## Dear Fellow Members

During thefirst ninemonths of 2001, theFund appreciated 10.98\% ne of all actual and accrued expenses and pefformanceallocations. Since its inception on November 1, 2000, the Fund has appreciated 18.31\% net of allocations and expenses.

|  | 2001 YTD | Since Inception ${ }^{1}$ |
| :---: | :---: | :---: |
| Scion Gross $^{2}$ | $+13.49 \%$ | $+22.84 \%$ |
| Scion $\mathrm{Ne}^{3}$ | $+10.98 \%$ | $+18.31 \%$ |
| S\&P 500 | $-20.39 \%$ | $-26.33 \%$ |

${ }^{1}$ Inception November 1, 2000
${ }^{2}$ Return before 20\% pefformanceallocation and expenses
${ }^{3}$ Return after 20\% performanceallocation and expenses
Again, I will continueto advisethat whatever numbers you see before you on your capita account statements, they should not becompounded into thefutureindefinitely. The portfolio is a fairly concentrated one, and significant volatility isto beexpected. I fully expect and recommend that members of this investment vehidejudgemy performanceover a period of fiveyears or greeter. This will prove to bethemost fruitful and enjoyablemanner in which to partiapate in theFund.

## TheThird Quarter

In the second quarter letter, I madelight of theinvestment industry's fascination with the quarter as a unit of time Indeed, Scion Capita, as a California registered investment advisor, is required to provide you a report on a quarterly basis at minimum. Therefore, thequarter has becomethefabric of our lives regardless of my opinion on thematter. Normally, I write theseletters with thestandard disdaimer, asin the paragraph above, that thetiming of report is rather arbitrary - and that very littlepredidive value can beconveyed in simplequarterly performancenumbers.

It isfair to say, however, that September proved a uniquemonth in stock market historyovershadowed only by its uniqueplacein human history. Thetragic events of September $11^{\text {th }}$ have caused performance during thisthird quarter of 2001 to be paticularly irrelevant to thetask of meesuring investment skill.

That is, the ability to take such a quater's performanceand extrapol ate it into a general summation of the investment manage's sbility is fraught with even greater difficulty than usual. To this end, however, my position has been that the narrative of thequartely report ought providesomeaid to such an evduation, and my efforts on this front follow.

## The Portfolio

All major stock market indices saw significant dedines during the third quarter. TheDow Jones Industrial Average, themost venerable of the group, lost 16\%, its worst quarterly pefformancesince 1987. The Nasdaq Composite, a recent favorite, lost 31\%. TheS\&P 500 Index, the modern standard, fell 15\%. And theRussdl 2000, a small cap benchmark, lost 21\%.

TheFund fared comparatively well, but I haveto say such comparisons are not necessarily valid. The generd market dedine was not the reeson for downward fluctuation in theFund. Indeed, the results of thethird quarter have no more reeson for correation with the market than the results of the first half of 2001. Rather, theFund fell becausel simply choseseveral key stodks that dedined in priceduring the quarter. Any corrd ation with theindices in tems of direction and magnitudeislargely coincidenta. Certainly, in largepart, the price dedines of portfolio holdings do not reflect any similar deterioration in intrinsic value And because theFund has added to several of these dediners, theFund is more valuablenow than one quater ago.

So, with this preface, I will review severd specific reesons for the third quarter performance that you seeon you account statement. For this was onequarter in which run-of-the-mill market volatility was not thecul prit.

First and most important, the Fund has been averaging down in astock, purchased during thequarter, which has fallen tremendously out of favor over the past couple of months In a step dedine throughout July and August, thestock found the wek after themarkets re opened particularly brutal as panicked sellers found reatively few buyers. Very few investment funds would want this stock on their books at the end of thequarter. Indeed, as thequarter came to a dose, thestock came under renewed selling pressure, presumably as other investment funds worked to "window dress" their portfolios for public vieving. Some dement of early tax-loss selling may have played a role As well, it appears a very large institutional investor, having used thestock as collaterd for a loan, has disclosed that it is dumping several weeks' worth of volume-with apparent disregard for price All of these factors were detrimental to reported third quarter performance, and quitebeneficial for the Fund. This position now ranks as among thelargest in theFund.

Thefuture performance of this position will haveabsolutely no correation with either the performance of thegenerd market or further terrorist attacks. At quarter end, however, the position sat at a low point, trading at a valuation of just 3/4 thefreecash flow of thetrailing twelve months. And unlikemany businesses that havefaded rapidly during 2001, this business achieved record freecash flow yet again during thefirst half of 2001.

I will notethat the prospects for a recovery in this position during thefourth quarter are wholly in question. However, over thenext year or two, and espedally over thenext five years, thereis a very high probability of substantia gains as a result of this investment. Such gains would belargely irrespective of thestatus of any economic recovery, or lack thereof.

This one position, whilea very significant drag on the third quarter peformancenumbers, did not account for the entire dedine Theevents of September $11^{\text {th }}$ affected the portfolio as well. Unlikeonefund manager who found himsedf holding a fortuitous top four - a defense deectronics manufacture, a videoconferending company, a medical company involved in the treatment of depression, and a bible publisher - I cannot daim that the Fund was particularly well-positioned, in terms of short-term price peformance, for incomprenensible human tragedy involving commerdial jumbo jets as weapons of mass destruction.

Speafically, you should understand that the largest holding in the Fund on September $11^{\text {th }}$ was an arlinestock. Breaking with tradition, I feel I should explain this position in abit of detail. For no matter how strenuousy I emphaizethat this was a rationa decision, buying an ainlinestock rarely looks like a good idea - especially in refrospect, atee the seemingly inevitable monstrous loss has been realized. The rationale for buying this arrinestock, and for patiently growing it into a very largeposition, is provided in the Appendix, attached.

The effect of our national tragedy on themaked value of the portfolio was not limited to this one airlineholding however. TheFund hedd two hotd stocks on September $11^{\text {th }}-$ one of which was, and is, among itstop five holdings. I will not reved the name of this company here, all do hopeit continues to fall - thereby providing the Fund an opportunity to add to the position. Hotel stocks ranked with other travd-redated industries and arilines as among the worst peformers in the wake of the September $11^{\text {th }}$ tragedies In severd cases, the shortterm reaction was entirdy unjustified, along-tem intrinsic value was not significantly impared. TheFund'slargest hotd holding is onesuch business, and I expect the Fund to receivefull valuefor the shares in thefuture Such recognition had simply not arrived by quartésend.

As well, another hotd stock held in the Fund's portfolio, though not among thetop 5 holdings, fell over $30 \%$ in the aftermath of September $11^{\text {th }}$. It now trades at the value of the free cash on its books, meening an intemational hote franchiselacking any recourse debt now goes for free on the stock exchange Publidy traded rea estat has al ways been neglected, but this is ridiaulous I fully expect it will recover and ultimatdy heed much higher over time Thestock rardy trades, but if I am succesful in my effortsto acquire more of this stock t theer prices, the Fund will patiicateto a much greeter degree on the way up than it did on the way down.

Finally, the portfolio has generdly hedd reatively illiquid stocks for the balance of the yer. The logical resson for this is that themoreliquid, larger capitdization stocks had remained stubbornly overvlued sinceinception of theFund. Thelogical consequence, howeve, is that the portfolio is susceptibleto short-term downside volaility in times of rampant market ferr. With all seriousness, a2500 sharesal when no one is looking could torpedo the apparent marke value of severd of the Fund's holdings Such volaility in no way impacts the intrinsic value of the portfolio, and rather provides opportunity. In one case, this volatility has allowed the Fund to build a smalle stock position into significant size at a free cash flow yidd approximating $20 \%$ - and at a pricethat is only half its private market value Just ak thethreesparatefinancial buyers who bid to buy the company outright erlier this yeer. A tight finanding marke stymied these efforts Thevalue remains - and will bereelized by the markes in good time

Towards the very end of September, I allocated capital to several larger capitalization stocks as they fell to levels that implied extraordinarily high long-tem returns. Indeed, I havebeen very happy to pick up several consumer franchises, with ever-widening competitive advantage, at discounts that imply virtually no growth going forward. Given the quality of these companies - and the natural ability of these companies to raise prices at a rate greeter than inflation - such discounts imply an unrealistically low valuation.

Terrorism, External Shocks, and Risk
A portfolio manager must understand that safeguarding against loss does not end with finding the perfect security at the perfect price If it did, then the perfect portfolio would likely consist of onesecurity. Rather, to theextent possible, I havetheresponsibility to structure the portfolio such that if any of a number of unforeseen events occur, that I do not losethe whole, or even asignificant portion, of thedients' money. To do this, I seek to minimizethe correation between theintrinsic values of the various securitieshed in the portfolio.

Minimizing this correation involves a bit of diversification among industries. Minimizing this correation does not involvestraying from sound principles of securities and ysis. Induding speaulativeor overpriced stocks in the portfolio simply to diversify against the impact of an array of possibleextemal shodks issimply irrational given thereative odds involved. M oreover, minimizing this corredion does not require a portfolio of morethan fifteen or so stocks. Therefore, a reatively concentrated portfolio may still offer decent protection against unforeseen adversefuturecircumstance

Although it so happened that on September $11^{\text {th }}$ the Fund'slargest position was an arline, and that anothe large position was a hotd stock, theimpact of thistragedy should not, in thelong-term, provesignificant to theFund's performance The principles by which I invest served the Fund well during therecent turbulent time, and I expect that theseprinciples, applied consistently, will continue to servetheFund well - whatever additional shocksthe futuremay hold.

## On Portfolio Upgrades

Onereeson that severd of theFund'silliquid common stocksfell during thequarter isthat many valuemanagers, who might hold similar stodks, saw theopportunity to "upgrade" their portfolios during mid-late September. That is, ading on thefact that larger, well-known companies were recently trading at steap discounts to historicd prices, portfolio managers dumped their illiquid, ignominious stocks and rushed into these more popular but depressed stocks. Thephrose"I am upgrading my portfolio" becameonel heard frequently among fellow portfolio managers as September came to a dose

In order to apply thistechniqueto theFund's portfolio, theexisting securities and the securities to which onemight upgrade, would haveto cometo some sort of equilibrium in terms of valueoffered. This most certainly has not been thecase, at least not on any widespread basis. Indeed, the very fact so many investors acted rather eagerly to upgradehas
recently pushed the velue differential that much furthe in favor of current portfolio holdings As a result, thetimeto exit such positions is cettainly not the present.

Another issuel have with this sort of thinking is probably best summaized by the word "Id." Ick investing meenstaking a spedial andyticed interest in tocksthat inspireafirst reaction of "ick." I tend to become interested in stocks that by their very names or circumstances inspire an unwillingness - and an "idk" accompanied by a wrinkle of the nose - on the par of most investorsto ddveany further. In al probability, such stocks will prove fatile ground for the rareneglected deep valuesituations that could providesignificant returns with minimal risk, and minimal correlation with thebroad marke. Occasionally, well-known stocksfal into the "ick" category, and it is at thosetimes that I become interested.

Finally, I suspect that many who areactively upgrading their portfolios are doing so because they fer missing ether a major market rally or the next bull marke. With stocks in generd having come down fairly far, thefering a bottom is neer may befairly pervaive The optimal way to paticipate in a marke rally, by definition, is to buy the better-known stocks that either arein the major indices or are compardbleto those that make up theindices However, doing so exposes oneto the risk that one is wrong on the direction of the market. To my knowledge, such a hazard has proven notoriously difficult to avoid. In any cose, the god, dways, of intelligent investing is not to mimic the marke but rather to outmaneaver themarke.

This is not to say that I am not afan of larger, well-run businesses with fantatic economic characteristics and durable competitive advantage I havealist of about eighty or so stocks that represent businesses with very decent and predi itable long-term business characteristics. At the right price, I would liketo indude any oneor more of thesestocks in theFund. Of course, what I consider theright pricesems ridialously low given wheremost of these stocks have been priced in recent yeers. When these stocks cometo my prices, then I will consider adding them to the Fund. But only because they represent absolute vdue, and not because of any desireto "upgrade the portfolio" into either more paltableor moremarkeresponsivestocks.

Also on this subject, I should notethat recently, a many well-known companies saw their stocksfal drastically, asdect few madeit to my buy prices Thosethat did were added to the portfolio on the sol ecriterion of absolutevalue The vast majority of popular stocks continue to be vdued as popular stocks rather than as real businesses Cettainly, in the broader marke, many stock prices overestimate the permanence of the underlying businesses

## Summary

AsI have noted in previous letters, I will dways choosethe dolla bill carying a wildly fluctuating discount rather than the dollar bill selling for aquite table premium This will often result in surprising quartely results To the extent prudent, I will attempt to explain surprising results when they occur. During the third quater we saw an attempt to buy a cheap security become a process of averaging down into what is now, apparently, the most undevalued seaurity available on any exchange We saw investors start to dump illiquid small capitalization stocks using an order process that may besummarized as "J ust get me
out of thisstock!" And to top it off, wesaw a human tragedy of rareproportion directly and negative y impact the market values of several of the largest portfolio holdings of theFund with surprisingly littleoffset.

Thus, a confluence of happenings seems to haveknocked theFund for a decent price dedine in just thremonths time However, my entirene worth resides dongside your investment in theFund, and I neither bemoan theserecent short-run dedines nor fear long-term impairment of my net worth. On the contray, I amenthused that themarket is offering up values on a scale not seen previously during theFund's existence M oreover, theFund holds significant cash and sources of cash to put to work in such an environment.

Policy Matters
Theminimum initid investment for new members is $\$ 250,000$, and thenext investment period startsJ anuary 1, 2002. Current members may contribute a minimum additiona investment of \$50,000 as frequently as monthly. For regular accounts, no additional papework is necessary to makean additiond investment. Simply le meknow your plans, and I will ensure you havethecorrect wiring instructions, or the correct address if mailing a check.

For IRA accounts, additional investments entail similar papework asfor theinitial investment. To start the process, plessecal mefirst.

Attomeys have updated theoffering memorandum and operating agrement of theFund in order to adjust theminimum investment from $\$ 100,000$ to $\$ 250,000$. As well, the documents were amended to providemoredarity on expenses Whilecertain powers and expenses were darified, no additional expenses or powers were awarded to Scion Capital. Updated versions of these documents areendosed with thisquarterly report. Pleesefilethem for futurereference

I continueto maintain the vast majority of my net worth, and the whole of my family's investment account, in theFund. And I continue to errn a paycheck only if I achievea return on your capital in excess of thehurdlerate My interests remain very much aligned with yours.

Plessefed freto contact meif I havenot been der on a matter discussed above
Sincerdy,
Midhad J. Burry, M.D.
Scion Capita, LLC

