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| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Low: | 42.5 | 86.3 | 256.5 | 373.6 | 348.7 | 313.0 | 315.4 | 323.4 | 387.2 | 560.5 | 614.4 | 730.0 | Low: 42

|  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |

Google Inc. undertook its initial public of-
fering on August 19, 2004, selling approximately 19.6 million shares of its Class A Common stock for $\$ 85$ a share. Of the total shares, the company sold 14.1 million, and selling stockholders sold 5.5 million. The lead underwriters of the offering were Morgan Stanley and Credit Suisse First Boston.
CAPITAL STRUCTURE as of $9 / 30 / 15$
Total Debt $\$ 5231$ mill. Due in 5 Yrs. $\$ 3245$ mill. LT Debt $\$ 1994$ mill. LT Interest $\$ 80.0$ mill. ( $2 \%$ of Cap'l)
Leases, Uncapitalized: Annual rentals $\$ 598$ mill.
Pension Liability None
Pfd Stock None
Common Stock 687,725,164 shares (291,327,781
Class A shares, $50,893,362$ Class B
shares, and $345,504,021$ Class C shares) C D as of $10 / 22 / 15$
MARKET CAP: $\$ 497$ billion (Large Cap)

| CURRENT POSITION | 2013 | 2014 | $9 / 30 / 15$ |
| :--- | :--- | :--- | :--- |


| Cash Assets | 58717 | 64395 | 72767 |
| :---: | :---: | :---: | :---: |
| Receivables | 8882 | 9383 | 9749 |
| Inventory | 426 |  |  |
| Other | 4861 | 6907 | 5587 |
| Current Assets | 72886 | 80685 | 88103 |
| Accts Payable | 2453 | 1715 | 1549 |
| Debt Due | 3009 | 2009 | 3237 |
| Other | 10446 | 13081 | 13671 |
| Current Liab. | 15908 | 16805 | 18457 |
| ANNUAL RATES | Past | Past Est | t'd '12-14 |
| of change (per sh) | 10 Yrs. | 5 Yrs . | to '18-20 |
| Revenues | 39.0\% | 21.5\% | 12.0\% |
| "Cash Flow" | 46.0\% | 17.5\% | 15.0\% |
| Earnings | 47.0\% | 17.0\% | 16.5\% |
| Dividends |  | -- | Nil |
| Book Value | 50.0\% | 23.5\% | 17.5\% |


| Cal- <br> endar | QUARTERLY REVENUES (\$ mill.) <br> Mar.31 |  |  | Full <br> Yun. 30 |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 2012 | 10645 | 11807 | 13304 | 14419 | 50175 |
| 2013 | 13969 | 14105 | 14893 | 16858 | 59825 |
| 2014 | 15420 | 15955 | 16523 | 18103 | 66001 |
| 2015 | 17258 | 17727 | 18675 | 20340 | 74000 |
| 2016 | 20135 | 20600 | 21550 | 23215 | 85500 |
| Cal- | EARNINGS PER SHARE A |  |  |  | Full |
| endar | Mar.31 Jun. 30 Sep. 30 | Dec. 31 | Year |  |  |
| 2012 | 4.38 | 4.28 | 3.24 | 4.33 | 16.23 |
| 2013 | 4.94 | 3.78 | 4.36 | 4.95 | 18.03 |
| 2014 | 5.33 | 5.09 | 4.91 | 5.50 | 20.82 |
| 2015 | 5.20 | 5.69 | 7.35 | 7.76 | 26.00 |
| 2016 | 6.70 | 7.20 | 8.85 | 9.25 | 32.00 |
| Cal- | QUARTERLY DIVIDENDS PAID | Full |  |  |  |
| endar | Mar.31 | Jun.30 | Sep.30 | Dec. 31 | Year |

2011

## 2012 NO CASH DIVIDENDS <br> BEING PAID

|  |  |  |  |  |  |  |  |  |  |  |  | $5 \mathrm{yr} . \quad 15.8 \quad 73.5$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | © VALUE LINE PUB. LLC | 18-20 |
| 10.33 | 17.16 | 26.48 | 34.58 | 3.21 | . 63 | 8.29 | 6.10 | 8.03 | 6.9 | 108.0 | 123.95 | Revenues per sh | 10 |
| 2.99 | 5.56 | 8.00 | 10.33 | 2.21 | 4.90 | 7.12 | 19.38 | 22.31 | 6.20 | 31.60 | 37.90 | "Cash Flow" per sh | 52.80 |
| 2.60 | 4.75 | 6.65 | 8.35 | 10.21 | 13.16 | 14.88 | 16.23 | 18.03 | 20.82 | 26.00 | 32.00 | Earnings per sh ${ }^{\text {A }}$ | 45.95 |
|  |  |  |  |  |  |  |  |  |  | Nil | Nil | Div'ds Decl'd per sh | Nil |
| 1.41 | 3.08 | 3.84 | 3.74 | . 27 | 6.25 | . 29 | 4.96 | 0.9 | 6.1 | 17.5 | 20.30 | Cap' Spending per sh | 00 |
| 15.84 | 27.57 | 36.21 | 44.81 | 56.65 | 71.96 | 89.42 | 108.77 | 129.92 | 153.54 | 182.40 | 217.60 | Book Value per sh | 341.05 |
| 594.47 | 618.00 | 626.55 | 630.23 | 635.54 | 642.60 | 650.27 | 659.33 | 672.00 | 680.62 | 685.00 | 690.00 | Common Shs Outst'g | 690.00 |
| NMF | 43.4 | 40.7 | 27.6 | 21.5 | 20.3 | 19.1 | 9.8 | 24.6 | 27.0 | Bold figures are Value Line estimates |  | Avg Ann'I P/E Ratio | 2.0 |
| NMF | 2.34 | 2.16 | 1.66 | 1.43 | 1.29 | 1.20 | 1.26 | 1.38 | 1.43 |  |  | P/E R | 40 |
|  |  |  |  |  |  |  |  |  |  |  |  | Avg Ani Divd | Nil |
| 8.6 | 10605 | 16594 | 21796 | 23651 | 321 | 905 | 175 | 825 | 6001 | 4000 | 5500 |  | 20125 |
| 38.5\% | 38.1\% | 35.5\% | 36.0\% | 40.4\% | 39.0\% | 34.7\% | 29.4\% | 28.0\% | 30.9\% | 35.5\% | 37.0\% | Operating Margin | 37.0\% |
| 6.8 | 494.4 | 807.7 | 1212.2 | 1240.0 | 7.0 | 96.0 | 88.0 | 2781.0 | 3523.0 | 3700 | 3900 | Depreciation (\$mill) | 4500 |
| 1518.4 | 2940.7 | 4203.7 | 5299.3 | 6520.4 | 8505.0 | 9737.0 | 10788 | 12214 | 4306 | 17940 | 22240 | Net Profit (\$mill) | 31920 |
| 32.0\% | 26.7 | 25.9\% | 9.5\% | 22 | .2\% | .0\% | 4\% | 7\% | 8.9\% | 20.0\% | 20.0\% | Income Tax Rate | 20.0\% |
| 24.7\% | 27.7\% | 25.3\% | 24.3\% | 27.6\% | 29.0\% | 25.7\% | 21.5\% | 20.4\% | 21.7\% | 24.3\% | 26.0\% | Net Profit Margin | 26.6\% |
| 8255.7 | 11735 | 15254 | 17876 | 26420 | 31566 | 43845 | 46117 | 56978 | 63880 | 55310 | 49895 | Working Cap'I (\$mill) | 49020 |
|  |  |  |  |  |  | 2986.0 | 2988.0 | 2236.0 | 3228.0 | 2500 | 2000 | Long-Term Debt (\$mil) | 2000 |
| 9419.0 | 17040 | 22690 | 28239 | 36004 | 46241 | 58145 | 71715 | 87309 | 104500 | 124960 | 150140 | Shr. Equity (\$mill) | 235315 |
| 16.1\% | 17.3\% | 18.5\% | 18.8\% | 18.1\% | 18.4\% | 16.0\% | 14.4\% | 13.7\% | 13.3\% | 14.0\% | 14.5\% | Return on Total Cap'l | 13.5\% |
| 16.1\% | 17.3\% | 18.5\% | 18.8\% | 18.1\% | 18.4\% | 16.7\% | 15.0\% | 14.0\% | 13.7\% | 14.5\% | 15.0\% | Return on Shr. Equity | 13.5\% |
| 16.1\% | 17.3\% | 18.5\% | 18.8\% | 18.1\% | 18.4\% | 16.7\% | 15.0\% | 14.0\% | 13.7\% | $\begin{array}{r} 14.5 \% \\ \mathrm{Nil} \end{array}$ | $\begin{array}{r} 15.0 \% \\ \mathrm{Nil} \end{array}$ | Retained to Com Eq All Div'ds to Net Prof | $13.5 \%$ Nil |

BUSINESS: Alphabet Inc. is the successor and parent holding company of Google Inc., which operates the world's leading Internet search engine. The company derives revenues primarily through delivering targeted advertising. Revenues are also derived from the licensing of search technology and solutions to enterprises. Revenues in 2014: United States, 43\%; International, 57\%.
Shares of Alphabet Inc., the successor and parent holding company of Google Inc., are trading about 15\% higher in price since our August review. A good portion of that increase stemmed from the company reporting better-than-expected September-period financial results. At the same time, the previously announced reorganization of the company's operating structure went into effect on October 2nd. Moving forward, GOOG will report its performance with regard to two major operating segments: Google and all other Alphabet businesses "Other Bets". The latter will include its Access \& Energy, Nest, Life Sciences, the investment arm, and finally X, which will comprise things like driverless cars and other incubator-type ventures.
For the third quarter, revenues increased $13 \%$ thanks to double-digit gains for advertising and other revenues. This uptick reflects substantial growth of its mobile search business, complemented by strong contributions from YouTube and its Programmatic operations. On the profitability front, traffic acquisition costs were down 120 basis points as a

Has 53,600 employees. Off. \& dir. own less than $1 \%$ of Class A common stock, $94.8 \%$ of Class B; Fidelity, $6.0 \%$ of Class A; BlackRock, $5.8 \%$ of Class A (4/15 Proxy). Exec. Chrmn.: Dr. Eric Schmidt. Co-founder \& CEO: Larry Page. Co-founder: Sergey Brin. Inc.: Del.. Addr.: 1600 Amphitheatre Parkway, Mountain View, California 94043. Telephone: 650-253-0000. Internet: www.google.com.

## function of revenues. What's more, total

 expenses fell 270 basis points by similar comparisons. On balance, these factors sent Alphabet's bottom line almost $50 \%$ higher, to $\$ 7.35$ a share. This was markedly above our earlier call.As a result, we have raised our 2015 share-net estimate by $\mathbf{\$ 3 . 1 0}$, to $\mathbf{\$ 2 6 . 0 0}$. In the current year, this would represent an annual earnings increase of approximately $25 \%$. The continued demand for the company's search offerings along with reduced expenses should be the primary drivers here. Additional benefits could come from a recent stock-buyback authorization that was passed by the board, allowing it to repurchase up to $\$ 5$ billion in Class C shares. It is still unclear whether or not this will be utilized, given the stock's lofty quotation, and GOOG's everrising share count on a historical basis.
Meantime, the stock continues to be ranked to outperform the broadermarket averages in the coming year (Timeliness: 1). And for the pull to late decade, GOOG offers worthwhile capital appreciation potential.
Bryan J. Fong
November 13, 2015

[^0]Company's Financial Strength
Stock's Price Stability
Price Growth Persistence
Earnings Predictability


[^0]:    (A) Diluted earnings per share for Class A and may not sum. Next earnings report due late votes per share. Class C common stock is nonB common stock and Class C capital stock. Ex- Jan. (B) In millions.
    cludes nonrecurring gains/(losses): '05, (9¢); (C) Class A common stock entitled to one vote (D) All preferred stock converted to Class B '06, 22c'; '08, (\$1.69); '14, (\$0.55). Qtly egs.
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