

# New Gold Corporate Presentation

BMO Metals and Mining Conference February 28 - March 3, 2021



## **Cautionary Statements**

#### ALL AMOUNTS IN U.S. DOLLARS UNLESS OTHERWISE STATED

#### CAUTIONARY NOTE REGARDING FORWARD-LOOKING STATEMENTS

Certain information contained in this presentation, including any information relating to New Gold's future financial or operating performance are "forward looking". All statements in this presentation, other than statements of historical fact, which address events, results, outcomes or developments that New Gold expects to occur are "forward-looking statements". Forward-looking statements are statements that are not historical facts and are generally, but not always, identified by the use of forward-looking terminology such as "plans", "expects", "is expected", "budget", "scheduled", "targeted", "estimates", "forecasts", "intends", "anticipates", "projects", "potential", "believes" or variations of such words and phrases or statements that certain actions, events or results "may", "could", "would", "might" or "will be taken", "occur" or "be achieved" or the negative connotation of such terms. Forward-looking statements in this presentation include, among others, statements with respect to: the Company's plan activities on ESG related initiatives; the Company's expectations with respect to production, operating expenses, cash costs, AISC, sustaining and growth capital, and gold and copper grades at the Rainy River Mine and the New Afton Mine for 2021; expected results of key performance indicators at the Rainy River Mine and the New Afton Mine for 2021; the timing of completion and parameters for capital and construction projects at the Rainy River Mine and the New Afton Mine; the Company's expectation relating to accessing first ore in the Intrepid Zone at the Rainy River Mine, and timing of production from the Intrepid zone; the impact of construction delays related to the thickener at the New Afton mine; the Company's expectations with respect to the ramp up of operations at the New Afton mine; the use of stockpiles at New Afton in 2021; the Company's expectations with respect to timing of production from the B3 zone, and targeted overall contribution; the Company's expectations with respect to the key capital projects at the New Afton Mine, including the B3 C-Zone development; the timing of production and extent of production from the B3 zone and other area in 2021; the timing and scope of the planned exploration drilling programs and expected timing of results at the Rainy River Mine and Cherry Creek; the timing of receipt of permits at the New Afton Mine; the Company's ability to reduce the risk of the spread of COVID-19; the anticipated receipt of the C\$50 million outstanding cash payment from the divestment of the Blackwater Project to Artemis, and the Company's ability to realize value from the gold stream of the Blackwater project; the adequacy of the Company's liquidity position: and Mineral Reserve and Mineral Resource estimates:

All forward-looking statements in this presentation are based on the opinions and estimates of management as of the date such statements are made and are subject to important risk factors and uncertainties, many of which are beyond New Gold's ability to control or predict. Certain material assumptions regarding such forward-looking statements are discussed in this presentation, its most recent annual information form and technical reports on the Rainy River Mine and New Afton Mine filed at www.sedar.com and on EDGAR at www.sec.gov. In addition to, and subject to, such assumptions discussed in more detail elsewhere, the forward-looking statements in this presentation are also subject to the following assumptions: (1) there being no significant disruptions affecting New Gold's operations other than as set out herein; (2) political and legal developments in jurisdictions where New Gold operates, or may in the future operate, being consistent with New Gold's current expectations; (3) the accuracy of New Gold's current mineral reserve and mineral resource estimates; (4) the exchange rate between the Canadian dollar and U.S. dollar, and to a lesser extent, the Mexican Peso, being approximately consistent with current levels; (5) prices for diesel, natural gas, fuel oil, electricity and other key supplies being approximately consistent with current levels; (6) equipment, labour and materials costs increasing on a basis consistent with New Gold's current expectations; (7) arrangements with First Nations and other Aboriginal groups in respect of the New Afton Mine and Rainy River Mine being consistent with New Gold's current expectations, particularly in the context of the outbreak of COVID-19; (8) all required permits, licenses and authorizations being obtained from the relevant governments and other relevant stakeholders within the expected timelines and the absence of material negative comments during the applicable regulatory processes; (9) there being no significant disruptions to the Company's workforce at either the Rainy River or New Afton Mine due to cases of COVID-19 or any required self-isolation (due to cross-border travel or, exposure to a case of COVID-19 or any other reason); (10) the responses of the relevant governments to the COVID-19 outbreak being sufficient to contain the impact of the COVID-19 outbreak; (11) there being no material disruption to the Company's supply chains and workforce that would interfere with the Company related to COVID-19, including the completion of key capital and construction projects and the commencement and completion of the planned exploration drilling programs at the Rainy River Mine and the New Afton Mine and there being no material disruption to the Company's supply chains and workforce that would interfere with the Company's anticipated course of action at the New Afton Mine and the systematic ramp-up of operations on the timing described herein or at all; (12) the long-term economic effects of the COVID-19 outbreak not having a material adverse impact on the Company's operations or liquidity position; and (13) Artemis being able to complete the remaining C\$50 million cash payment due on August 24, 2021 for the acquisition of the Blackwater Project.

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Forward-looking statements are necessarily based on estimates and assumptions that are inherently subject to known and unknown risks, uncertainties and other factors that may cause actual results, level of activity, performance or achievements to be materially different from those expressed or implied by such forward-looking statements. Such factors include, without limitation: significant capital requirements and the availability and management of capital resources; additional funding requirements; price volatility in the spot and forward markets for metals and other commodities; fluctuations in the international currency markets and in the rates of exchange of the currencies of Canada, the United States and, to a lesser extent, Mexico; discrepancies between actual and estimated production, between actual and estimated mineral reserves and mineral resources and between actual and estimated metallurgical recoveries; changes in national and local government legislation in Canada, the United States and, to a lesser extent, Mexico or any other country in which New Gold currently or may in the future carry on business; taxation; controls, regulations and political or economic developments in the countries in which New Gold does or may carry on business; the speculative nature of mineral exploration and development, including the risks of obtaining and maintaining the validity and enforceability of the necessary licenses and permits and complying with the permitting requirements of each jurisdiction in which New Gold operates, the lack of certainty with respect to foreign legal systems, which may not be immune from the influence of political pressure. corruption or other factors that are inconsistent with the rule of law; the uncertainties inherent to current and future legal challenges New Gold is or may become a party to; diminishing quantities or grades of mineral reserves and mineral resources; competition; loss of key employees; rising costs of labour, supplies, fuel and equipment; actual results of current exploration or reclamation activities; uncertainties inherent to mining economic studies; changes in project parameters as plans continue to be refined; accidents; labour disputes; defective title to mineral claims or property or contests over claims to mineral properties; unexpected delays and costs inherent to consulting and accommodating rights of Indigenous groups; risks, uncertainties and unanticipated delays associated with obtaining and maintaining necessary licenses, permits and authorizations and complying with permitting requirements; there being cases of COVID-19 in the Company's workforce at either the Rainy River or New Afton Mine, or both; there being no significant disruptions to Company's workforce at either the Rainy River Mine or the New Afton Mine, or both, due to cases of COVID or any required self-isolation (due to cross-border travel, exposure to a case of COVID-19 or any other reason) the responses of the relevant governments to the COVID-19 outbreak not being sufficient to contain the impact of the COVID-19 outbreak; disruptions to the Company's supply chain and workforce due to the COVID-19 outbreak; an economic recession or downturn as a result of the COVID-19 outbreak that materially adversely affects the Company's operations or liquidity position; there being further shutdowns at the Rainy River or New Afton Mines; the Company not being able to complete its construction or mine development projects at the Rainy River Mine or the New Afton Mine on the timing described herein or at all: the Company not being able to commence or complete the planned exploration drilling programs at the Rainy River Mine and Cherry Creek on the timing described herein or at all; Artemis being able to complete the remaining C\$50 million cash payment due on August 24, 2021 for the acquisition of the Blackwater Project; and the Company experiencing a material delay in completing all non-recurring capital projects at Rainy River and New Afton. In addition, there are risks and hazards associated with the business of mineral exploration, development and mining, including environmental events and hazards, industrial accidents, unusual or unexpected formations, pressures, cave-ins, mud rushes, flooding and gold bullion losses (and the risk of inadequate insurance or inability to obtain insurance to cover these risks) as well as "Risk Factors" included in New Gold's Annual Information Form and other disclosure documents filed on and available at www.sedar.com and on EDGAR at www.sec.gov. Forward-looking statements are not guarantees of future performance, and actual results and future events could materially differ from those anticipated in such statements. All of the forward-looking statements contained in this PRESENTATION are gualified by these cautionary statements. New Gold expressly disclaims any intention or obligation to update or revise any forward-looking statements whether as a result of new information, events or otherwise, except in accordance with applicable securities laws.

For further information on the Company's response to COVID-19, please refer to: https://www.newgold.com/covid-19/

# Committed to Sustainability and ESG

## Environment

Water Management

 Operations are focused by strengthening water standards and processes and our approach to water stewardship

Tailings Management

 New Gold supports and adheres to the Mining Association of Canada's Toward Sustainable Mining Tailings Management Protocol and is a member of the Canadian Dam Association

**Climate Action** 

 Reducing our carbon footprint by focusing on energy efficiency, reducing fossil fuel consumption and reducing electricity generated from fossil fuels Social

#### Indigenous Relations

• New Gold works with community members to identify opportunities for economic benefit through training, business development and procurement opportunities

Community Investment

 Actively support Indigenous education programs for K-12 and post secondary opportunities for Indigenous communities

Community Engagement

 Operations seek to identify and review community of interest on an annual basis to ensure engagement is happening with all relevant stakeholders

### Governance

#### Governance

- Board Committee oversees Technical
   Operations and Sustainability
- CEO accountable for Sustainability
- Director of Sustainability responsible for strategy development and working with sites
- Site GMs, Community & Enviro Managers responsible for site-based activities, regulators and priorities
- Community and Enviro teams implement
  plans

New Gold continues to prioritize the health, safety and well-being of our people and is committed to providing employment, training, opportunities and progression paths for our teams as we actively seek to ensure we promote diversity within our teams at all levels of the organization.

# Building a Canadian Focused Multi-Asset Company<sup>newgold</sup>



#### Rainy River Mine: Ontario, Canada

- Open pit and underground mine
- Transitioned to sustainable FCF for 2021 and over LoM; Life of Mine FCF of  ${\sim}\$1.1B^1$
- Enhanced underground mine scenarios
  - Intrepid Zone: ~120koz in current mine life
  - Ongoing potential expansion of mine life beyond 2028
- Exploration drilling launched in Q4 to test potential on broader land package and results are expected to be released in the latter part of Q1 2021

#### New Afton Mine: B.C., Canada

- Copper/gold producer
- Integrated B3/C-Zone optimization; mine life to 2030
- B3/C-Zone development underway; self-funded approach; B3 projected production in Q2 2021
- Life of Mine FCF of ~\$1.2B<sup>1,2</sup>; highly leveraged to copper price
- Cherry Creek drilling program launched in Q4, focusing on the 12-kilometre trend, located within 3 km of mill

#### Blackwater (Artemis Gold): 8% Gold Stream

- 8% stream on first 280,000 gold oz. declining to 4% on remaining production and 6% equity position
- PFS released Aug/20: Total gold production of ~8moz. with ~450koz delivered to New Gold via gold stream

1. Assuming \$1,550/oz. gold, \$3.00/lb copper and \$17.50/oz. silver USD/CAD exchange rate of C\$1.30 to US\$1.00.

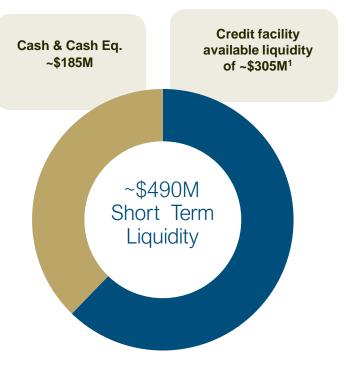
2. Excludes Ontario Teachers' Pension Plan's New Afton free cash flow interest (refer to Feb. 25, 2020 press release).

# Capital Structure and Strong Liquidity Position

## Disciplined approach to improving liquidity:

- C\$150M equity financing (August 30, 2019)
- \$300M partnership with Ontario Teachers' Pension Plan (March 31, 2020)
- \$400M senior notes offering at 7.50% funded redemption of 2022 notes (closed June 24, 2020 and July 10, 2020)
- C\$190M cash proceeds from divestment of Blackwater Project (closed August 21, 2020); C\$140M Aug. 2020 / C\$50M Aug. 2021
- ~\$90M in Letters of Credit transferred to surety bonds (Q3 2020)<sup>1</sup>
- Credit facility extended to October 2023 with a capacity of \$350M (closed October 9, 2020)
- \$200M (partial) redemption of the 2025 notes (closed December 23, 2020)

New Gold Debt Structure					
	Face Value (\$M)	Maturity	Interest Rate		
Revolving Credit Facility	\$350 <sup>1</sup>	Oct. 2023	LIBOR + 2.75% - 4.25%		
Senior Unsecured Notes	\$100	May 2025	6.375%		
Senior Unsecured Notes	\$400 July 2027		7.50%		
2021 Copper Put Option					
Term	Quantit	ty	Floor		
April 2021 - September 2021	1,700 t/month		\$3.10/lb		



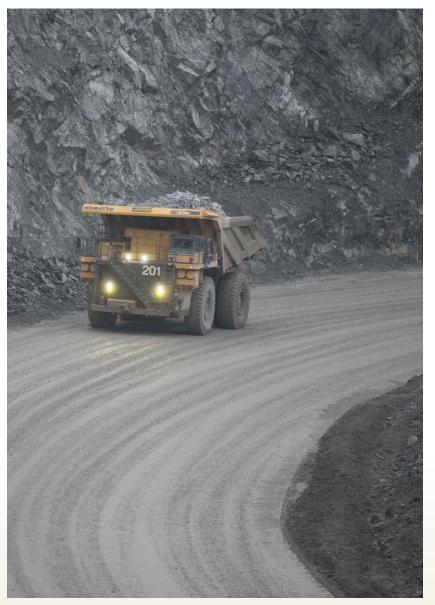
# 5 Year Financial and Operating Outlook (2021-2025) newgold

#### **Operational Improvements:**

- Diligent focus on operational and cost optimization drives production growth and improved margins
- ~30% increase in production (2021 2025) to ~575k gold eq. oz. driven by the ramp-up of Rainy River and production from the New Afton C-Zone
- Major capital programs at Rainy River complete, New Afton C-Zone development based on a self-funded approach
- Consistent year-over-year reduction in consolidated AISC<sup>3</sup> to ~\$800 per gold eq. oz. by 2025

#### Financial Outlook:

- Restructured balance sheet with key transactions completed
- ~\$1.5B<sup>1,2</sup> in FCF<sup>3</sup> generated over the next 5 years (2021-2025)
- Ample liquidity and FCF generation to redeem the 2025 and 2027 Senior Notes at maturity
- Highly leveraged to the copper price; +/- \$0.15/lb generates additional estimated FCF of +/- ~\$40M<sup>1,2</sup> (2021-2025)
- 1. Based on the March 2020 NI 43-101 technical report filed on SEDAR and assuming (US\$1,800/oz Au, US\$3.25/lb Cu, US\$20/oz Ag and a USD/CAD rate of 1.30).
- 2. Free cash flow defined as operating cash flow, less capital expenditures, lease payments, streaming and royalty costs, including the Ontario Teachers' Pension Plan free cash flow interest.
- 3. Refer to the "Non-GAAP Performance Measures" section of this presentation.



# Rainy River: Operational Highlights

## An open pit and underground operation located in northern Ontario



#### Q4 Operational Highlights: Another Strong Quarter

- Another consecutive quarter of strong performance shifts focus to driving additional operational and cost efficiencies
- Annual gold eq. production achieved higher end of revised guidance; operating expense, cash costs and AISC were below revised guidance; sustaining capital achieved lower end of revised guidance
- Mine and mill productivity operating at capacity with unit costs in-line with 2021 target levels; all key capital projects complete
- Intrepid Zone decline development advanced 590 m for the year; refinement of mining methodology in 2021; production in late 2022
- NE Trend exploration drilling launched in Q4 2020

Production	Q4 2020	2020	2020 REVISED GUIDANCE
Gold Production (oz)	66,734	228,919	222,000 - 232,000
Gold eq. Production (oz) <sup>1,2</sup>	68,241	233,201	225,000 - 235,000
Operating Costs*	Q4 2020	2020	2020 REVISED GUIDANCE
Cash costs per gold eq. oz. <sup>2</sup>	864	906	920 - 980
AISC per gold eq. oz. <sup>2</sup>	1,494	1,562	1,610 - 1,690

Annual results include a 14-day voluntary COVID-19 suspension

Capital & Exploration (\$M)*	Q4 2020	2020	2020 REVISED GUIDANCE
Sustaining capital & sustaining leases <sup>2</sup>	43.6	147.5	\$145 - \$160
Growth capital <sup>2</sup>	2.9	3.1	\$2 - \$5
Exploration	0.5	1.0	~\$2

1. Gold eq. ounces for Rainy River in Q4 2020 includes 127,390 ounces of silver converted to a gold eq. based on a ratio of \$1,500 per gold ounce and \$17.75 per silver ounce.

2. Refer to the "Non-GAAP Performance Measures" section of this presentation.

Rainy River Life of Mine Highlights NI 43-101 Technical <u>Report – 2021 LOM</u>					
	LoM <sup>1</sup>	Sensitivity <sup>2</sup>			
Total gold eq. production (k oz)	2,130	2,129			
Avg. annual gold eq. production (k oz)	294	294			
Cash costs per gold eq. oz. (\$/oz)	\$639	\$656			
AISC per gold eq. oz. (\$/oz)	\$907	\$923			
Sustaining capital (\$M) <sup>3</sup>	\$467	\$467			
Growth capital (\$M) <sup>3</sup>	\$52	\$52			
Cumulative total cash flow (\$M) <sup>4</sup>	\$1,099	\$1,536			
After-tax NPV 5%	\$906	\$1,275			

Assuming \$1,550 per gold oz, \$17.50 per silver oz and a foreign exchange rate of 1.30 C\$ to 1 US\$.
 Assumes US\$1,800/oz Au, US\$20/oz Ag and a USD/CAD rate of 1.30.

Assumes 03\$1,000/02 Au, 03\$20/02 Ag and a 03D/CAD rate of 1.50.
 Sustaining and Growth Capital spend excludes working capital movements.

 LOM value includes a negative cash flow of \$68 million post 2028 primarily for closure activities Totals may not compute exactly due to rounding.

# Rainy River Mine – KPI Dashboard



## Q4 Operational Highlights

- Rapid COVID-19 testing devices procured for daily testing; mine site currently COVID-19 free
- Open pit mine avg. ~159k tpd in Q4, exceeding target capacity of ~151k tpd; Strip ratio of 2.70
- Mill achieved another consecutive quarter of ~27k tpd (permit limit)

 Mine and mill operating at capacity, focus now shifts to optimize recovery and unit cost performance

2018

2019

2020

2021

Target

• Avg. overall improved grade of 0.93 g/t

2021

Target

- Recoveries of 90%, slightly ahead of plan
- Unit costs in-line with 2021 target

**Open Pit Mining Costs** 

(\$/tonne) mined

2019

2018

2020

 Open pit mine unit costs presented on a per tonne mined basis, mill and G&A unit costs presented on per tonne processed basis.

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2020 Unit Costs (\$/t)<sup>1,2</sup>

Open Pit, Mill & G&A

<sup>1. 2020</sup> unit costs are inclusive of the Canada Emergency Wage Subsidy.

# Rainy River Annual Operational Outlook

Rainy River Mine 2021 Operational and Cost Guidance				
2021 Operational Estimates	2021 Guidance			
Gold Produced (ounces)	270,000 - 290,000			
Gold Eq. Produced (ounces) <sup>1</sup>	275,000 - 295,000			
Cash Costs per gold eq. ounce <sup>1,2</sup>	\$715 - \$795			
All-in Sustaining Costs per gold eq. ounce <sup>1,2</sup>	\$1,125 - \$1,225			
2021 Capital Investment & Exploration Expense	2021 Guidance			
Sustaining capital & sustaining leases (\$M) <sup>2</sup>	\$95 - \$125			
Growth capital (\$M) <sup>2</sup>	\$10 - \$15			
Exploration Expense (\$M)	~\$5			

1. Gold eq. ounces includes approximately 538,000 to 568,000 ounces of silver.

2. Refer to the "Non-GAAP Measures" section of this news release.

2021 Rainy River Key Performance Indicators				
Key Performance Indicators	2021 Estimates <sup>1</sup>			
Open pit tonnes mined per day (ore and waste)	150,000 - 152,000			
Strip ratio (waste:ore)	~2.70			
Tonnes milled per calendar day	26,200 - 26,400			
Gold grade milled (g/t)	0.98 - 1.02			
Gold recovery (%)	90 - 92			

 These estimates are based on assumptions that, while considered reasonable by the Company as at the date of this presentation in light of management's experience and perception of current conditions and expected developments, are inherently subject to significant business, economic and competitive uncertainties and contingencies. See Cautionary Note Regarding Forward-Looking Statements for more details.

Guidance has been prepared assuming \$1,800 per gold ounce and \$25 per silver ounce and a foreign exchange rate of 1.28 Canadian dollars to the US dollar.

The Rainy River Mine begins 2021 with both the open pit mine and mill operating at productivity levels that are in-line with the estimates in the Rainy River NI 43-101, with the objective of potentially outperforming those estimates.

#### **Open Pit Mining**

- H1: lower grades/higher strip ratio with Phase 3 stripping
- H2: higher grades/lower strip ratio as mining returns to Phase 2 HS, 433 and ODM zones
- Annual avg. mining rate of ~ 151,000 tpd

#### **Mill Facility**

- Mill expected to average 26,300 tpd; near permit limit
- Higher recovery rate of 90-92%

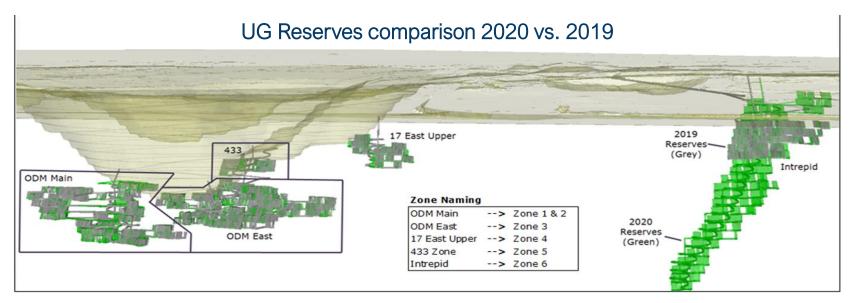
#### Underground Mining - Intrepid Zone

- Decline development accessed the first ore level in Q1
- Focus on refinement of the long-hole mining methodology and block model

#### **Capital Projects**

- Sustaining capital reduced as all deferred construction projects have been completed
- Growth capital increased as Intrepid Zone development brought forward

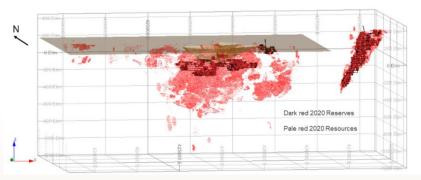
# Rainy River: Underground Mine



### Unlocking the Underground Mine Potential

- Almost all areas of Intrepid Zone now in Reserves; Intrepid Zone production expected to begin in late 2022
- Significant number of M&I Resources\* could be converted to Reserves and extend underground mine life
- Economic study underway to potentially consider a standalone underground mine plan that would unlock additional value and extend the life of mine beyond 2028

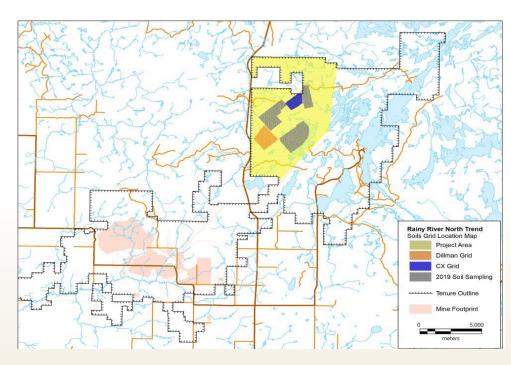
#### Rainy River Underground Reserves and Resources

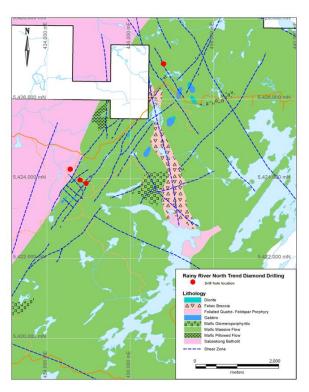


# Rainy River Exploration Program

#### North East Trend Target:

- Two broader areas with coincident geochemical and geophysical anomalism defined within ~15 km regional structural corridor
- 8,000 metres drilling program; first phase of 4,000 metres completed, and 4,000 m follow-up phase planned for H2 2021
- Drone Magnetic survey completed to extend the coverage on the entire project area
- A total of 571 soil samples were collected in Q3 2020 to identify geochemical anomalies related with possible mineralized structures under cover
- Geological and geochemical data interpretation in progress to support followup drill targets definition







# New Afton Mine: Operational Highlights



#### Q4 2020 Operational and Recent Highlights

- Achieved mid-range of gold eq. guidance (copper at higher end and gold at lower end). Operating expense and cash costs were mid-range of revised guidance. AISC and sustaining capital are slightly below revised guidance; growth capital at the mid-range of guidance
- B3 development achieving 91% and the C-Zone achieving 110% of the planned levels for the year; B3 production remains on schedule for Q2 2021
- C-Zone development and TAT project advanced; Thickener delivery expected in Q1 2021 and C-Zone production remains on schedule for H2 2023
- B3 permit on schedule; C-Zone permit application process to commence in Q1 2021
- Cherry Creek exploration drilling program (10,000 m) launched, and 6,516 metres were completed in Q4 2020; testing near surface epithermal and porphyry style mineralization

Production	Q4 2020	2020	2020 REVISED GUIDANCE
Gold Production (oz)	16,362	64,220	62,000 - 72,000
Copper Production (MIb)	18.5	72.1	65 - 75
Gold eq. Production (oz) <sup>1</sup>	52,326	204,416	190,000 -220,000
Operating Costs*	Q4 2020	2020	2020 REVISED GUIDANCE
Operating expense per gold eq. oz	706	657	630 - 710
Cash costs per gold eq. oz. <sup>2</sup>	808	759	740 - 820
AISC per gold eq. oz. <sup>2</sup>	1,330	1,064	1,080 - 1,160
Capital & Exploration (\$M)*	Q4 2020	2020	2020 REVISED GUIDANCE
Sustaining capital & sustaining leases <sup>2</sup>	25.5	57.4	\$62 - \$72
Growth capital <sup>2</sup>	39.9	77.1	\$70 - \$85
Exploration	1.6	4.5	\$4 - \$8

1. Gold eq. oz. for Q4 2020 includes 18.5lbs of copper and 72,038 silver oz. converted to a gold eq. based on a ratio of \$1,500/oz. gold, \$2.85/lb copper and \$17.75/oz. silver.

2. Refer to the "Non-GAAP Performance Measures" section of this presentation.

New Afton Life of Mine Highlights NI 43-101 Technical Report – 2021 LOM					
	LoM <sup>1</sup>	Sensitivity <sup>2</sup>			
Avg. annual gold eq. production (k oz)*	232	223			
Cash costs per gold eq. oz. (\$/oz)*	\$697	\$731			
AISC per gold eq. oz. (\$/oz)*	\$757	\$792			
Sustaining capital (\$M) <sup>3</sup>	\$114	\$114			
Growth capital (\$M) <sup>3</sup>	\$365	\$365			
Cumulative total cash flow $(M)^{4,5}$	\$1,174	\$1,387			
After-tax NPV 5%	\$864	\$1,040			

1. Assuming \$1,550/oz gold, \$17.50/oz silver, \$3.00/lb copper and a USD/CAD rate of 1.30 C\$ to 1 US\$.

2. US\$1,800/oz gold, US\$3.25/lb copper, US\$20/oz silver and a USD/CAD rate of 1.30.

3. Sustaining and Growth Capital spend excludes working capital movement.

 Life of Mine free cash flow estimates are exclusive of Ontario Teachers' Pension Plan free cash flow interest (refer to Feb. 25, 2020 press release).

<sup>4.</sup> LOM value includes a negative cash flow of \$9M primarily for closure activities offset by salvage values.

# New Afton Mine – KPI Dashboard



## Q4 Operational Highlights

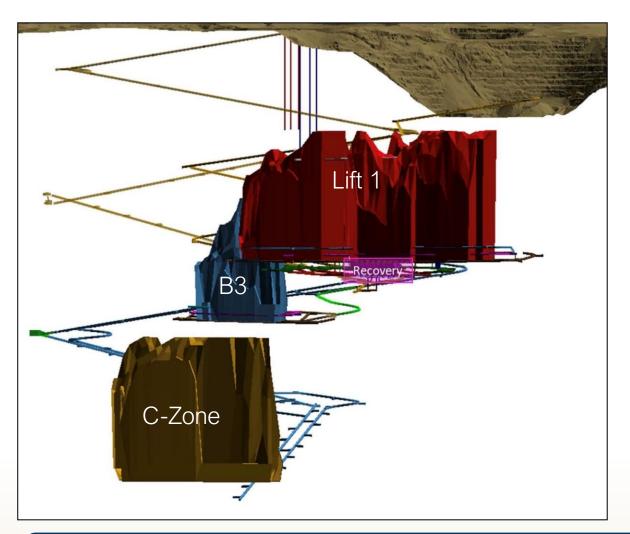
- Mine productivity of ~17.3k tpd, above planned levels
- Mill processed ~15.4k tpd with gold and copper recoveries of 79% and 81%, respectively, with mill availability at 99%, above plan
- Overall B3/C-Zone execution remains on schedule •
  - C-Zone development achieved 110% of target
  - B3 development achieved 91% of plan

- Mine plan incorporates multiple sources of ore from B3, Lift 1 (west and east cave) and the recovery zone
- B3 permitting remains on schedule and the C-Zone ٠ permit application process is expected to commence in the first guarter of 2021
- 10,000 metre Phase 1 of the Cherry Creek Trend drilling ٠ program launched late October to test the potential near surface epithermal and porphyry style mineralization located ~3 km from New Afton mill

<sup>2020</sup> unit costs are inclusive of the Canada Emergency Wage Subsidy.

<sup>2.</sup> Underground mine unit costs presented on a per tonne mined basis, mill and G&A unit 14 costs presented on per tonne processed basis.

# New Afton Mud-Rush Incident



 Mud-rush was localized underneath the Lift 1 cave in the isolated recovery area

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- No interaction with B3 and C-Zone
- Surface operations not impacted
- Underground operations currently ramping-up
- B3 and C-Zone development advancing as planned
- Mill facility is currently processing mined ore and surface stockpiles
- Annual operational estimates were released on Feb. 18, 2021

Underground mining activities will be safely and sequentially ramping-up as we maintain our focus on the health, safety and wellbeing of our people.

# New Afton Annual Operational Outlook

New Afton Mine Annual Operational and Cost Guidance	New <i>J</i>	Afton	Mine /	Annual	Operational	and	Cost	Guidance
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2021 Operational Estimates	2021 Guidance
Gold Produced (ounces)	52,000 - 62,000
Copper Produced (Mlbs)	56 - 66
Gold Eq. Produced (ounces) <sup>1</sup>	165,000 – 195,000
Cash Costs per gold eq. ounce <sup>1,2</sup>	\$930 - \$1,010
All-in Sustaining Costs per gold eq. ounce <sup>1,2</sup>	\$1,225 - \$1,325
Capital & Exploration Expense Estimates	2021 Guidance
Sustaining Capital & Sustaining Leases (\$M) <sup>2</sup>	\$40 - \$60
Growth Capital (\$M) <sup>2</sup>	\$80 - \$110
Exploration Expense (\$M)	~\$12

1. Gold eq. ounces includes approximately 250,000 to 270,000 ounces of silver.

2. For more information on these non-GAAP financial performance measures, refer to the "Non-GAAP Financial Performance Measures" section of this press release.

New Afton Annual Key Performance Indicators				
Key Performance Indicators	2021 Estimates <sup>1</sup>			
Tonnes mined per day	12,250 - 13,000			
Tonnes milled per day	14,250 - 14,550			
Gold grade milled (g/t)	0.40 - 0.45			
Gold recovery (%)	78 – 80			
Copper grade milled (%)	0.65 – 0.70			
Copper recovery (%)	75 - 80			
B3 Development	~1,350			
C-Zone Development	~4,000			

<sup>1</sup> These estimates are based on assumptions that, while considered reasonable by the Company as at the date of this presentation in light of management's experience and perception of current conditions and expected developments, are inherently subject to significant business, economic and competitive uncertainties and contingencies. See Cautionary Note Regarding Forward-Looking Statements for more details.

Guidance has been prepared assuming \$1,800 per gold ounce, \$3.50 per pound of copper and \$25 per silver ounce and a foreign exchange rate of 1.28 Canadian dollars to the US dollar.

The New Afton mine plan for the year was adjusted following the tragic mud-rush event that occurred on February 2, 2021. Underground mining activities are safely and sequentially ramping-up as we continue to maintain our focus on the health, safety and wellbeing of our people.

#### 2021 Mine Plan

Recovery Level: Limited to remote mucking activities; ~10-15% of total tonnes mined for the year; expected to be fully exhausted in 2022

Lift 1: Mining will ramp-up during the first quarter and return to preincident mining rates in the second quarter and maintained over the balance of the year; ~60-65% of the total tonnes mined for the year

B3: Ore extraction expected to begin during Q2; ramping up over the year as more draw points are accessible;  $\sim$ 20-25% of the total tonnes mined for the year

#### **Mill Facility**

 As a result of lower tonnes mined during the year, a portion of current surface stockpiles will be processed to supplement mill feed

#### **Capital Projects**

- Sustaining capital focused on advancing B3 development
- Growth capital primarily related to C-Zone development, TAT construction and stabilization of the historic and current tailings facilities

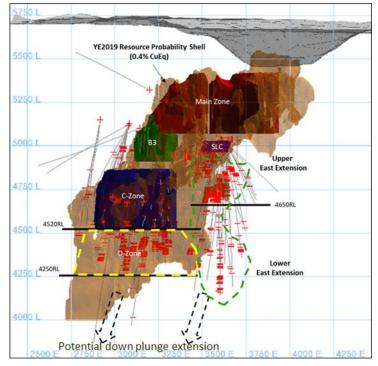
# **Exploration Potential Near Mine and District**

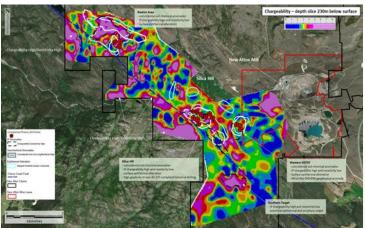
# Exploration drilling to further extend mineralization below SLC and parallel to C-Zone to add ore resources

- 10,550 metres (19 holes) underground drilling completed for mineral resource delineation and exploration to define continuity of mineralization directly below and down plunge from SLC Zone
- Additional mineralization defined within the Upper and Lower East Extension Zones; updated geological model and project support the 2020 Mineral Reserves and Mineral Resources estimates
- AI (Artificial Intelligence) study completed within the Mine footprint results in new underground targets definition; initial exploration drilling to test potential mineralization planned in Q2 2021
- Delineation drilling for D-Zone, Lower East Extension and first-pass drilling on the deep AI targets are planned for 2022 from the base of C-Zone Cave development

#### Preliminary Stages of Testing District Target Potential

- Cherry Creek Corridor Target: within the 12 km trend of prospective geochemical and geophysical anomalies located ~3 km from New Afton mill
- Significant potential for discovery of near-surface epithermal gold and underlying porphyry copper-gold systems
- Phase 1 Cherry Creek drilling program (10,000 m) launched in late October is in progress and expected to be completed in Q1 2021
- Complete assay results expected in March 2021
- Detailed geological and alteration interpretation in progress to further refine followup drill targets
- Soil geochemical surveys and IP surveys planned on the broader New Afton claims block to define additional targets for drill testing





## New Gold: A Profitable Path Forward





# Appendix

## 2021 Consolidated Guidance

2021 Operational and Cost Guidance					
Operational Estimates	Rainy River	New Afton	Consolidated Guidance		
Gold Produced (ounces)	270,000 – 290,000	52,000 – 62,000	322,000 – 352,000		
Copper Produced (Mlbs)	-	56 - 66	56 - 66		
Gold Eq. Produced (ounces) <sup>1</sup>	275,000 – 295,000	165,000 – 195,000	440,000 - 490,000		
Cash Costs per gold eq. ounce <sup>1,2</sup>	\$715 - \$795	\$930 - \$1,010	\$810 - \$890		
Corporate G&A per gold eq. ounce1	-	-	\$45 - \$55		
All-in Sustaining Costs per gold eq. ounce <sup>1,2</sup>	\$1,125 - \$1,225	\$1,225 - \$1,325	\$1,230 - \$1,330		
Capital Investment & Exploration Expense Estimates	Rainy River	New Afton	Consolidated Guidance		
Sustaining capital & sustaining leases (\$M) <sup>2</sup>	\$95 - \$125	\$40 - \$60	\$135 - \$185		
Growth capital (\$M) <sup>2</sup>	\$10 - \$15	\$80 - \$110	\$90 - \$125		
Exploration expense (\$M)	~\$5	~\$12	~\$17		

1. Gold eq. ounces includes approximately 538,000 to 568,000 ounces of silver at Rainy River and approximately 250,000 to 270,000 ounces of silver at New Afton.

2. These are non-GAAP financial performance measures with no standardized meaning under IFRS and therefore may not be comparable to similar measures provided by other issuers. For more information on these non-GAAP financial performance measures, refer to the "Non-GAAP Financial Performance Measures" section of this presentation.

#### New Gold Consolidated Operational Estimates

In 2021, the Company will continue to report production on a gold eq. basis as well as on a per-metal basis. Cash costs and AISC will be reported on a per gold eq. ounce basis. Guidance has been prepared assuming \$1,800 per gold ounce, \$3.50 per pound of copper and \$25 per silver ounce and a foreign exchange rate of 1.28 Canadian dollars to the US dollar.



# COVID-19 Business Plan

### Employee and community health and safety

- The health and safety of our employees and communities remains number one priority
- Full compliance with government and health agency recommendations
- Restricted access to sites; travel restrictions; enhanced sanitization practices; self-isolation; communitybased consultations; optimized plans for transport and employee accommodation; social distancing; work from home options (see <u>www.newgold.com/covid-19</u>/ for further details)

## Supply chain continuity

- Supply chain secure for key items; no disruptions to supply anticipated
- Standard inventory items on hand; required quantities being maintained
- Long-lead items remain on schedule

## Business continuity plans and Rapid Response Team fully mobilized

- Scenario-based business continuity plans developed
- COVID-19 rapid testing devices procured for use at Rainy River and daily testing is underway
- Rainy River operations restarted on April 3, 2020 utilizing the local workforce; gradual and safe reintroduction of non-local workforce nearing completion and operations returned to full capacity in early Q3 2020
- New Afton implemented wearable contact tracing technology and is in the process of implementing rapid testing as outlined by the Government of British Columbia

## **Financial status**

- Sufficient liquidity to support operations during this crisis; Approx. \$490M in available liquidity (Dec. 31, 2020)
- 90-95% of costs are denominated in Canadian dollars (New Afton: 90% / Rainy River 95%)

# Ontario Teachers' Pension Plan Transaction Terms

### Completed \$300M strategic partnership with Ontario Teachers' Pension Plan (March 31, 2020)

- Improved balance sheet with significantly enhanced liquidity of ~\$600 million
- · Financial flexibility and debt reduction opportunities

Transaction	<ul> <li>New Gold has entered into a strategic partnership with Ontario Teachers' Pension Plan ("Ontario Teachers'") with the following terms (the "Transaction"):</li> <li>First 4 years – 46% Free Cash Flow Interest ("FCF Interest") in New Afton</li> <li>After 4 years – Ontario Teachers' has an option ("Conversion Option") to convert into a 46% joint venture in New Afton ("JV Interest"); if Ontario Teachers' does not convert into the JV Interest, the FCF Interest in New Afton will be reduced to 42.5% ("Reduced FCF Interest")</li> </ul>
Buyback Option	<ul> <li>During the exercise period of the Conversion Option, New Gold holds an overriding buyback option to repurchase 100% of Ontario Teachers' interest in New Afton at the greater of an agreed upon IRR or the fair market value at that time</li> </ul>
Exploration Claims	<ul> <li>New Gold has retained 100% of the exploration claims outside of the New Afton mining permit. Ontario Teachers' has an option to acquire its proportionate share of these claims upon conversion into the JV Interest</li> </ul>
Key Transfer Rights	New Gold and Ontario Teachers' hold a mutual right of first offer for the life of the agreements
Governance	<ul> <li>As a strategic partner, Ontario Teachers' has certain governance rights</li> <li>Upon conversion into the JV Interest, Ontario Teachers' will receive customary joint venture governance rights</li> </ul>

# **Divestment of Blackwater**

## Key Transaction Terms

Transaction	<ul> <li>Definitive agreement to sell New Gold's 100% interest in Blackwater to Artemis Gold Inc.</li> </ul>
Consideration	<ul> <li>C\$190 million in cash, comprised of C\$140 million in cash upon closing of the Transaction and C\$50 million in cash payable twelve months following closing of the Transaction</li> <li>C\$20 million in Artemis shares (6.6%) terms and price consistent with Artemis' Transaction Financing</li> <li>Gold stream on 8% gold produced from Blackwater, reducing to 4% of gold production once approximately 280,000 ounces of gold have been delivered, with a transfer price equal to 35% of the spot gold price</li> </ul>
Transaction Financing	<ul> <li>Artemis funded the initial cash payment through a combination of cash on hand and an equity financing that is fully backstopped by Artemis insiders</li> </ul>
Closing	Closed August 24, 2020

## **Transaction Highlights**

- Marks another milestone in the re-positioning of New Gold to create a Canadian-focused, diversified intermediate gold producer
- Further enhances balance sheet with upfront cash payment, providing additional flexibility
- Retains exposure to Blackwater project via an equity position and gold stream on production
- Blackwater becomes a core focus of a dedicated management team with a proven track record that can unlock its potential
- Surfacing value for Blackwater now positions New Gold to transition to the next phase of the Company's growth plan

## Mineral Reserves and Resources

## Mineral Reserves Statement as at December 31, 2020

Proven & Probable		Metal grade Contained meta			Contained metal		
	Tonnes	Gold	Silver	Copper	Gold	Silver	Copper
	000s	g/t	g/t	%	koz	koz	Mlbs
RAINY RIVER							
Direct processing Reserves							
Open Pit							
Proven	14,333	1.22	2.5	-	563	1,137	-
Probable	<u>27,273</u>	<u>1.18</u>	<u>2.7</u>	-	<u>1,036</u>	<u>2,381</u>	-
Open Pit P&P (direct proc.)	41,606	1.20	2.6	-	1,599	3,518	-
Stockpile DPO							
Proven	599	0.73	3.2	-	14	62	-
Probable	-	-	-	-	-	-	-
Total Stockpile	599	0.73	3.2	-	14	62	-
Low grade reserves							
Open Pit							
Proven	5,401	0.35	2.0	-	61	346	-
Probable	<u>12,924</u>	<u>0.35</u>	<u>2.3</u>	-	<u>144</u>	<u>967</u>	-
Open Pit P&P (low grade)	18,325	0.35	2.2	-	205	1,313	-
Stockpile							
Proven	7,987	0.42	1.8	-	108	464	-
Probable	-	-	-	-	-	-	-
Open Pit P&P (stockpile)	7,987	0.42	1.8	-	108	464	
Open Pit P&P (Direct proc. & Low grade)	68,517	0.87	2.4	-	1,926	5,357	-
Underground							
Proven	-	-	-	-	-	-	-
Probable	<u>5,399</u>	<u>3.87</u>	<u>10.3</u>	-	<u>672</u>	<u>1,795</u>	-
Underground P&P (direct proc.)	5,399	3.87	10.3	-	672	1,795	-
Combined Direct proc. & Low grade							
Proven	28,320	0.82	2.2	-	746	2,009	-
Probable	<u>45,596</u>	<u>1.26</u>	<u>3.5</u>	-	<u>1,852</u>	<u>5,143</u>	-
Total Rainy River P&P	73,916	1.09	3.0	-	2,598	7,152	-

## newg@ld

## Mineral Reserves and Resources

Mineral Reserves Statement as at December 31, 2020

Proven & Probable			Metal grade		C	Contained metal	
	Tonnes	Gold	Silver	Copper	Gold	Silver	Copper
	000s	g/t	g/t	%	koz	koz	Mlbs
NEW AFTON							
A&B Zones							
Proven	-	-	-	-	-	-	-
Probable	8,047	0.49	2.3	0.69	126	593	122
B3 Zone							
Proven		-	-	-	-	-	-
Probable	9,325	0.63	1.4	0.74	189	418	152
C-Zone							
Proven		-	-	-	-	-	-
Probable	<u>29,252</u>	<u>0.68</u>	<u>1.8</u>	<u>0.75</u>	<u>643</u>	<u>1,659</u>	<u>484</u>
Total New Afton P&P	46,624	0.64	1.8	0.74	958	2,670	758
TOTAL PROVEN & PROBABLE RESER	VES				3,556	9,822	758

Notes to the Mineral Reserve and Mineral Resource estimates are provided below.

## Mineral Reserves and Resources

Mineral Reserves Statement as at December 31, 2020

Measured & Indicated (Exclusive of Reserves)		Metal grade			Contained metal		
	Tonnes	Gold	Silver	Copper	Gold	Silver	Copper
	000s	g/t	g/t	%	koz.	koz.	Mlbs
RAINY RIVER							
Direct processing resources							
Open Pit							
Measured	592	1.51	2.4	-	29	46	-
Indicated	<u>3,696</u>	<u>1.11</u>	<u>3.1</u>	-	<u>132</u>	<u>370</u>	-
Open Pit M&I (direct proc.)	4,288	1.17	3.0	-	161	416	-
Underground							
Measured	-	-	-	-	-	-	-
Indicated	<u>18,494</u>	<u>3.06</u>	7.7	-	<u>1,818</u>	<u>4,563</u>	-
Underground M&I (direct proc.)	18,494	3.06	7.7	-	1,818	4,563	-
Low grade Mineral Resources							
Open Pit							
Measured	236	0.34	1.9	-	3	15	-
Indicated	<u>2,054</u>	<u>0.35</u>	<u>2.0</u>	-	<u>23</u>	<u>131</u>	-
Open Pit M&I (low grade)	2,290	0.35	2.0	-	26	146	-
Combined M&I							
Measured	828	1.20	2.3	-	32	61	-
Indicated	<u>24,244</u>	<u>2.53</u>	<u>6.5</u>	-	<u>1,973</u>	<u>5,064</u>	-
Total Rainy River M&I	25,072	2.49	6.4	-	2,005	5,125	-

## Mineral Reserves and Resources

Mineral Reserves Statement as at December 31, 2020

Measured & Indicated (Exclusive of Reserves)			Metal grade		Contained metal		
	Tonnes 000s	Gold g/t	Silver g/t	Copper %	Gold koz.	Silver koz.	Copper Mlbs
NEW AFTON A&B Zones							
Measured	19,920	0.52	1.4	0.72	335	867	314
Indicated	<u>11,691</u>	0.36	<u>2.5</u>	0.56	<u>135</u>	<u>933</u>	<u>145</u>
A&B Zone M&I	31,612	0.46	1.8	0.66	470	1,800	460
C-Zone							
Measured	6,156	0.82	2.1	0.99	163	417	135
Indicated	16,398	<u>0.68</u>	<u>2.4</u>	0.82	<u>356</u>	<u>1,261</u>	<u>295</u>
C-Zone M&I	22,554	0.72	2.3	0.86	519	1,678	430
HWLens							
Measured	-	-	-	-	-	-	-
Indicated	12,333	0.49	<u>1.9</u>	0.42	<u>194</u>	769	<u>114</u>
HW Lens M&I	12,333	0.49	1.9	0.42	194	769	114
Combined M&I							
Measured	26,076	0.59	1.5	0.78	497	1,281	449
Indicated	40,422	<u>0.53</u>	<u>2.3</u>	0.62	<u>684</u>	2,965	<u>554</u>
Total New Afton M&I	66,498	0.55	2.0	0.68	1,182	4,246	1,003
TOTAL M&I RESOURCES					3,187	9,371	1,003

Notes to the Mineral Reserve and Mineral Resource estimates are provided below.

## Mineral Reserves and Resources

Mineral Reserves Statement as at December 31, 2020

Inferred			Metal grade		Contained metal			
	Tonnes 000s	Gold g/t	Silver g/t	Copper %	Gold koz.	Silver koz.	Copper Mlbs	
	0003	g/t	g/t	70	NUZ.	NUZ.	IVIIDS	
RAINY RIVER								
Direct processing								
Open Pit	797	0.97	2.4	-	25	82	-	
Underground	<u>1,599</u>	<u>3.30</u>	<u>2.8</u>	-	<u>170</u>	146	-	
Total Direct Processing	2,396	2.52	2.7	-	195	228	-	
Low grade Resources								
Open Pit	<u>681</u>	<u>0.35</u>	<u>1.4</u>	-	<u>8</u>	<u>30</u>	-	
Rainy River Inferred	3,077	2.05	2.6	-	203	258	-	
NEW AFTON								
A&B Zones	7,671	0.34	1.3	0.33	83	311	56	
C-Zone	10,640	0.37	1.0	0.37	126	349	87	
HW Lens	3	0.49	<u>0.6</u>	0.19	-	-	-	
New Afton Inferred	18,313	0.36	1.1	0.36	209	659	143	
TOTAL INFERRED					412	917	143	

Notes to the Mineral Reserve and Mineral Resource estimates are provided below.



# Notes to Mineral Reserve and Resource Estimates

### Notes to Mineral Reserve and Resource Estimates

- 1. New Gold's Mineral Reserves and Mineral Resources have been estimated in accordance with the CIM standards, which are incorporated by reference in NI 43-101.
- 2. All Mineral Reserve and Mineral Resource estimates for New Gold's properties and projects are effective December 31, 2020 and do not reflect any events subsequent to that date.
- 3. New Gold's year-end 2020 Mineral Reserves and Mineral Resources have been estimated based on the following metal prices and foreign exchange (FX) rate criteria:

	Gold \$/ounce	Silver \$/ounce	Copper \$/pound	FX CAD:USD
Mineral Reserves	\$1,400	\$18.00	\$2.75	1.30
Mineral Resources	\$1,500	\$20.00	\$3.00	1.30

4. Lower cut-offs for the Company's Mineral Reserves and Mineral Resources are outlined in the following table:

Mineral Property		Mineral Reserves Lower Cut-off	Mineral Resources Lower Cut-off
Rainy River	O/P direct processing: O/P low grade material: U/G direct processing:	0	0.44 – 0.45 g/t AuEq 0.30 g/t AuEq 1.70 g/t AuEq
New Afton	Main Zone – B1 & B2 Blocks: B3 Block & C-Zone	USD\$ 21.00/t USD\$ 24.00/t	All Resources 0.40% CuEq

5. New Gold reports its measured and indicated mineral resources exclusive of mineral reserves. Measured and indicated mineral resources that are not mineral reserves do not have demonstrated economic viability. Inferred mineral resources have a greater amount of uncertainty as to their existence and technical feasibility, do not have demonstrated economic viability, and are likewise exclusive of mineral reserves. Numbers may not add due to rounding.



# Notes to Mineral Reserve and Resource Estimates (cont'd)

- 6. Mineral resources are classified as measured, indicated and inferred based on relative levels of confidence in their estimation and on technical and economic parameters consistent with the methods considered to be most suitable to their potential commercial extraction. The designators 'open pit' and 'underground' may be used to indicate the envisioned mining method for different portions of a resource. Similarly, the designators 'direct processing' and 'lower grade material' may be applied to differentiate material envisioned to be mined and processed directly from material to be mined and stored separately for future processing. Mineral reserves and mineral resources may be materially affected by environmental, permitting, legal, title, taxation, sociopolitical, marketing and other risks and relevant issues. Additional details regarding mineral reserve and mineral resource estimation, classification, reporting parameters, key assumptions and associated risks for each of New Gold's material properties are provided in the respective NI 43-101 Technical Reports, which are available at <u>www.sedar.com</u>.
- 7. The preparation of New Gold's consolidated statement and estimation of mineral reserves has been completed under the oversight and review of Mr. Andrew Croal, Director of Technical Services for the Company. Mr. Croal is a Professional Engineer and member of the Association of Professional Engineers Ontario. Preparation of New Gold's consolidated statement and estimation of mineral resources has been completed under the oversight and review of Mr. Michele Della Libera, Director, Exploration for the Company. Mr. Della Libera is a Professional Geoscientist and member of the Association of Professional Geoscientist of Ontario and of the Engineers and Geoscientist of British Columbia. Mr. Croal and Mr. Della Libera are "Qualified Persons" as defined by NI 43-101.

## Endnotes

# CAUTIONARY NOTE TO U.S. READERS CONCERNING ESTIMATES OF MINERAL RESERVES AND MINERAL RESOURCES

Disclosure regarding Mineral Reserve and Mineral Resource estimates included in this PRESENTATION was prepared in accordance with Canadian National Instrument 43-101 Standards of Disclosure for Mineral Projects ("NI 43-101"). NI 43-101 is a rule developed by the Canadian Securities Administrators that establishes standards for all public disclosure an issuer makes of scientific and technical information concerning mineral projects. NI 43-101 differs significantly from the disclosure requirements of the United States Securities and Exchange Commission ("SEC") generally applicable to U.S. companies. For example, the terms "mineral reserve", "proven mineral reserve", "probable mineral reserve", "mineral resource", "measured mineral resource", "indicated mineral resource" and "inferred mineral resource" are defined in NI 43-101. These definitions differ from the disclosure requirements promulgated by the SEC. Accordingly, information contained in this News Release will not be comparable to similar information made public by U.S. companies reporting pursuant to SEC disclosure requirements.

#### **TECHNICAL INFORMATION**

The scientific and technical information relating to the Mineral Reserves contained herein has been reviewed and approved by Andrew Croal, Director, Technical Services for the Company. The scientific and technical information relating to the Mineral Resources contained herein has been reviewed and approved by Michele Della Libera, Director, Exploration for the Company. All other scientific and technical information herein has been reviewed and approved by Mr. Eric Vinet, Senior Vice President, Operations of New Gold. Mr. Croal is a Professional Engineer and a member of the Professional Engineers of Ontario. Mr. Della Libera is a Professional Geologist and a member of the Association of Professional Geoscientists of Ontario and the Engineers and Geoscientists British Columbia. Mr. Vinet is a Professional Engineer and member of the Ordre des ingénieurs du Québec. Mr. Croal, Mr. Della Libera and Mr. Vinet are "Qualified Persons" for the purposes of NI 43-101. To the Company's knowledge, each of the aforementioned persons holds less than 1% of the outstanding securities of the Company.

The estimates of Mineral Reserves and Mineral Resources discussed in this presentation may be materially affected by environmental, permitting, legal, title, taxation, sociopolitical, marketing and other risks and relevant issues. New Gold's current NI 43-101 Technical Reports, which are available at www.sedar.com, contain further information regarding Mineral Reserve and Mineral Resource estimates, classification, reporting parameters, key assumptions and risks for each of New Gold's material mineral properties.

## Non-GAAP Measures

### NON-GAAP FINANCIAL PERFORMANCE MEASURES

#### (1) ALL-IN SUSTAINING COSTS

""Áll-in sustaining costs" is a non-GAAP financial measure. Consistent with guidance announced in 2013 by the World Gold Council, an association of various gold mining companies from around the world New Gold defines "all-in sustaining costs" per ounce as the sum of total cash costs, capital expenditures that are sustaining in nature, corporate general and administrative costs, capitalized and expensed exploration that is sustaining in nature, lease payments that are sustaining in nature, and environmental reclamation costs, all divided by the ounces of gold eq. sold to arrive at a per ounce figure. New Gold believes this non-GAAP financial measure provides further transparency into costs associated with producing gold and assists analysts, investors and other stakeholders of the Company in assessing the Company's operating performance, its ability to generate free cash flow from current operations and its overall value. This data is furnished to provide additional information and is a non-GAAP financial measure. All-in sustaining costs presented do not have a standardized meaning under IFRS and may not be comparable to similar measures presented by other mining companies. It should not be considered in isolation or as a substitute for measures of performance prepared in accordance with IFRS and is not necessarily indicative of cash flow from operations under IFRS.

#### (2) SUSTAINING CAPITAL AND SUSTAINING LEASE

"Sustaining capital" is a non-GAAP financial measure as well as "sustaining lease". New Gold defines sustaining capital as net capital expenditures that are intended to maintain operation of its gold producing assets. A sustaining lease is similarly a capital lease payment that is sustaining in nature. To determine sustaining capital expenditures, New Gold uses cash flow related to mining interests from its statement of cash flows and deducts any expenditures that are capital expenditures to develop new operations or capital expenditures related to major projects at existing operations where these projects will materially increase production. Management uses sustaining capital and other sustaining costs, to understand the aggregate net result of the drivers of all-in sustaining costs other than total cash costs. Sustaining capital and sustaining lease are intended to provide additional information only, does not have any standardized meaning under IFRS, and may not be comparable to similar measures presented by other mining companies. It should not be considered in isolation or as a substitute for measures of performance prepared in accordance with IFRS.

#### (3) TOTAL CASH COSTS

"Total cash costs per ounce" is a non-GAAP financial measures which are calculated in accordance with a standard developed by The Gold Institute, a worldwide association of suppliers of gold and gold products that ceased operations in 2002. Adoption of the standard is voluntary and the cost measures presented may not be comparable to other similarly titled measures of other companies. New Gold reports total cash costs on a sales basis. The Company believes that certain investors use this information to evaluate the Company's performance and ability to generate liquidity through operating cash flow to fund future capital expenditures and working capital needs. This measure, along with sales, is considered to be a key indicator of the Company's ability to generate operating earnings and cash flow from its mining operations. Total cash costs include mine site operating costs such as mining, processing and administration costs, royalties, production taxes, but are exclusive of amortization, reclamation, capital and exploration costs. Total cash costs per gold ounce are net of by-product sales and are divided by gold ounces sold to arrive at a per ounce figure. This data is furnished to provide additional information and is a non-GAAP financial measure. Total cash costs presented do not have a standardized meaning under IFRS and may not be comparable to similar measures presented by other mining companies. It should not be considered in isolation or as a substitute for measures of performance prepared in accordance with IFRS and is not necessarily indicative of cash flow from operations or operations under IFRS or operating costs presented under IFRS.

#### (4) FREE CASH FLOW

"Free cash flow," is a non-GAAP financial measure. Free cash flow is defined as operating cash flow, less capital expenditures, lease payments, streaming and royalty costs, including the Ontario Teachers' Pension Plan free cash flow interest. New Gold believes this non-GAAP financial measure provides further transparency and assists analysts, investors and other stakeholders of the Company in assessing the Company's its ability to generate cash flow from current operations. This measure does not have a standardized meaning under IFRS and may not be comparable to similar measures presented by other mining companies. It should not be considered in isolation or as a substitute for measures of performance prepared in accordance with IFRS.

#### (5) GROWTH CAPITAL

"Growth capital" is a non-GAAP financial measure. New Gold terms non-sustaining capital costs to be "growth capital", which are capital expenditures to develop new operations or capital expenditures related to major projects at existing operations where these projects will materially increase production. To determine growth capital expenditures, New Gold uses cash flow related to mining interests from its statement of cash flows and deducts any expenditures that are capital expenditures that are intended to maintain operation of its gold producing assets. Management uses growth capital to understand the cost to develop new operations or related to major projects at existing operations where these projects will materially increase production. Growth capital is intended to provide additional information only, does not have any standardized meaning under IFRS, and may not be comparable to similar measures presented by other mining companies. It should not be considered in isolation or as a substitute for measures of performance prepared in accordance with IFRS.

Further details regarding non-GAAP financial performance measures and a reconciliation to the nearest IFRS measures are provided in the MD&A accompanying New Gold's financial statements filed from time to time on <u>www.sedar.com</u>.