July 3, 2001

## Der Fellow Members

During thefirst half of 2001, theFund appreciated $22.00 \%$ net of all actual and accrued expenses and peformance allocations Yerr-to-date, the S\&P 500 has experienced ane loss of $6.68 \%$. Sinceits inception on November 1, 2000, theFund has appreciated 30.06\% net of allocations and expenses, whiletheS\&P 500 Index has recorded a loss of $13.63 \%$ during the sametimeperiod.

|  | 1H 2001 | SinceInception ${ }^{1}$ |
| :---: | :---: | :---: |
| Scion Gross $^{2}$ | $+26.98 \%$ | $+37.44 \%$ |
| Scion $\mathrm{Ns}^{3}$ | $+22.00 \%$ | $+30.06 \%$ |
| S\&P 500 | $-6.68 \%$ | $-13.63 \%$ |

${ }^{1}$ Inception November 1, 2000
${ }^{2}$ Refurm before 20\% peformancealloction
${ }^{3}$ Return after 20\% pefformence allocation and expenses
It would bedisingenuous of meto sate that the Fund's performencerelativeto the S\&P 500 Index does not apper statling. On the surface, it cettanly is However, you should realize that the Fund in no manner attempts to mimic an index, much less theS\&P 500 Index. Searities attrad an investment from the Fund when they stand doneastremendous values - therearesimply no other criteria

Therfore, I must reiteratethat I present theS\&P 500 Index as a long-term benchmark only becauseit has proven a mighty foefor most portfolio managers over the decades Many managers of averagetalent have recorded outpefformance a wdl $a$ underpeformance reative to the S\&P 500 Index over short time periods Hence, during theseerly yers of the Fund, I will present theS\&P 500 Index only to st prope precedent for the distant future yerrs when it actually meens something. In truth, for now, plese ignore the S\&P 500 Index with respect to therdative performance of theFund.

It would besimilarly disingenuous of meto statethat theshort-term returnssinceinception do not apperr strong in an absolute sense They cetainly apper strong. Y\& I must emphasize once again tha while the Fund may yidd surprising results over short time frames, this phenomenon neither concerns me when theresults seem causefor lament nor lifts me when the results sem causefor cededration. I urge the samereations in you.

Thus, I will continueto advisethat whatever numbers you see before you on your capitd account staements, they should not be compounded into the future indefinitdy. I fully expect and recommend that members of this investment vehidejudge my pefformanceover a period of five yers or greeter. This will proveto bethe most fruitful and enjoydblemanner in which to patidipate in theFund.

## Pefformance Revisited

For somereeson the "quarte" has been set upon $\infty$ an ided unit of timein theinvestment world. Ye in terms of meesuring investments prowess, a quarterly compartmentalizaion of reurns is no better than a monthly, weekly, or daily division of returns Indeed, one of the most harmful aspects of human naturein terms of theinvestment process is thetendency to extrapolateto any extent into thefuture a manage's pefformance in the most recent period. Endosed is a 1985 U.S. Trust memo that, with striking data addresses this notion. I urge you to take thetimeto read it. I trust you will find its condusions astimeless and $\infty$ poweful al find them; they are indeed redevant to your investment in this Fund.

## Strategy

I have previously written that I striveto discover theproverbial dollar bill selling for 50 cents, preferably with enough volatility such that I havetheopportunity to buy at 40 cents or less. I cetainly view volatility as my friend - and henceyour friend. This works out well because most in themarke treesurethedollar bill that consitently sells for $\$ 1.10$ or more- along asit consistently does so. In short, volaility is on sale because 99+\% of theinstitutions out therearedoing their best to avoid it - under themistaken but Nobel Prize-winning impression that volaility and risk have somereation. Those of us that fed affection for volatility therefore hold title to the most disabused yet undevalued quality that themarkes have to offer.

As much $\infty$ theFund is a valuefund, it is an opportunistic fund. And $\infty$ much $a$ । enthusiatically explorethe value of each business behind every stock, I seek the pockes of the market that are the most inefficient, the most temporarily imbalanced in terms of price Whatever extra return this Fund will em will beborne of buying absurdly y ceep rather than salling derly smitten. I cetainly have proven no ability to pick tops, and I do not anticipate attempting such a feet in thefuture Rather, fully avare that wondeful businesses make wondeful investments only at wondeful prices, I will continueto sed out the bargains amid therefuse

Current economic conditions present a recurring opportunity that occasionally offers dollar billsfor at most 55 cents on the dollar. Importantly, this opportunity allows the accumulation of large positions in illiquid searities with reative rapidity, athough liquid securities arealso occaionally affected. This is yet another opportunity that presentsfor our benefit because institutional investors are exceptionally good at crowding theexits In most cases, I expect many of these securities to move back to par within a ressonable timeframe Alreedy, the Fund has benefited significantly a onesuch opportunity worked out as expected. As June cameto a dose another opportunity of this sort presented itsedf. Whilel am not certan of thetimeframe, I am very certain of the value

WhiletheFund may hold securities short, this is not generally the case In fact, since inception the Fund's minimal short-selling activities have yidded a mere one percentage point addition to the yer-to-date peformancenumbers listed above Similarly, the Fund may takeadvantage of leverage However, again, this is not generdly the case My preference is to hold a portfolio of 15-25 securities long while holding a small cach position in order
that I may takeadvantage of particularly valuable opportunities without leveraging the Fund or rashly selling another position. Sinceinception, the Fund has generally operted in this manner - that is, holding a portfolio of 20 or 50 securities long together with a decent cash position.

Many would consider such a portfolio to lack any hedging feture One hedges when one is unsure I do not seek out investments of which I am unsure Hence, except to theertent that buying a security very cheeply may be considered a hedge, I do not hedge

Despitethe Fund's unhedged portfolio, I expect bear markeds to be most favorablefor the Fund in terms of redaive peformance Geneally speaking, this meens that I expect the Fund will fall less than the market in a berr market. Similarly, I expect that in theevent of a general bull marke in stocks, theFund will not shineso brightly in tems of reative performance Themath of investing would favor theFund, however, over several bull and bear marke cydes because, on a percentage basis, lost dollars aresimply harder to replace than gained dollars areto lose Theemphasis will always be placed first on preventing the permanent loss of capita, and good results should follow.

Risk
Although an outsider might think thegoal of prevailing modern investment practiceto be one of mediocrity, there in fact remains much more competition to achieve gains in the market than there is competition to record loses. Laisse-faresearity andysis paired to an entirdy misdirected view of risk management nevertheless dooms most institutional portfolios to mediocre pefformance In fact, traditional risk management - centered on minimizing volatility in various forms-rdies on theories that assumesearity and ysis is a rather fruitless effort, courtesy of efficient markes. Thereis a grett paradox in this line of thinking that should wam investors avay fromall portfolio managers that employ it. The correct view remains that risk is minimized not through the alchemy of volatility cal cal us but rather through respectful business evduation.

Respectful buinessevaluation in turn requires respect for the boundaries of one's fund of knowledge howeve dynamic the boundaries may be Venturing cash-first into unfamiliar teritory nearly always results in ether losses appropriate for the boneheed move or successes borne of dumb luck. Beassured that nether do I employ dumb luck $a$ a input into my investment process nor do I count on its sudden apperance by my side Risk management need not bemore complicated than this

## Options Revisited

I do realizethat in addition to your investment here some of you invest for your own accounts. TheFund does not generally offer portfol io transparency. Hence, for those of you that do manage portfolios of individual securities, being a member of the Fund provides no spedific insight into what I blieve you ought to be doing. It is with this knowledgethat I share with you my thoughts on some of themore baffling appects of the sock market in theseletters. Beaware, however, that howI think of thesethings may bemoreinstructive than what I think of them

Oneareathat is particularly perplexing is the accounting for options compenstion. In the lat lette I outlined oneparticularly Draconian manner with which to examine options compensation. In that manner, I takethetax benefit that the company receives from the IRS for its employes' exercise of non-qualified stock options and divide by the company'stax rate This calculation yidds the amount of money that theIRS - but not GAAP - recognizes the company paid its employees in options compensation during that period. After all, if companies get to deduct this options expensefrom their tax statements, is it not a real expense?

Well, yes, shareholders should think so. But there is much moreto options compensation accounting than I outlined previousy. Maybel herr agroan or two from the gallery. Put in the words of not oneor two but threeinvestors, "But, Mike, what if you are the only one that thinks of options this way? If everyone edse thinks another way, doesn't that makehow you think of it irrelevant?' I would arguethat if I am the only onethat thinks in this manner, and if I am correct, then my understanding becomes a competitive adventagethat makes the subject even morerdevant. I would also argue that a policy of minimizing risk requires that these complex issues be investigated and understood rather than ignored. Granted, this ismy job, not yours. For those of you interested in thesubject, a discussion follows. Othersfed freeto skip to the next section.

AsI mentioned, thesubject of options compensation isquite complex, and what I previously outlined is only oneparticularly strict interpretaion. Thepitfal with thetax ratedivisor methodology is that it assumes that this compensation is somesort of predise ongoing expenseinfinitdy into the future It also ignores theimpact of share repurchæes and share issuances reative to intrinsic value

That is, to theextent the company is issuing stock at prices in excess of intrinsic value and in numbers and dollar volumein excess of any buybadk, the company is creating incremental intrinsic valueper share To illustrate, when an employeeexerises an option to buy stock at $\$ 15$, the company issues stock at that $\$ 15$ price and hencereceives $\$ 15$ cadh. At the same time, assumeintrinsic value is $\$ 10$ pe share Intrinsic value is thus creeted at a rate of $\$ 5 \mathrm{per}$ shareissued.

Note that it does not matter if themarke is currently valuing thestock a \$20 per share Intrinsic value is creeted whenever shares are issued at a priceper share in excess of intrinsic value per share Indeed, one could argue that for companies that issued and had exercised many options with high strike prices, value was created on a per share basis even though the shares were being issued to employees at seemingly low prices at the time and even though theeven greeter value creation that could berealized by issuing tock at much higher prevailing marke prices is ignored. Here, "high" and "low" aredefined reativeto intrinsic value per share, not reativeto prevaling share price

Of course if the company simultaneousy buys back stock at thosehigh prices, then it is to an extent offsetting any benefit. In many cases, onefinds that theissuance of stock far outpaces the repurchæe of stock, resulting in the semingly paradoxical circumstance of shares outstanding rising in theface of an ostensibly strong share buyback. Thegut reaction is that this is very wrong- that is, that the share buybacks are he pful while the share issuances areddeterious Thegut reation is impreciseand possibly in error, however.

When evduating an options compensation program, onemust weigh thene valuecretion from (a) theissuance of excess options related stock at prices higher than intrinsic value and (b) thetax benefit associated with the program against thene value destruction from (a) buying stock back at marke prices higher than intrinsic value and (b) issuing options redaed stock at prices lower than intrinsic value Such an evaluation is most illustrative when it encompasses several bull and ber cydes in the company's history. Also, notethat this methodology does leaveopen the potential for tremendous value destruction if optionreated stock is consistently issued at adiscount to intrinsic value while an ongoing buyback consumes stock at asignificant premium to intrinsic value

To beder, thereis no œoy rule of thumb, and digging through ten or more yers of SEC filings to find the relevant numbers and trends is not generally a tagk most investors liketo pursue Cetainly it is œier to listen to someonedse's opinion regarding the company's growth rateor someother eesily understood metric. It is likey, however, that theinvestors in the habit of oveturing the most stones will find the most success.

Following are two general condusionsthat I found while investigating options compensation over thelast decade One, it takestremendous growth in the underying business as well as a significantly inflated share price to justify options compensation. Such characteristics may result in share priceissuances at prices above intrinsic value t the sametimethe value creation of early share buybadks is magnified and the value destruction of recent buybacks is minimized. So, to the extent that companies used options compenstion to attract thekey workers that helped driveermings and share prices upward at dizzing rates, theoptions program may beless dilutiveto shareholder value than askeptic might initially bdieve On the other hand, low stock prices redtiveto intrinsic valuemay increese shareholders' susceptibility to options repricing or reissuance, both of which tend to destroy value

Two, many of the leading growth companies benefited tremendousy from the substantial share buybacks that took placein theerly part of thelat decade Theee buybacks were performed at prices that subsequently proved to besubstantially less than intrinsic value, and were not accompanied by significant options redted share issuances It is not dear that, given current corporate governance abuses, such a ircumstance would repeet in the future Indeed, in thefirst half of the 1990s, many of today'sleading technology companies saw their shares outstanding shrink significantly. Without theseerly buybacks, growth would have had much less impact on per share valuecreation over the decade

Several corollaries arisefrom these condusions Oneline of thought holds that the approved 10K-ready method of using Black-Scholes methodology to evduatethecost of an options program ought to bethrown out a window. Black-Scholes relies on volatility for priaing. In the cese of 5-10 yer options that aresubject to reissuance and repriang in tougher times, volatility meens little to the value of an option. To darify, to reject Black-Scholes and to accept my line of ressoning above, onehasto reject both theideathat thestock market is fficient and theideathat risk is derived from volaility. I find it reatively emy to regect these idees

## Fees \& Expenses

Allow meto darify the differencebetween this Fund and the typicd privatefund with respect to expenses Thetypical fund charges a 1\% osset management fee and does not necessarily indude within that feethe costs of accountants, lawyers, and severd other additional expenses borne directly by the fund. In addition, in some cases, "soft dollars" allow officespace, back officehelp, software, and other itemsto bebought with excess commission dollars. Hence, the expenseratio for most funds is generdly doomed to be higher than $1 \%$.

TheFund takes adifferent approach. With no automatic 1\% asset management fer the expenseratio is generally doomed to be no greeter than $1 \%$. WhiletheFund berrs all expenses taken on its behalf directly rather than through indirect meens such as asset management fees and soft dollars, managing the Fund simply does not requirea lot of overheed. M oreever, every dollar of expensesubtracts from the performancethat is the basis for thewhole of Scion Capita's income In short, thesefactors conspireto minimizethe expenseratio.

Equity in theFund now exceeds $\$ 14.7$ million. As har been the experiencethusfar, the expenseratio will continueto fall asthis number grows.

Policy Matters
Theminimum initial investment for new members is now $\$ 250,000$. Current members may contributea minimum additiond investment of $\$ 50,000$ afrequently a monthly. Word of mouth remains the primary method for marketing the Fund's existence, and introductions arewdcome

You will not often find mehighlighting onetimeor another a a particularly good timeto inves. However, with theFund in a cash-rich position, the current risk of buying into the Fund at a ner-tem portfolio high is minimized to a degreethat is not generally predidable under morenormal drcumstances.

I continueto maintain the vat majority of my ne worth in theFund. Aslong as theFund exists, it will bemy only investment.

Plesefed freeto contat meif you requirefurther darification on a matter discussed dbove
Sincerdy,
Michad J. Burry, M.D.
Scion Capita, LLC

