 |
|  |  |  |  |  |  |  |  |  |  | 2.15 | 3.09 | 4.46 | 6.10 | 7.90 | Revenues per sh |  | 12.95 |
|  |  |  |  | －－ | －－ |  | －－ | －－ | － | ． 30 | ． 99 | 1.50 | 1.75 | 2.20 | ＂Cash Flow＂per sh |  | 4.10 |
|  |  |  | －－ | －－ | －－ | －－ | －－ | －－ | －－ | ． 02 | ． 60 | 1.10 | 1.10 | 1.50 | Earnings per sh A |  |  |
|  |  |  | －－ | －－ |  |  |  |  |  |  | ．－ |  | Nil | Nil | Div＇ds | ecl＇d per sh | 3.10 Nil |
|  |  |  |  |  |  |  |  |  |  | ． 52 | ． 53 | 65 | ． 85 | ． 95 | Cap＇l Spending per sh |  | 1.30 |
|  |  |  | －－ | －－ | －－ | －－ | －－ | －－ | －－ | 4.96 | 6.07 | 12.91 | 15.20 | 16.50 | Book Value per sh E |  | 22.20 |
|  |  |  | －－ | －－ | －－ | －－ | －－ | －－ | －－ | 2372.0 | 2547.0 | 2797.0 | 2825.0 | 2850.0 | Common Shs Outst＇g ${ }^{\text {B C }}$ |  | 2700.0 |
|  |  |  |  |  |  |  |  |  |  | NMF | 59.2 | 62.7 | Bold figures are Value Line estimates |  | Avg Ann＇I P／E Ratio Relative P／E Ratio Avg Ann＇I Div＇d Yield |  | 35.0 |
|  |  |  | －－ | －－ | －－ | －－ | －－ | －－ | －－ | NMF | 3.33 | 3.28 |  |  | 2.20 |  |
| CAPITAL STRUCTURE as of 9／30／15 <br> Total Debt $\$ 126$ mill．Due in 5 Yrs．$\$ 106$ mill． <br> LT Debt $\$ 109$ mill．LT Interest $\$ 7$ mill． |  |  | －－ |  | －－ |  | －－ |  |  |  |  |  |  |  | Nil |  |
|  |  |  | －－ | －－ | －－ | －－ | －－ | 1974.0 | 3711.0 | 5089.0 | 7872.0 | 12466 | 17300 | 22500 |  |  | Revenues（\＄mill） Operating Margin |  | 35000$51.0 \%$ |
|  |  |  |  | －－ | －－ |  | －－ | 59．3\％ | 56．0\％ | 23．3\％ | 48．5\％ | 50．0\％ | 45．0\％ | 46．0\％ |  |  |  |  |  |
| Leases，Uncapitalized：Annual rentals \＄155 mill． |  |  | －－ | －－ | － | －－ | －－ | 139.0 | 323.0 | 649.0 | 1011.0 | 1243.0 | 1850 | 2000 | Depreciation（\＄mill） Net Profit（\＄mill） |  | $\begin{aligned} & 2600 \\ & 8450 \end{aligned}$ |  |
|  |  |  | －－ | －－ | －－ | －－ | －－ | 606.0 | 1000.0 | 53.0 | 1500.0 | 2940.0 | 3135 | 4315 |  |  |  |  |
| Pfd Stock None |  |  |  |  |  |  |  | 39．9\％ | 41．0\％ | NMF | 45．5\％ | 40．1\％ | 42．0\％ | 42．0\％ | Income Tax Rate Net Profit Margin |  | $\begin{aligned} & \hline 40.0 \% \\ & 24.1 \% \end{aligned}$ |  |
|  |  |  | －－ | －－ | －－ | －－ | －－ | 30．7\％ | 26．9\％ | 1．0\％ | 19．1\％ | 23．6\％ | 18．1\％ | 19．2\％ |  |  |  |  |
| Common Stock 2，817，545，492（2，259，736，529 Class A shares and $557,808,963$ Class B shares）${ }^{\text {C }}$ as of $7 / 27 / 15$ |  |  |  |  | －－ | －－ | －－ | 1857.0 | 3705.0 | 10215 | 11970 | 12246 | 18000 | 20000 | Working Cap’I（\＄mill） Long－Term Debt（\＄mill） Shr．Equity（\＄mill）E |  | $\begin{array}{r} 27500 \\ 200 \\ 60000 \\ \hline \end{array}$ |  |
|  |  |  | －－ | －－ | －－ | －－ | －－ | 367.0 | 398.0 | 1991.0 | 237.0 | 119.0 | 120 | 130 |  |  |  |  |
|  |  |  | －－ | －－ | －－ | －－ | －－ | 2162.0 | 4899.0 | 11755 | 15470 | 36096 | 43000 | 47000 |  |  |  |  |
| MARKET CAP：$\$ 289$ billion（Large Cap） |  |  | －－ | －－ | -- |  |  | 24．3\％ | 19．3\％ | ．6\％ | 9．7\％ | 8．2\％ | 7．5\％ | 9．0\％ | Return on Total Cap＇I Return on Shr．Equity |  | $\begin{aligned} & 14.0 \% \\ & 14.0 \% \end{aligned}$ |  |
| CURRENT POSITION 2013 2014 $9 / 30 / 15$ <br> （\＄MILLL．） 11449 11199 15834 <br> Cash Assets 1109 1678 2010 <br> Receivables    |  |  |  |  |  |  |  | 28．0\％ | 20．4\％ | ．5\％ | 9．7\％ | 8．1\％ | 7．5\％ | 9．0\％ |  |  |  |  |
|  |  |  |  |  |  |  | －－ | 39．2\％ | 23．3\％ | ．5\％ | 9．7\％ | 8．1\％ | 7．5\％ | 9．0\％ | Retained to Com Eq All Div＇ds to Net Prof |  | $\begin{array}{r} \hline 14.0 \% \\ \text { Nil } \end{array}$ |  |
|  |  |  | －－ | －－ | －－ | －－ | －－ | －－ |  | －－ |  |  | Nil | Nil |  |  |  |  |


| Receivables | 1109 | 1678 | 201 |
| :---: | :---: | :---: | :---: |
| Inventory（FIFO） |  |  |  |
| Other | 512 | 793 | 1295 |
| Current Assets | 13070 | 13670 | 19139 |
| Accts Payable | 87 | 176 | 149 |
| Debt Due | 239 | 114 | 17 |
| Other | 774 | 1134 | 1626 |
| Current Liab． | 1100 | 1424 | 1792 |

ANNUAL RATES Past Past Est＇d＇12－＇14 of change（per sh） 10 Yrs． 5 Yrs．to＇18－20
Revenues
＂Cash Flow＂
Earnings
Book Value

| Dividends Book Value |  |  |  | $\begin{array}{ll} -- & 02.07 \% \\ -- & \mathrm{Nil} \\ -- & 18.0 \% \end{array}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| $\begin{aligned} & \text { Cal- } \\ & \text { endar } \end{aligned}$ | QUARTERLY REVENUES（\＄mill．） |  |  |  | Full <br> Year |
|  | Mar． 31 | Jun． 30 | Sep． 30 | Dec |  |
| 2012 | 1058 | 1184 | 1262 | 1585 | 5089 |
| 2013 | 1458 | 1813 | 2016 | 2585 | 7872 |
| 2014 | 2502 | 2910 | 3203 | 3851 | 12466 |
| 2015 | 3543 | 4042 | 4501 | 5214 | 17300 |
| 2016 | 5000 | 5500 | 5800 | 6200 | 22500 |
| $\begin{array}{\|l} \text { Cal- } \\ \text { endar } \\ \hline \end{array}$ | EARNINGS PER SHARE A <br> Mar． 31 Jun． 30 Sep． 30 Dec． 31 |  |  |  | Full Year |
| 2012 | ． 09 | d． 08 | d． 02 | ． 03 | 02 |
| 2013 | ． 09 | ． 13 | ． 17 | ． 20 | 60 |
| 2014 | ． 25 | ． 30 | ． 30 | ． 25 | 1.10 |
| 2015 | ． 18 | ． 25 | ． 31 | ． 36 | 1.10 |
| 2016 | ． 25 | ． 35 | ． 42 | ． 48 | 1.50 |
|  | QUARTERLY DIVIDENDS PAID |  |  |  | Full Year |
| endar | Mar． 31 | Jun． 30 | Sep． 30 | Dec． 31 |  |

2011 2013
2013
2014
2015
2015

NO CASH DIVIDENDS BEING PAID

BUSINESS：Facebook，Inc．operates the world＇s leading social networking service through its flagship Web site．The company＇s Web－based tools allow users to connect and communicate with each other．Had about 1.55 billion monthly active users at $9 / 30 / 15$ ． Generates nearly all revenue from advertising and from fees asso ciated with its payments infrastructure．Had 9，199 full－time employ
Shares of Facebook have rebounded nicely in price over the past couple of months，following a selloff in late Au－ gust．The company has posted impressive revenue growth in recent periods，though greater operating costs have hurt share earnings comparisons．The top line contin－ ues to benefit from growth in the user base．In the third quarter，monthly active users increased $14 \%$ on a year－to－year basis，and mobile monthly active users ad－ vanced $23 \%$ ．Mobile advertising revenue comprised roughly $78 \%$ of total ad reve nue，up from $66 \%$ in the second quarter of 2014.

The company＇s growth prospects ap－ pear favorable．Facebook is well posi－ tioned in the social networking space，and will probably further benefit from increas－ ing worldwide Internet usage．Positive trends in member engagement are also promising．Growth in mobile advertising should remain the most important driver of performance．We anticipate healthy rev－ enue growth from several different ave－ nues，including the Instagram platform． As video consumption grows across the so－ cial network＇s vast user base，it should be
ees at 12／31／14．Officers and directors own $3.8 \%$ of Class A shares and $84.5 \%$ of Class B shares（includes Mark Zuckerberg， $75.5 \%$ ）； Dustin Moskovitz，8．7\％of Class B；Eduardo Saverin， $8.4 \%$ of Class B（4／15 Proxy）．Chairman and CEO：Mark Zuckerberg．Inc．：DE． Address： 1601 Willow Road，Menlo Park，CA 94025 ．Telephone： 650－543－4800．Internet：www．facebook．com．
able to attract a greater percentage of companies＇ad budgets．Targeted online video advertisements should increasingly appeal to marketers going forward． Facebook has been investing heavily in projects and newly acquired businesses in order to help these endeavors reach mass scale．Greater operating expenses associa－ ted with such investments ought to contin－ ue to constrain profitability in the near term，but we still look for solid share－net improvement going forward．Moreover，the aforementioned investments will probably contribute to profitable growth down the road．
This stock is ranked to outperform the broader equity market for the coming six to 12 months．We anticipate healthy growth in revenues and share earnings for the company in 2016，and over the pull to 2018－2020．However，this appears to be partly reflected in the recent quotation，and long－term capital appreci－ ation potential is not compelling at this time．As a result，investors with a long term horizon may find more－attractive choices elsewhere．
Michaed Napoli，CFA
（A）Diluted earnings．Next earnings report due late January．Earnings per share may not sum due to rounding
（B）In millions．
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